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## NEWS SUMMARY

**GENERAL**

### MPs to endorse Rhodesia polls

All-party British Parliamentary delegation observing the Rhodesian elections is expected to describe the three-day exercise as an acceptable test of African opinion.

Final figures were not available when polling ended, but it was clear that there had been a turnout of more than 85 per cent of the estimated 2.8m electorate.

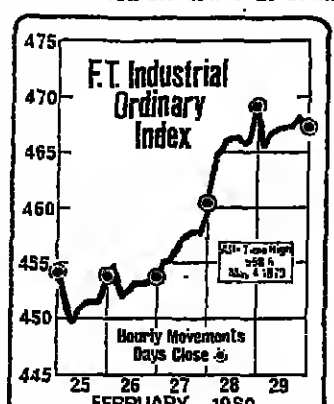
The British delegation hopes to release its report this weekend. Page 2

**BUSINESS**

### Sterling off 1.2c; golds up 5.9

**EQUITY** leaders regained early losses and the FT 30-share index closed 2.0 lower at 467.1.

A rise of 12.9 on the week. Golds continued to rise, closing 5.9 up at 377.9.



### Women freed

Guerrillas occupying the Dominican Republic's embassy in Bogotá, Colombia, freed the last five women hostages. They were still holding 50 men, including at least 15 ambassadors.

### China reshuffle

China's Vice-Premier Deng Xiaoping dismissed the top four pro-Mao members of the Communist Party's Politburo. Back Page

### Hostage hope

UN Commission expects to see the 49 hostages held at the U.S. embassy in Tehran within two days. Page 2

### Apartheid blamed

South African Government inquiry into the black student revolt which caused the Soweto riots, but blamed apartheid as a contributory factor. Page 2

### Transplant row

Leicestershire Coroner Michael Chapman, at the centre of a row over organ transplants, said he found spare-part surgery "distasteful".

### Allon dies

Former Israeli Foreign Minister Yigal Allon, a leading candidate for the Premiership at the next elections, died, aged 62. Page 2

### Premier resigns

Thai Premier Kriangsak Chavanond, 62, resigned, following criticism of his economic policies. Page 2

### Tito 'failing'

Doctors attending Yugoslavia's President Tito said that he had again failed to respond to treatment.

### Home rule bid

Andorra's attempt to win home rule failed because two provinces did not vote for the plan by an absolute majority. Page 2

### Jailing report

Foreign Office was waiting for a full report from Iraq on the case of British businessman John Smith, jailed for life for attempted bribery.

### Laker hits out

Sir Freddie Laker said the proposed British Airways £200 million cross-Channel fare from April 1 was a "Mickey Mouse" effort to frustrate his bid for cheap European fare routes. Page 3

### Fit as a fiddle

William McIlroy, 72, thought to have had at least £1m of Health Service care through duping doctors at over 80 hospitals, is in the march again, in the guise of a disabled seaman.

### Briefly...

Mild, settled weather is forecast for March. Back Page

Leap Year quintuplets, all boys, were born near Johannesburg.

### CHIEF PRICE CHANGES YESTERDAY

(Prices in pence unless otherwise indicated)

RISES	FALLS
Aluminium 43 + 6	LASMO 528 + 25
Auto Expenses 82 + 5	Siemens (UK) 930 + 40
Atlantic Assets 194 + 9	Metals Exploration 87 + 6
Barley, Hard Sts 96 + 10	Western Mining 230 + 10
Cocoa 128 + 7	Winkfield 151 + 1
Copper 310 + 10	Zambia Copper 52 + 6
Domestic Brns 92 + 6	
Export (Priced) A 100 + 8	
Export (Priced) B 100 + 8	
Export (Priced) C 100 + 8	
Export (Priced) D 100 + 8	
Export (Priced) E 100 + 8	
Export (Priced) F 100 + 8	
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Export (Priced) X 100 + 8	
Export (Priced) Y 100 + 8	
Export (Priced) Z 100 + 8	

## Impending CEEGB loss threatens power programme

BY RAY DAFTER, ENERGY EDITOR

The Central Electricity Generating Board, which is heading for an unexpected loss this year, is likely to defer or cancel certain large capital projects. Sales have been below budget and the board is carrying exceptionally large fuel stocks.

A review of the board's spending plans might affect the £10bn to £12bn nuclear expansion programme, due to start in 1982. It might also lead to the mothballing of two largely finished oil-fired plants in Kent: the Isle of Grain and Littlebrook D stations.

The board, which had hoped to make £88m profit in the present financial year, has told its regions and divisions to save money, even at cost to standards of service. The result might be an increased risk of power cuts during peak winter demand.

The board has also halted recruitment from outside the industry and warned staff that there might be some redeployment within the organisation. It is not planning redundancies.

Mr. Glyn England, the Board's chairman, has told staff that the difficulties arise because of inflation—particularly the steep rise in fuel prices—and lower-than-expected demand in electricity sales.

Electricity sales, affected by the engineering strikes last summer, have again been dented by the steel strike. The board, which satisfied a record peak demand of 44,219 megawatts in January, estimates that

the steel stoppage has reduced its load by up to 1,000 megawatts. The mild winter also reduced demand.

In view of the economic recession, electricity sales might fall in the coming financial year and possibly remain static or grow very slowly for several more years. The board, which made a net profit of £55.5m in the last financial year, would find that its fixed overhead costs would rise in relation to sales, Mr. England said.

"We face a disturbing prospect: a vicious circle of rising electricity prices causing further reductions in demand, which in turn push up prices still more. And higher prices feed inflation and bring social problems in their train."

The board has started to discuss its financial position with the Energy Department. A key issue is the external financing limit of the electricity industry: £137m a year at present.

Mr. England said that although argument might arise about the level of the limit, the discipline was good. "There is no bottomless purse."

The Energy Department said that the finances of the elec-

## Faltering start to initiative on steel

By Christian Tyler, Labour Editor

THE POLITICAL initiative by Mr. James Callaghan, leader of the Opposition, for third-party intervention in the nine-week steel strike made a faltering start yesterday.

The principal unions in the British Steel Corporation strike will hold a delegate conference on Tuesday ostensibly to consider ways of intensifying their action.

But it is possible that contacts between the strike leaders and Labour Party front-men over the week-end will persuade the dominant Iron and Steel Trades Confederation to put the suggestion of some kind of mediation on the agenda of that conference.

Mr. Bill Sirs, general secretary of the ISTC, was meeting Mr. Michael Foot, deputy leader of the Opposition, last night.

Mr. Callaghan's proposal was barely discussed yesterday when the lay national executive of the ISTC decided to maintain its sympathetic strike instruction in private steel companies in spite of large defections.

The union estimated that 9,000 of its 20,000 private sector members were back at work, and decided to permit union officials at those plants to go back to work with their members.

Mr. Sirs did not rule out some kind of third-party assistance to the dispute, saying that the BSC itself was now virtually incapable of resolving it.

But he again registered his mistrust of formal arbitration—which normally means that both sides agree to be bound by the results—as offered time and again by the BSC. He also appeared sceptical of the chances of the Advisory, Conciliation and Arbitration Service producing a solution. But he said the union would "look at any option."

Mr. Callaghan's suggestion during Thursday's Commons debate in the Commons was apparently planned well in advance and Mr. Len Murray, TUC general secretary, was given the job of lining the unions up behind it.

Some disagreement in the ranks of the craft unions has fogged the issue. Tuesday's conference will consist of delegates of the ISTC, the National Union of Blastfurnmen and the Transport Workers, who have now allied themselves with the other two.

The Transport Workers' union has promised to tighten up on the movement of steel by drivers and dockers, and Mr. Sirs said.

Continued on Back Page

## Steel plant closure costs 1,500 jobs

BY HAZEL DUFFY AND ROY HODSON

LAIRD GROUP is to close its Patent Shaft Steel Works in West Bromwich, a modern steel plate complex, with the loss of 1,500 jobs.

It denied that the steel strike was the chief factor in the decision.

Patent Shaft is the leading producer of steel plate in the UK after the British Steel Corporation and has been increasing its market share. By international standards, it is an efficient plant that was profitable in 1978 and broke even the two previous years.

Last year, however, it lost more than £2m, largely as a result of weak prices because of a world glut in steel plate.

Laird said yesterday that losses in the present year looked like being at least as high as last year. Although the plant enjoyed a very good month in January, the first month of the steel strike, it has been closed since the strike spread to the private sector.

The plant sells most of its output to the heavy engineering industry, which has suffered from lack of orders for several years.

It managed to stay in the black largely as a result of the benefits of heavy investment, totalling £11m, over the past few years. The larger part of that went on two electric arc furnaces, which came into operation in mid-1970s. The decision to modernise was taken in 1973, when steel was in short supply.

The workforce was told late last year that the plant might have to be closed, after efforts to find a buyer had failed.

## U.S. asks Saudi Arabia for oil reserve supplies

BY DAVID BUCHAN IN WASHINGTON

MR. CHARLES DUNCAN, the U.S. Energy Secretary, flew yesterday to Saudi Arabia with a pressing request that the Kingdom maintain its oil production at 9.5m barrels a day so that the U.S. can resume buying for its strategic oil reserve without disrupting the world oil market.

As a sweetener to the Saudi government, which is believed to be anxious to drop production to the normal level of 8.5m barrels a day, the U.S. is reported to be offering the Saudis a say in how the stockpiled oil is used.

Energy officials refused yesterday to comment on this latter aspect, but said the administration was keen to start buying for the reserve as soon as possible. The reserve, based in Texas and Louisiana Salt Domes, is only 92m barrels.

The U.S. purchases for it were halted during last spring's Iranian revolution.

A firm indication that the U.S. Government intends to come back into the market came in last month's budget for 1980-81, in which the administration asked Congress to authorise \$1.5bn (£570m) for oil purchases at an average rate of 100,000 barrels daily later this year.

The administration has also given U.S. allies among industrialised oil-importing countries tentative notice of its intention to do at last summer's Tokyo summit. But energy department officials stress that the key is prior Saudi agreement to maintain production at 9.5m barrels.

Initial indications are that the Saudis are much less than enthusiastic to keep up this high rate of production indefinitely, given the example of Iran which is seen as evidence that a high rate of extraction and consequent money pumped into the economy can threaten a Middle-east country's political and social fabric.

U.S. officials argue that creating the market conditions for a build-up of the American oil reserve could be seen as Saudi Arabia's contribution to the defence of the Gulf region, since U.S. forces, which President Carter has put on hand for a Gulf emergency, would obviously draw on the reserve. Saudi has shielded sharply away from offering the U.S. anything as overt as military bases.

Mr. Carter's ambitious goal for the U.S. oil reserve is still to build it up to 750m to 1bn barrels by the end of the 1980s, as an insurance against oil embargoes or cut-offs.

## Duport to make 300 workers redundant

BY ROBIN REEVES

FURTHER private steel jobs are to be lost at Llanelli, West Wales, where Duport Steel is to make 300 of its 1,500 workforce redundant.

Mr. Colin Cook, managing director, said that the cutback had been occasioned by the deepening recession and by loss of markets arising from increased imports of semi-processed finished components.

Duport's special steel plant makes billets. It has been at a standstill since the private sector was brought into the national steel strike last month. However, its employees are to return to work tomorrow morning.

Mr. Cook said that the stoppage had aggravated the position, but the company's main worry was a fall-off in orders from customers, particularly in the motor industry, which were evidently switching increasingly to imports for their requirements.

Duport had every confidence in the future of the Llanelli plant, he emphasised, but it had become necessary to reduce costs.

Lex, Back Page

## U.S. prime rate up to 16 3/4%

BY DAVID LASCELLES IN NEW YORK

THE U.S. prime rate rose another 1 per centage point yesterday to a record 16 3/4 per cent, possibly only a staging post to a prime rate of 17 per cent or more.

But the rise gave the dollar a small boost. By early afternoon, it had gained just over a cent against the D-mark, to DM 1.77. Sterling also lost a cent against the dollar, to \$2.27.

The rise also overshadowed some apparently good news. The leading economic indicators for January were down 0.7 per cent, the fourth consecutive monthly decline, suggesting that the U.S. economy may be cooling off slightly.

The move was triggered at 10 am by Citibank, the large New York bank which usually sets its prime each Friday morning using a formula based on the cost of short term funds. Most major banks followed by noon.

The increase means that this key lending rate has soared by 1 1/2 per centage points in just four weeks. It stood at 15 per cent until the end of January, but jumped in three quick steps to 16 3/4 per cent by the beginning of this week.

Yesterday's rise had been widely expected, following the tightening of short term interest rates in the wake of the Federal Reserve's increase in the discount rate to 13 per cent on February 15. The banks' cost of funds has soared, and credit demand from business has also been strong at the short end of the market.

However, the market clearly expects rates to rise further. Most economists believe the Fed will have to tighten credit yet again if it is to get a grip on inflation. Unless there is a major change in the economic outlook, this could come in the next three or four weeks.

It was also evident from the Fed's operations in the open market yesterday that it wants short rates to rise. In the surge which followed the prime rate increase, the Fed allowed the key Fed funds rate to reach 17 per cent before it intervened. It also acted to prevent the rate falling below 15 1/2 per cent. Fed funds had closed on Thursday night just below 16 per cent.

U.S. leading indicators, Page 2

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£100 invested, Dividends Reinvested, Offer to Offer Basis, Periods as Shown*	0-1yr	0-2yrs	0-3yrs	0-4yrs	0-5yrs	0-6yrs	0-7yrs	0-8yrs	0-9yrs
Allied Hambro Group	107.2	116.2	167.4	162.9	268.1	194.3	477.1	185.3	247.9
Bancley Unicom Group	107.4	116.4	168.6	162.2	268.2	194.4	477.2	185.4	248.0
BRITANNIA GROUP	111.7	121.3	166.1	160.5	244.0	211.2	168.1	209.1	232.1
Henderson Unit Trust Management	100.4	120.1	153.6	158.1	268.9	186.0	450.5	167.7	221.5
Hill Samuel Group	100.6	104.7	139.0	139.8	268.9	186.0	450.5	167.7	221.5
Lloyds Bank	102.8	111.2	150.8	150.2	268.1	185.2	477.1	185.3	247.9
M&G Group	108.1	123.1	174.5	175.1	318.2	208.1	159.2	209.3	310.4
National Westminster Bank	101.2	107.1	123.6	123.5	227.2	162.9	121.5	148.0	202.2
Sainsbury & Partners Bank	100.9	108.0	132.8	132.8	246.1	154.1	117.9	133.5	183.2
Savile & Partners Group	107.0	110.0	150.0	150.0	255.2	161.5	117.1	132.3	188.0
Target Group	105.3	111.2	148.1	148.1	246.1	154.1	117.9	133.5	183.2
TSB Trust Company	107.0	110.0	150.0	150.0	255.2	161.5	117.1	132.3	188.0
Yorkshire Building Society	105.3	111.2	148.1	148.1	246.1	154.1	117.9	133.5	183.2
Yield Group	105.3	111.2	148.1	148.1	246.1	154.1	117.9	133.5	183.2
BRITANNIA'S POSITION	1st	2nd	4th	6th	10th	1st	2nd	4th	6th

\*The above figures were derived from the 1st January 1980 performance figures for the 1st January 1980. The figures are based on the 1st January 1980 performance figures for the 1st January 1980.

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Weather	24
Winter Sports	11
Your Savings/Inv.	5
Base Leading Rates	19
Building Soc. Rates	19
Local Authority Bonds	19
UK Convertibles	19
OFFER FOR SALE	1
Britannia Financial	1
Tower Fund	1
Fidelity Int'l.	1
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Guthrie Fund	15
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## OVERSEAS NEWS

## British MPs expected to endorse Rhodesia election

BY MICHAEL HOLMAN IN SALISBURY

THE ALL-PARTY British Parliamentary delegation which has been observing the Rhodesian elections is expected to describe the three-day exercise as an acceptable test of African opinion.

Final figures were not available when polling ended last night, but it was clear that 85 per cent of the 2.5m electorate had voted—2m by the end of the second day—with officials estimating that a further 500,000 had cast their votes yesterday.

The British delegation, which includes Mr. Geoffrey Rippon of the Conservative Party, Mr. Ted Rowlands and Miss Joan Lester of the Labour Party, and Mr. Russell Johnstone of the Liberals, hope to release their preliminary report this week-end.

Their favourable assessment is likely to be backed by the London-based Catholic Institute for International Relations, which was highly critical of last year's "interim settlement" election.

Results will be announced on

Tuesday, but there seems little doubt that Mr. Robert Mugabe's ZANU-PF will emerge as the largest party in the 100-seat Parliament.

Mr. Willie Mureurwa, publicity secretary of Mr. Joshua Nkomo's Patriotic Front, claimed yesterday that multiple voting had turned the election into a "giant fraud".

In a letter to Lord Soames, the Governor, Bishop Abel Muzorewa, the outgoing Prime Minister, hinted he might not accept the result, declaring that because of intimidation "the correct will of the electorate may not be demonstrated".

All the main parties have in effect declared that any result which leaves them the loser is open to challenge on grounds of intimidation. But the consensus of observers and journalists is that despite coercion of voters in some areas, the outcome will fairly reflect African opinion.

Independent tests appear to confirm earlier reports that the dye used to prevent multiple voting can be at least partially

removed with Coca Cola. Voters have had to dip their hands in invisible dye which shows up under ultra-violet machines installed at all polling booths.

The discovery is already being used by some political parties to back their claims that many of the electorate have voted twice. Election officials maintain that enough traces of the dye remain for detection, and cases of double voting are due to lax supervision.

Commanders of ZIPRA and ZANLA, the guerrilla armies of Mr. Nkomo and Mr. Mugabe, were expected last night to broadcast directives to their men to remain in the 12 assembly places after the election result.

Some units of the 1,300-strong Commonwealth Monitoring Force are preparing to pull out of the camps on Monday, leaving behind an undisclosed number of British troops, supplemented by Rhodesian policemen who have been moving into the camps over the past week.



Gen. Kriangsak: price rises opposed

## Thailand Premier's surprise resignation

By Our Foreign Staff

THAILAND'S Prime Minister, General Kriangsak Chomanan, announced his resignation yesterday at a joint session of Parliament which had been called to hear an explanation of his Government's decision to raise fuel prices.

His surprise resignation follows widespread criticism of his Government's economic policies and growing labour agitation. It is unlikely, however, to lead to any substantial change in Thai policy towards Vietnam, or China, or relations with other members of the Association of South-east Asian Nations.

The fuel price increases, which ranged from a 25 per cent rise for premium-grade petrol to 57.7 per cent for paraffin, were announced on January 10. They resulted in a public outcry which the Opposition seized on to call for a confidence debate. The debate was due to take place on Monday. Parliament will now meet in closed session to consider the question of Gen. Kriangsak's successor.

Thailand's inflation rate last year was 14.9 per cent and at the beginning of this year was estimated to be running at close to 20 per cent. The trade deficit in December was up to Baht 4,200 (\$90m) compared with Baht 2,200 in December 1978. The higher cost of oil imports contributed heavily to this deficit, with the oil bill last year reaching \$1,500m. Oil imports are likely to cost \$2,500m this year.

When Gen. Kriangsak announced higher electricity prices last November, major unions threatened to take to the streets in protest, and the Government rescinded the decision. On fuel prices the General seemed unlikely to budge.

Although some observers feel the resignation may be a tactical ploy, allowing the General to strengthen his following and resume power later, most think the job will go initially to someone else.

A likely candidate is Gen. Prem Tinsulanonda, commander of Thailand's army and Defence Minister. Opposition leaders have already indicated that they would find Gen. Prem an acceptable replacement Prime Minister and he would command wide support within the armed forces.

Under Gen. Kriangsak, the Thai Government has refused to recognise the Government of Heng Samrin installed in Kampuchea by Vietnam, and has warned Hanoi of dire consequences if its troops cross the Thai border in pursuit of guerrillas fighting the new Phnom Penh regime.

Another potential candidate for the premiership is Mr. Kukrit Pramoj, a former Prime Minister and now one of the opposition leaders. The armed forces, observers believe, are unlikely to find him acceptable.

## Apartheid blamed for Soweto riots

BY QUENTIN PEEL IN JOHANNESBURG

A GOVERNMENT inquiry yesterday exonerated South African police for their ruthless suppression of the black student revolt which caused the Soweto riots of 1976, but blamed apartheid as a major contributory factor.

The 600-page report of the Cillie Commission on the bloody revolt, which spread across the country and left 575 dead—more than 450 of them shot by police—was presented to parliament yesterday. Three years and eight months after Judge Piet Cillie was appointed to the task.

Although he defends the use of guns to suppress the riots, Judge Cillie blames both police and black education officials for their failure to predict and defuse the violence.

He also blames widespread

"agitation and intimidation" within the black community for the spread and duration of the violence across the country.

The report—published only in Afrikaans, the language whose compulsory use in Soweto schools sparked the first riot—makes no recommendations and criticises no senior members of the Government or administration.

But it admits that a string of laws fundamental to the apartheid system were responsible for the climate of "frustration, resentment and resistance" which led to the riots.

Judge Cillie said: "Virtually all legislation regarding relations between races is separatist, and seen by blacks and coloureds as unjust and discriminatory," he said.

He singled out the Homelands policy, influx control over the

free movement of blacks, group area laws segregating residential areas, and the broad issues of housing, wage differentials, transport and recreational facilities.

The report criticises officials for their disregard of black objections to the compulsory use of Afrikaans for instruction, but does not criticise Dr. Andries Treurnicht, the extreme Conservative who as Deputy Minister of Bantu Education was responsible for its enforcement.

Criticism of police concerns only their unpreparedness for the disturbances and makes no mention of Mr. Jimmy Kruger, the Minister of Police, who dismissed suggestions that methods of riot control other than gunfire should be used.

Despite the death toll caused by police gunfire, the report

concludes that "in no known case was it found that a policeman using a firearm was criminally liable for the death of any specific person." Nor was police action responsible for the explosion of rioting.

There is little comfort for the Government in the report. It warns that the coloured (mixed race) community has been largely alienated by whites because of the "unnatural separation of population groups" and were joining blacks in the struggle to improve their lot.

Judge Cillie urges the fullest use of channels of communication between the races and warns: "This is no guarantee that discontent and rebellion will not occur, but if these channels are not used, it will be virtually impossible to avoid revolt."

## New fall in U.S. index may signal recession

BY DAVID BUCHAN IN WASHINGTON

A U.S. Government index designed to gauge future trends in the economy dropped 0.7 per cent in January, the fourth consecutive monthly decline, the Commerce Department reported yesterday.

The long-expected U.S. recession has confounded almost all forecasts by its tardiness—the official Carter Administration estimate is that the economy will turn downwards in the first half of 1980.

The composite index of leading indicators is by no means infallible. But movement in the same direction over three

months is generally taken as an accurate trend, and yesterday's news may be a clear signal that the recession is at last arriving.

Much less clear, however, is how the politicians intend to deal with the country's most pressing problem, inflation, which few economists expect to be moderated by a downturn in economic activity.

The Carter Administration is reviewing and consulting with Congress on a whole series of extra counter-inflation measures, including further cuts in the current and 1980-81 Budgets and possibly some direct credit

controls. A group of more than 40 Senators came out forcefully this week in favour of tying Federal spending to a flat 21 per cent of Gross National Product—thus cutting Mr. Carter's new Budget request by \$25bn-\$30bn. But a joint Senate and House Committee has favoured a \$25bn tax cut.

The Administration has flatly rejected the idea of a tax cut while the U.S. inflation rate is still so high. Over the last three months, it rose at an annual rate of 15.6 per cent.

The Administration may find

itself caught between the two camps developing on Capitol Hill. It evidently does not want to go as far in wielding the Budget axe as the spending-cutters in the Senate, who yesterday asked for an urgent meeting with President Carter.

Budget cuts seem much the most likely measure to emerge from the President's present anti-inflation review. But the mooted reductions are of the order of \$10bn, spread over two years.

The Administration has also flatly rejected the idea of a general tax cut.

## Key weekend for U.S. hostages

BY SIMON HENDERSON IN TEHRAN

DIPLOMATS in Tehran expect this weekend to be crucial in current efforts to resolve the U.S.-Iran crisis on the basis of the work of the United Nations commission at present investigating the Shah's regime. The big question is whether the commission will be able to see the 50 hostages at the U.S. embassy, who have been prisoners for nearly four months.

Mr. Sadegh Oltabadeh, the Iranian Foreign Minister, announced on Thursday night, after a meeting of the ruling Revolutionary Council, that the commission could see the hostages. The militant students holding the embassy had said earlier that the commissioners could not see their captives.

Once again the issue has become: "Who rules in Iran?" Even if the commission does see the hostages, there remains the question of what the circumstances will be. Iran has been emphasising the first part of the commission's mandate from Dr. Kurt Waldheim concerning the country's grievances against the Shah. The hostages might be presented as witnesses on that issue.

The commission is believed to see any visit as part of the second half of its mandate—"to seek an early solution to the U.S.-Iran crisis." The circumstances of any visit will also be important for the Government of President Abolhasan Bani-Sadr, who has been trying to end dual

authority in Iran since his election a month ago. So far, the commission, made up of members from France, Algeria, Venezuela, Syria and Sri Lanka, has said its work is going well.

In the past five days, the commission, besides meeting the President and Mr. Oltabadeh, has taken evidence from Iranian human-rights lawyers and from alleged victims of the Shah's secret police. Details of alleged embezzlement have been presented by the governor of the central bank.

The commission expects to leave Iran next week and will go to Geneva to draft its report, which will later be presented to Dr. Waldheim.

## Win for Government in Andalusia

BY ROBERT GRAHAM IN MADRID

THE SPANISH Government has narrowly won its way over the future course of regional autonomy in Andalusia as a result of Thursday's referendum in the region. In so doing, it has alienated all political parties except the extreme Right.

The referendum was to decide whether Andalusia should adopt a rapid mechanism for negotiating autonomy, the same used by the three "historic" regions—the Basque country, Catalonia and Galicia.

The Government and the extreme Right opposed this procedure, under Article 151 of the Constitution. Provisional results show that 55 per cent of Andalusia's 4.4m electorate endorsed negotiating autonomy. But this overall majority is

constitutionally insufficient. Each of the region's eight provinces had to obtain individual majorities. The two most depressed provinces, Almeria and Jaen, were below the margin, returning Yes votes of 42 per cent and 49.3 per cent respectively.

The most Yes votes were recorded in Seville Province with 65 per cent, followed by Cordoba with 60 per cent. Those campaigning for the referendum had been the Socialist, Communist, the Andalusian Socialist Party, other Left groups and some breakaway members of the ruling Union de Centro Democratico, headed by Sr. Manuel Clavero Arce, a former Minister.

They were unanimous yesterday in claiming the result as a moral victory for themselves, and a Pyrrhic victory for the Government.

Before the vote, all opinion polls had pointed to the conservative attitudes and abstentionist intentions in provinces such as Almeria and Jaen. The extent of the Yes vote was, therefore, substantially greater than expected.

The outcome is expected to create much bitterness in Andalusia. The Basques and Catalans, who negotiated autonomy the "quick way" last October, endorsed their status by a lower overall vote.

In these referenda, the overall vote in favour was 53 per cent and 52 per cent respectively. While the Andalusians have demonstrated greater electoral enthusiasm, they will now have to wait much longer and obtain a vaguer form of devolution.

The referendum, coupled with heavy-handed Government efforts to prevent a Yes vote, have aroused a new sense of Andalusian identity. The Government's task will now be harder than if it had supported the other process under Article 151.

## Belgrade talks on neutral Kabul

BY ANTHONY ROBINSON IN BELGRADE

TALKS ON the European Community's proposal for the creation of a neutral Afghanistan and the withdrawal of Soviet troops has formed a major part of discussions in Belgrade over the past two days between Mr. Roy Jenkins, president of the European Commission, and Yugoslav leaders.

The purpose of Mr. Jenkins' visit was to underline the importance which the commission attaches to the initialling of a new five-year agreement with Yugoslavia. This provides virtually free entry into the EEC for most Yugoslav industrial goods, triples its baby beef import quota and provides for nearly \$300m in development loans.

Mr. Veselin Djuranovic, the Prime Minister and other leaders expressed satisfaction with the agreement, which after two years of desultory talks, was completed in record time on the strength of a new political commitment in the wake of the Soviet invasion of Afghanistan.

Mr. Josip Vrhovec, the Foreign Minister, who has just returned from a visit to India and other Asian countries, explained reservations felt by the non-aligned movement over the inference of great power intervention implicit in proposals to "neutralise" Afghanistan.

Mr. Jenkins explained that this aspect had been taken into account when the Community adopted the proposals, originally put forward by Lord Carrington, the British Foreign Secretary, at a meeting in Rome last week. That was why the Community was pressing for moves to ensure the emergence of a neutral Afghanistan rather than the imposition of neutralisation.

David Housego adds: Britain has formally put to the Soviet Union its proposals for a neutral Afghanistan. The

Foreign Office disclosed yesterday that the plan was outlined to Mr. Nikolai Lunov, the Soviet ambassador on Thursday.

With every sign that the Russians are preparing to reinforce their troops in the event of renewed agitation in Afghanistan, officials are sceptical of a positive Russian response to the neutrality plan.

In Washington, the Russian ambassador, Mr. Anatoly Dobrynin yesterday saw Mr. Cyrus Vance, the U.S. Secretary of State.

## Argentina defies embargo

BY JOHN EDWARDS, COMMODITIES EDITOR

THE U.S. embargo on grain sales to the Soviet Union received a double setback yesterday.

Argentina has stepped up sales to Russia of both maize and wheat, and the U.S. Department of Agriculture has forecast a higher than expected grain crop in the USSR.

The Soviet Union has bought 1.5m tonnes of Argentinean maize at premium prices, and has doubled its wheat purchases from 1m to 2m tonnes. Grain traders said the Soviet Union has also bought 60,000 tonnes of linseed oil and 20,000 tonnes of sunflower seed oil from Argentina.

Argentina has consistently denied U.S. claims that it was prepared to support the embargo the U.S. imposed after Russia invaded Afghanistan. The extra grain sales to the Soviet Union would provide concrete evidence that Argentina is pursuing an independent line. But the size of its potential sales will be limited by the bad drought hitting its grain crop.

The weather is apparently being kinder to the Soviet Union. The U.S. Department of Agriculture said the outlook for the Soviet winter grain crop appeared "favourable" with losses due to cold weather likely to be less than usual.



Mr. Yigal Allon: enjoyed wide popularity

## Yigal Allon dies after heart attack

By Our Tel Aviv Correspondent

THE DEATH of Mr. Yigal Allon yesterday removed a formidable challenger from the list of contenders hoping to become Israel's next Prime Minister.

A commando leader in the 1948 war of independence, Mr. Allon, 62, served in most of the Governments formed by the Israel Labour Party up to the time it lost office in May, 1977.

As a native-born Israeli, from a farming family in the Galilee region, Mr. Allon enjoyed widespread popularity and was widely feared to wrest the Labour leadership from his rival, Mr. Shimon Peres. His death, after a heart attack, appears to leave Mr. Peres with no serious rival.

Recently, Mr. Allon, a former Foreign Minister, had been busy rallying support for a campaign to supplant Mr. Peres as Labour leader. He declared he would be a candidate for the leadership at the party's national convention in April.

In Israeli terms, Mr. Allon was regarded as a moderate, because he favoured returning much of the occupied West Bank and Gaza to Arab control,

improved very much.

It must still prove that a takeover or merger creates or adds to a "market dominating position" which, in practice, has been extremely difficult.

Herr Wolfgang Kartte, President of the Cartel Office, said the newly-amended cartel law represented a new "accentuation but not an extension of merger control." He noted that it was not "a decisive expansion in our range of action."

## W. Germany tightens merger law

BY LESLIE COLT IN BERLIN

WEST GERMANY has changed its cartel law to enable the Federal Cartel Office to step in and prevent large companies taking over medium and small-sized firms and to stop mergers between large companies.

In an amendment supported by all three parties in the Bundestag, the Cartel Office in Berlin has been given the power to begin anti-merger proceedings if a company with turnover of more than DM1bn (\$249m)

seeks to take over a company with sales of more than DM4m.

Until now, takeovers of companies having up to DM50m turnover did not have to be reported to the Cartel Office.

The new law aims to prevent mergers between large and small companies in the same industry as well as conglomerate mergers.

## South Korea restores rights of dissidents

BY RONALD RICHARDSON IN SEOUL

THE South Korean Government yesterday restored the civil rights of 687 political opponents of President Park Chung Hee who was assassinated last October.

Among them was dissident leader Kim Dae Jung, who is expected to seek election as President when the country returns to a democratic system of Government by early next year.

Most were convicted under Presidential Emergency Decree No. 9, introduced by Park in 1975 to outlaw criticism of the country's autocratic constitution.

Among those who can now re-enter political life and stand for public office is former president Yun Po Sun, now 82, who was head of state when Park came to power in a military coup in 1961, and 21 other Opposition politicians.

Many of those covered by President Choi Kya Hah's reinstatement order were released from prison in December when the emergency decree was lifted.

Restoration of the dissidents' rights—especially those of Kim Dae Jung—has been anticipated

as the Choi administration slowly dismantles the autocratic government system erected by Park.

The opposition New Democratic Party (NDP), in particular, has insisted that a new democratic constitution and elections to choose a successor to Choi's interim government, could not win public support if many of Park's former opponents were excluded.

The rehabilitation is seen as the beginning of the political contest to choose a new president.

Kim Dae Jung, who is 54, in 1971 was the last man to contest the presidency with Park. As the NDP candidate, he won 46 per cent of the vote. Park subsequently amended the constitution to abolish direct elections.

Kim became the focus of opposition to Park's regime and for nine years suffered harassment and detention. In August 1975 he was kidnapped from a Tokyo hotel room by agents of the Korean Central Intelligence Agency and returned to Seoul where he was tried for alleged violations of election laws.

In March 1976 Kim and 17 other leading opponents of Park

issued a manifesto at Seoul's Catholic cathedral calling for a return to democratic government. He was jailed until December 1978 when, following pressure by the U.S. Government, he was released into house arrest. This was lifted two months ago.

The former presidential contender has said he will rejoin the NDP and contest with Kim Young Sam, the party leader, for support as the party's candidate in the election.

The possibility of a split in the party seems unlikely as it would damage the chances of gaining power after 19 years' wait.

This transfer of power is considered likely by many observers who point to the results of parliamentary elections held a year ago—under Park's constitution—in which candidate aligned with the governing Democratic Republic Party.

Since Park's death the DRP has lost control of the Government although its new leader, Kim Jong Pil, is also regarded as a strong presidential contender.

The greatest unknown in the political contest is the army's

role. With South Korea still under the martial law claimed at the time of Park's assassination, the army could veto any developments it opposes.

However, there has been no indication of military interference—possibly a result of warnings from the U.S. of the damage already done to the U.S. security relationship and in the country's international image, especially in world capital markets.

The rehabilitation of Kim Dae

Jung is further evidence that the army will stay out of politics unless stability or national security seem threatened by political deadlock or public demonstrations.

Army leaders have let it be known that they consider Kim unfit to become President because of his left-wing activities in the late 1940s, but they seem to have tolerated his return to political life rather than risk public unrest—especially among students—who they tried to block him.



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UK NEWS

# Ministers support the Thatcher line

BY RICHARD EVANS, LOBBY EDITOR

MRS. THATCHER'S insistence that the Government would stick to its monetary and industrial policies in order to give them time to take effect was backed by senior Ministers yesterday in an effort to quell party pressure for a change of economic direction.

## More Home News on page 15

Both Mr. William Whitelaw, the Conservative Party's deputy leader, who is a considerable stabilising force in the Cabinet, and Mr. John Biffen, the Treasury Secretary, emphasised the Government's determination to maintain its objectives, but gave a warning that it would take time to achieve them.

# Boots extends its credit card system

BY ELAINE WILLIAMS

BOOTS, the Chemist, is to extend its pilot "in-store credit" scheme to the whole of the country, following successful trials at 34 large stores.

On March 3, it will join the growing number of retail organisations which have introduced private credit schemes in an attempt to increase sales, especially of high value goods.

Recently Morrison Supermarkets introduced credit cards at its 24 branches. Run by Midland Bank, the annual interest rate is 26.8 per cent.

Barclays alone now administers 25 retail credit operations including those of Habitat, International Stores, the Co-operative, Wholesale Society, Moss Bros, and Russell and Bromley. The Brent Cross shopping centre has a single credit card which can be used in all of the complex's stores.

The other major banks set up similar organisations in 1979. Lloyds caters for nine retailers including Marley Homecare and Toyota Service Club. National Westminster has five, including Boots and the Asda supermarket chain. Two more are scheduled to start in April.

The banks say that no retailer has issued more than 10,000 cards so far, and such systems were unlikely to pose any serious competition to either Access or Barclaycard.

Oswestry constituency it was a dangerous illusion to suppose tough measures produced quick remedies in economic affairs. Substantial changes had been introduced, but their impact was inevitably delayed and often undramatic.

Mr. Biffen, the Minister in charge of public spending cuts, said he had no doubt the essential objective of reducing inflation would succeed. "But there is a price to be paid for success, and there is a time scale over which success has to be earned. During that period we need cool heads and a calm temperament."

There were a few in the Tory Party arguing that the Chancellor's policy should be replaced, U-turned or discarded, he said. "They were good-natured critics, but in the words of the radical campaigning song: 'We shall not be moved'."

The Conservative Party had chosen a leader and an Administration which acknowledged it would be some time before inflationary expectations were rolled back and the advantages of spending cuts and tax reforms became apparent.

There can be no shrinking

# Retirement bonds 'still index-linked'

By Tim Dickson

HOLDERS OF National Savings retirement certificates will continue to benefit from their contracts run out later this year.

Extended terms for what are popularly known as "Granny Bonds" were announced yesterday by Mr. Nigel Lawson, Financial Secretary to the Treasury.

The first certificates, which were introduced for a five-year term on June 2, 1975, are due to mature later this year. But in a Parliamentary written answer yesterday, Mr. Lawson announced that the repayment value at the end of the fifth year of purchase (including the four per cent bonus on the original purchase price) would continue to be index-linked.

These new terms, he added, would apply until further notice. Under the extension terms, the Treasury has promised that the repayment value of certificates held beyond the original five-year maturity date will "at no time be less than the full repayment value (including the 4 per cent bonus) applying at the fifth anniversary of purchase."

# Plutonium fuel trade 'could help control nuclear arms race'

BY DAVID FISHLICK, SCIENCE EDITOR

INTERNATIONAL trading in plutonium as a nuclear fuel could greatly help tighten controls on nuclear weapons, Dr. Walter Marshall, deputy chairman of the UK Atomic Energy Authority, said last night.

Dr. Marshall said that most countries would have no incentive to build nuclear fast breeder reactors—which need plutonium fuel—provided they were guaranteed a fair price for their spent nuclear fuel, containing plutonium, from present-day reactors.

Fast reactors, as plutonium-fuelled reactors, are seen by some governments as an encouragement to others to make plutonium weapons.

If countries with advanced nuclear technologies and large electricity supply systems were to pay a sufficiently generous price for spent fuel, other countries would be content to use present-day reactors for many years to come.

Dr. Marshall was speaking on the use of plutonium at the Royal Institution in London. The fast breeder type of reactor was not, he said, a prolific producer of plutonium. In fact, it yields plutonium much more slowly than some present-day reactors such as Britain's Magnox reactors or the U.S.

pressurised water reactor (PWR). All reactors make plutonium by transmuting uranium-238 into the new element under neutron bombardment. But all reactors are also simultaneously burning plutonium as a fuel.

The Magnox reactors have a net maximum gain of 617 kg of plutonium for each 1,000 MW-year of operation. Corresponding net plutonium production figures for other reactors are: CANDU, 617 kg; PWR, 270 kg; and the advanced gas-cooled reactor, 173 kg.

But a fast breeder reactor of the same size, as designed at present, could produce a net plutonium gain of only 160 kg—similar to the AGR. This is because it is incinerating the fuel almost as fast as it is breeding it by transmutation in the blanket of almost worthless uranium-238 round the core.

Dr. Marshall emphasised that he was not advocating a free market in spent nuclear fuel. It was important that trading in spent fuel and plutonium should be backed up by international safeguards and management, and that all movements be closely supervised.

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# Laker says EEC air fares are excessive

By Michael Donnan, Aerospace Correspondent

SIR FREDDIE LAKER, chairman of Laker Airways, yesterday described the proposed British Airways 6th single Channel-hopper fare from April 1 as a "Micky Mouse" effort to frustrate his own bid for a big network of cheapfare routes throughout Europe.

Sir Freddie, who was addressing the Transport Committee of the European Parliament in Brussels, also accused the airlines of the Common Market countries of enjoying "a cosy little monopoly" of European scheduled air routes.

The UK Civil Aviation Authority is currently considering a plan by Laker Airways to operate 666 cheapfare scheduled routes throughout Western Europe, including 34 routes to Europe from Gatwick, based on the Skytrain pattern of no-reservations and no-frills service. A decision from the CAA is expected soon.

Homes law study COUNCILS' complaints that the Housing (Homeless Persons) Act is leading to "queue-jumping" on homes waiting lists will be taken into account in a review of the law that is nearing completion, Mr. Geoffrey Finlberg, Under-Secretary for the Environment, told the Commons yesterday.

Abortions Bill setback ATTEMPTS to salvage some remnants of the Abortion (Amendment) Bill were effectively frustrated yesterday when the Commons adjourned, leaving the already protracted report stage unconcluded.

French fruit move FRENCH farmers have agreed to give information on fruit they plan to market in the UK, which, the National Farmers' Union hopes, will enable British growers better to plan their own marketing.

To promote London THE Greater London Council is to employ an American public relations company to promote London as an industrial centre in the U.S.

Tax deposit gain INTEREST ON UK certificates of tax deposit for amounts used in payment of tax will be raised from 16 1/2 per cent to 17 per cent from Monday.

# Record for Victorian painter

THE EXTRAORDINARY revival of interest in work by Victorian painters was underlined at Christie's yesterday when a picture by Lord Leighton entitled Pastoral sold for £40,000, plus the 11.5 per cent buyer's premium and VAT. This is a record for the artist and compares with a price of £27,600 which secured the same painting in 1957.

# SALEROOM

BY ANTHONY THORNCROFT

Another painting by Leighton, Lieder Ohne Worte, was bought by Roy Miles on behalf of the Tate Gallery for £26,000. When it last appeared at Christie's, in 1953, it went for £168. The Fine Art Society bought Jerusalem from the Mount of Olives by Edward Lear for £35,000 and another record was the £30,000 for Waiting for Hire by Thomas Sidney Cooper.

At Phillips a 17th century Dutch silver dish was bought by Koopman, the London dealer, for £45,000.

# NGA pay talks break down

BY PAULINE CLARK, LABOUR STAFF

CRAFT WORKERS' leaders in the printing industry will consider plans for industrial action on Monday following a breakdown in pay talks between employers and the National Graphical Association.

The union has told the British Printing Industries Federation and the Newspaper Society that it will boycott a further negotiating meeting planned for next Thursday.

But the other two major unions in the industry, the Society of Graphical and Allied Trades and the National Society of Printers, Graphical and Media Personnel, are expected to attend the meeting.

Deadlock between the NGA and employers' negotiators—representing provincial newspapers and the general print industry—followed four meetings on this year's national pay and conditions agreement covering 180,000 workers in the industry.

A union claim for a 38.6 per cent rise has met with a 14 per cent offer. Detailed negotiations on the cash element in this year's agreement have yet to come. The main sticking point with the NGA at this stage concerns a package of conditions attached to proposals for a shorter working week.

Mr. John Willatts, national officer in the NGA, said yesterday the union had agreed in principle to a "long list" of proposals on flexibility but would fight employers' haste to shorten apprenticeship from four to three years. Employers see the proposed as an essential first step towards increased efficiency in handling specialised modern equipment. A shorter apprenticeship would allow specialisation sooner.

The NGA says it has made many concessions on staffing levels, upgrading and retraining and has also accepted the need for a radical appraisal of apprenticeship. But the employers are insisting on too fast a timetable in exchange for the proposed phased reduction to 37 1/2 hours in the working week.

The present deadlock means cash negotiations could hit more trouble. The NGA said it was seeking an £80 a week minimum earnings level. Employers are offering a £7.79 a week rise to a basic £70 a week.

# BL unions adamant on pay

By Arthur Smith, Midlands Correspondent

BL CARS' union leaders stood firm yesterday in rejecting the company's pay deal. Any initiative to break the deadlock now rests with the management, which has warned that uncertainty over the controversial pay package is damaging market sales.

Sir Michael Edwards, the BL chairman, announced new incentives to the 1,900 dealers in London yesterday in a move to help improve poor sales. BL's UK market share for February dropped below 18 per cent.

The MXI price has been cut by 10 per cent from today. Sir Michael also warned about unfair trading by competitors. BL was pressing the Government for action against unfair competition from Japan, Spain and eastern Europe.

"I must stress, however, that we are not seeking blanket import controls. On the other hand, if I were an importer, I would feel entitled to be very nervous at the groundswell building up now."

The current sales crisis, with a number of models halted and around 23,000 workers laid off, undermined any military among union leaders meeting in Coventry yesterday. A move for the unions to press ahead with threatened strike action in protest at the company's refusal to improve its 5 per cent pay offer failed.

At a shop stewards' meeting in Coventry next Friday, union leaders will recommend that sanctions are not practical at this stage but that the 30 per cent pay claim must be pursued once the trading position improves.

Sacked union leader Derek Robinson is suing British Leyland in a bid to force the company to reinstate him. A claim for his reinstatement has been submitted to the Central Office of Industrial Tribunals.

# BBC faces orchestrated opposition

MUSICIANS in Scotland yesterday threatened the BBC with industrial action if the corporation continues with its plan to kill the Scottish Symphony Orchestra.

The Musicians' Union's Scottish organiser, Mr. Jack Jenkins, said: "If the BBC does not halt its course we will be involved in industrial action."

Mr. Jenkins announced that members of the Scottish National Orchestra will not allow the BBC to record the orchestra's concert in Glasgow tonight.

The 69-strong orchestra is the largest of five regional BBC orchestras facing the axe in the corporation's £130m cuts announced on Thursday.

Mr. Jenkins said union members were demanding some form of industrial action against the BBC. He added that an action committee including Glasgow Maryhill MP Mr. Jim Craigie had been formed to monitor criticism of the proposal to kill the orchestra.

The Musicians' Union was not informed of the plan and the BBC had "embarked on the nastiest piece of industrial relations they had ever done," he said.

Mr. Jenkins said the Union's office in Glasgow had been "snowed under with letters and calls from people protesting at the decision to disband the 44-year-old orchestra."

Dr. David Lumsden, principal of the Royal Scottish Academy of Music and Drama, said: "It has got to be remembered that this is not just musicians looking after their own jobs."

He said he was optimistic that the orchestra could be saved: "I can't believe people are so stupid. I believe in human nature."

# Shipyard talks to reopen

NEGOTIATIONS REOPEN to-morrow as the shipyard pay deal agreed in Newcastle on February 13.

The new talks reflect mounting opposition to the 11.5 per cent agreement reached between British Shipbuilders and the Confederation of Shipbuilding and Engineering Unions.

When the deal was agreed, both parties thought they had a settlement.

On Thursday, however, 1,100 General and Municipal Workers' Union (GMWU) members at Sunderland Shipbuilders, on the Wear, rejected the deal. Other unions have expressed doubts on the agreement.

The main opposition to the deal, which would give skilled men a rise of about £11 a week, has come from the GMWU, which opposes it for a variety of reasons including "unfair" lump sum payment; a "no strike" clause; the basis on which overtime payments are calculated; and a ban on local negotiations.

Tomorrow's talks will be held at the British Shipbuilders headquarters and will include the 26 day delegates from yards throughout the UK who attended the original talks, in addition to the alldaylong negotiating committee of the Confederation of Shipbuilding and Engineering Unions.

# Manufacturers ration tinned food supplies to supermarkets

BY DAVID CHURCHILL AND GARETH GRIFFITHS

FOOD manufacturers are rationing supplies of canned foods to supermarket chains because of an increasing shortage of tin cans, resulting from the steel strike.

The rationing applies particularly to such products as processed peas, carrots and baked beans. A number of the large food processors have begun to reduce output in order to "eke out" supplies of tinplate.

Fine Fare said last night its deliveries were being based on what manufacturers called "normal orders," and the situation was changing daily. Sainsbury said it was rationed, but would not say how. Tesco's deliveries are also based on "normal orders."

Supermarket chains still have on average two weeks' stocks in their depots. However, there is a general fear that supplies of packets and containers with metal components (other than cans) could shortly start to dry up.

Manufacturers have based the rationing on last year's orders, and are monitoring orders to ensure there is no attempt by grocers to stockpile. Supplies are expected to last until April.

The Food Manufacturers Federation said yesterday there had been no evidence of panic buying by the public. However, it is worried that because of the seasonal nature of the industry, the canning companies will not be able to cope with demand when tinplate supplies are resumed. About 50 per cent of tinned food is canned between June and August.

About 7,500 people have been laid off because of the shortage of tinplate. Metal Box, which produces about 70 per cent of British cans, yesterday announced further lay-offs of 750 workers at Aintree, Liverpool. Hackney and Carlisle, and half-time working at its Winsted plant.

Metal Box has laid off about 5,000 of its 18,700 workforce

at 16 of the company's 24 plants. It is supplying about 30 per cent of customers' demand.

Reads, the second largest can company, which supplies about 18 per cent of the market, has laid off about 10 per cent of its 1,800 workers. It said it is maintaining production through supplies from its own stocks and from private sector steel suppliers.

Spillers yesterday laid off £27 per cent of its workforce at Wisbech, Cambridgeshire, and Barmhead, Glasgow.

The Engineering Employers Federation said there were indications that several firms employing 4,500 people in the West Midlands had gone into short-time because of a combination of the BL lay-offs and the shortage of steel.

Lay-offs in the food processing industry are expected to rise by a further 2,500 by the middle of the month, says the Food Manufacturers' Federation.

# Welsh Agency defends its Leiner dealings

BY ROBIN REEVES, WELSH CORRESPONDENT

Agency hit back yesterday at suggestions that it mishandled P. Leiner and Sons, the South Wales investment dealings with Wales gelatine manufacturer, forced into receivership two weeks ago.

In a detailed history of its relations with Leiner since the company's approach for financial aid in September 1978, the agency said five events "brought matters to a head," in January, less than a year after its £2m capital injection into Leiner, its highest in a Welsh company.

On January 9 it obtained management accounts for eight months' UK operations to November 30, 1979, showing losses of £22.6m. The directors originally forecast profits for that year.

On January 15 amended draft accounts for end-March 1979 showed revised group losses of £4.2m, over twice the auditors' revised upward estimate in July. The directors told the agency they included a £700,000 loss on sale of a previously profitable Brazilian subsidiary.

On January 24 management accounts for December showed a further £400,000 loss, raising the UK nine months' loss to £2.67m.

The only company still actively involved in merger or takeover negotiations for

Leiner's main business withdrew.

The bank advised the agency that because of Leiner's rapidly-worsening position it could no longer accept that any immediate proceeds from the sale of Leiner's encapsulation divisions could be used to reduce the agency debt for rent and industrial estate services.

The statement admits that on February 4 the agency informed the bank and Leiner it would be unable to continue supplying services in its capacity as Trefoil Estate landlord to the agency's firm forward commitment to reduce outstanding debt for past services and rent, which by then was £1.4m.

It describes as "absurd" the claim that "out of the blue the agency gave the company six hours' notice to pay or guarantee payment of £500,000, or face closure."

The agency is unapologetic about the initial investment.

Mr. Jack Loveland, Leiner's former chief executive, said last night that the statement made no mention of one crucial point, the offer on February 5 by the bank to guarantee £30,000 a week to the agency in respect of service and rental charges, at least until end-February.

This was to allow independent investigation of the directors' retrenchment programme.

# Sheffield faces a long, hard struggle for recovery

BY RHYS DAVID

THOUSANDS OF men in Sheffield's private sector steel companies have voted to end their strike in support of colleagues in dispute with British Steel Corporation.

But while the private sector—management and men—is glad to be back and hopeful there will be no more of the very heavy picketing of a few weeks ago, the mood in Sheffield as a whole is now one of concern over the long-term effects of the worst industrial strike the city has known in 50 years.

Vulcan Road, the narrow street leading to Handfield's East Works, where the main picketing took place, is familiar to television audiences around the world as a scene of industrial warfare. But this is likely

to be the least of Sheffield's problems. The dispute follows a prolonged period of weak demand for the city's specialist stainless steel, tool, and high-speed steels.

With no sign of a break in the deadlock, BSC is now reporting the loss of major orders to overseas competitors. A £500,000 Venezuelan order for stainless steel bridge saddles, which the River Don works was expecting, has gone to Germany. A rotor shaft due to be delivered to a Central

power station is trapped in the water delaying completion of the project and making it unlikely that the customer will return to BSC in future. The strike has made it impossible to win new orders for the works, which the BSC has been trying

to restore to profit after several years of losses.

There are also doubts about whether BSC can win back losses in its local market share after the strike. So far, many of the corporation's customers in the area have managed to carry on with their own stocks or those held by stockholders, while others have done deals with their rivals to keep going.

"Sheffield has always been known as the biggest village in England. Companies have been exchanging information with each other on what is available, and buying from each other to keep customers supplied," Mr. Douglas Iyerson, director of the chamber of commerce said.

But steel is also coming in from the Continent, and there is apparently a substantial quantity of steel waiting in the

ports for delivery after the strike. BSC itself has just bought 2,000 tonnes of stainless steel abroad to fill the gap in the market after the strike has ended and before production begins to flow again, but senior management still expect to lose some market share to importers.

The result, according to Mr. John Pennington, managing director of BSC's Yorkshire and Humberside division could be that local mills will be on short time by June or July after the initial burst of activity when the strike ends.

In addition to any higher wage costs, the corporation will also have to absorb very high UK energy costs, and the effects of a strong sterling rate, which helps to make imports cheaper. Mr. Pennington said.

The longer the strike goes on, the more it weakens the many companies in Sheffield which earn their living by supplying BSC. The producers of refractory bricks, a major Sheffield industry, have already been seriously affected by large increases in gas prices, which have made exports much more difficult.

A number of transport companies in the area have big contracts with BSC to move its steel around, and have had men laid off since the start of the strike.

The strike has also shut down the BSC computer, delaying payment of 20,000 invoices to local suppliers. At present, three managers are working their way through clerical accounts work normally handled by 45 ISST staff.

Strike effects are also being felt increasingly at retail level,

according to the city's Chamber of Trade. "The normal increase in trade during half-term did not materialise this year, and the city centre was not as full as might have been expected," Mr. John Rowan Chamber of Trade president, said yesterday. Even after the strike is over, traders expect it to be some time before strikers and their families pay off their debts and can afford to make major purchases.

Recovery will be quite a challenge to Sheffield after a period in which it has managed much more successfully than many other cities of comparable size to adapt itself to the decline in Britain's manufacturing fortunes.

Some 15,000 jobs have been lost in steel and heavy engineering in Sheffield in the last 10

years, while in cutlery, the other industry for which it is famous, the number of jobs has fallen from 11,700 in 1950 to under 5,000 in the face of very heavy competition from Far East imports.

Despite this, unemployment has remained consistently below the national average, and outward migration has been much lower than in other big northern cities such as Newcastle, Liverpool, Manchester and Hull.

With a relatively low-key promotional campaign, Sheffield has also been successful in attracting two major office employers to expand its service sector and to provide a better balance of job opportunities: 15 head office departments of Midland Bank and the main offices of the Manpower Services

Commission, on one of the few Government dispersal projects to escape the review imposed by the Tories on taking office. Each of the two developments represents a gain of more than 2,000 jobs.

The problem facing Sheffield, as the leader of the Labour-controlled council, Mr. George Wilson, is that the ineffectiveness of the



## THE WEEK IN THE MARKETS

## Brushing the grim tidings aside

The tentative signs of flagging that the equity market was showing at the beginning of the week were brushed aside on Wednesday and Thursday as the FT 30-Share Index moved up towards the 770 level. Except in the small oil companies, where the bid for Viking Oil from Deminex generated a good deal of excitement, there was nothing much to inspire continued strength, but the institutional buyers were not discouraged by a stream of grim industrial news.

Gill-edged have laboured under the burden of steadily rising international interest rates and the issue of a new long term Treasury 14 per cent 1996. This stock attracted only small applications at tender on Wednesday and, although some was supplied to the market on Thursday, a good 500m must remain in official hands.

## Oil platform

ICI centred home much as expected, with a 33 per cent increase in pre-tax profits in 1979 to £560m. However, under the surface, the increase is not quite as impressive as it looks. A large part of it is accounted for by a £95m turnaround in its oil profits, as Ninian output built up from the second quarter. Most of the rest came from a buoyant performance in overseas markets, where volume

## LONDON

ONLOOKER

was up by about 15 per cent.

In the UK itself, by contrast, the chemicals business was stagnant in terms of both volume and profits. Particularly badly hit was the fibres business, as import competition intensified, and the organics and dyestuffs business.

The results are also not quite what they seem because a substantial chunk of the profits comes from the acceleration in inflation. According to the company's own estimate profits are slashed from £560m to £187m by current cost accounting, and this is below the comparable figure of £223m in 1978.

However, the company does not include a gearing adjustment worth £70m in 1979 compared with only £50m in 1978, so a closer approximation to current cost profits is £257m last year, just ahead of the £253m in 1978. This means that the dividend—raised by about 20 per cent—is just covered by real profits. In fact there is enough margin to raise the dividend another 10 per cent or so without giving capital back to shareholders—something that ICI has said it is determined not to do.

Next year ICI is likely to

require every bit of that margin if it wants to push dividends ahead, since there is unlikely to be any improvement in profits. While oil should bring in £150m or so, this gain is likely to be balanced by a reduction in chemical profits, as the long-awaited downturn takes place.

While the present oil bonanza is essentially short-term—the government starts taking an 85 per cent bite out of Ninian from 1983-84—it looks like letting ICI bridge the chemical downturn without too much strain on the balance sheet.

## Making hay

In which businesses can you currently pick up shares on bargain basement prices? The answer is 24 or 27. Do they have to be dodgy engineering companies or apprehensive BL dealers? The answer is no, for after the results in the past few days two of the Big Four clearing banks fall into this category, and no doubt so will the other two when they report their figures later this month.

The stock market was distinctly unimpressed when National Westminster Bank last Tuesday unveiled pre-tax profits 44 per cent higher at £441.5m. Not only did this rate of progress fall short of the 49 per cent advance revealed by Lloyds the previous Friday, but the

second half failed to show any improvement on the figure for January-June.

It seems that it is very hard for investors in the City to whip up much enthusiasm for the clearing banks, which are making hay while high interest rates are still high. Analysts spend almost as much time these days scanning the labour news columns as the financial pages as they seek to assess prospects for the pay negotiations between the clearers and their staff. With such bumper profits under their belts, it is hard to see how the banks can avoid a highly expensive settlement—the unions are threatening to press a claim for 25 per cent or more. This could squeeze profits nastily once interest rates fall and the current buoyancy of loan demand eases.

But right now there is absolutely no sign that money rates are going to move far in either direction. If anything, London money market rates have been firming in sympathy with trends elsewhere in Europe. Clearing bankers report, moreover, that business customers are still hoarding heavily, perhaps to finance stocks that have piled up in the system (though howling by personal customers has become sluggish). Perhaps the clearing banks' day of reckoning will indeed come eventually, but for the moment the analysis is still edging up their 1980 profit forecasts.

## Copper vaults

The body of opinion that has already written off all thought of growth in the engineering sector received a knock during the week when ICI produced enough second half buoyancy to compensate for the downturn in its first six months with a little to spare.

After a £2.1m pre-tax drop at the interim stage, ICI came up with an overall upturn of 8 per cent to reach £34.5m. Yet Sir Michael Clapham, chairman, has few illusions as to how fast the group should have been running to keep up with inflation. As he said, profits of £34.5m in 1977 would amount to £43.5m in terms of 1979 spending power.

The group can point to all the tribulations of the national engineering scene for this inflation-adjusted shortfall but it is encouraging that ICI is expanding the size of its business in real terms.

Investment in fixed assets last year reached £25m which

compares with a depreciation provision of £11m, or £20m on a current cost adjustment. The shareholders' picture is reasonably bright, too. A current cost adjustment provides two times cover for the dividend payment.

IMI straddles a broad spread of industrial activities and there are at least certain areas which have provided strong growth. The building products division has contributed 30 per cent of group profits and the continued strength of the house renovation and improvements market has clearly provided a magnificent fillip.

Although it is hard to take a bullish view of IMI's zip operations at least the minorities debt indicates an improvement in the second half. Similarly an improvement in the specialist valve activities contrasts favourably with the experience of many competitors.

The investment that IMI has made in titanium is also paying off handsomely. The current year starts with a very strong order book, particularly for proprietary high duty alloys required for the most advanced Rolls-Royce engines, and the investment is going to step titanium melting capacity up by 25 per cent. The second half contribution from this buoyant side of the business exceeded that of the first six months by £2.2m pre-tax and it is possible that alloy of this type are now worth at least a quarter of total group profits.

## Shining brightly

THERE CAN be few businesses whose asset base has been growing as quickly as Johnson Matthey. The group takes at least 35 per cent, and probably a great deal more, of its profit from banking, foreign exchange and bullion dealings.

The precious metal boom, led by gold prices, has done wonders for net worth. JM only takes a small metal price into its balance sheet but it also makes an estimate of net worth by calculating stocks at market prices. When this calculation was made last September, assets were worth £48p at market prices; a handsome advance on a book value of 20p per share. During the autumn, the world investing public had started to lose confidence in paper money and when JM totted its metal assets at the end of December, assets were valued at 55p per share.

Private gold holders, at that point, had yet to form the queues in Hutton Garden. JM is confident that the final quarter of its financial year is going to be as buoyant as the first nine months as commissions on bullion dealing continue to grow.

## Energy in the market

## NEW YORK

IAN HARGREAVES

WHAT has been the most influential factor in the New York stock market in the last year? The Federal Reserve's triple pronged rush at inflation? The reversal of President Carter's defence spending policy? The events in Iran? Inflation itself? Record interest rates?

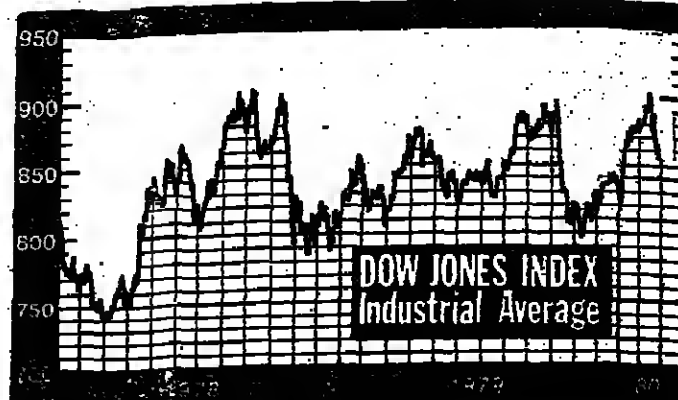
There is a case for arguing that none of these weighty matters of national concern has outstripped in importance in day to day market sentiment the performance of a single group of shares: the energy stocks.

No doubt in the wider perspective and the longer term inflation and anti-inflation policy are more critical, but energy stocks have for the whole of the last 12 months provided whatever yeast there has been in the market. So, whenever that yeast starts to lose its vitality, everyone starts to get nervous.

The facts are, according to Merrill Lynch, that last year the stocks it classifies as international oils gained 27 per cent, domestic oils 65 per cent and oil service companies 39 per cent. This compared with an improvement in the broad Standard and Poor's index of 500 shares of only 12 per cent.

In the erratic year to date, the picture has been much the same. In January the international oils were up over 10 per cent and the domestic by 16 per cent against 5.3 per cent for the S. and P. index. In the last month, with the S. and P. charging wildly to little net effect, oil stocks pressed on upwards. Texas closed on Thursday night at 40 1/2, a more than five point gain, Exxon was up five at over 65 and Gulf was a star performer with a more than 10 point gain at 50.

Last week as the Dow Jones Industrial Average pitched in the stormy sea created by the latest surge in interest rates and the level of inflation, the oils were daily among the most active stocks, gaining a little here, losing something there, in response to the latest news from the drilling rigs, worries about stability in Saudi Arabia and the other miscellany of international affairs which determines the pulse rate of oil men. The most bullish indicator of all for oil stocks, the market value index of the American Stock Exchange, which is



dominated by largely Canadian oil issues, meanwhile was pressing up to new records and testing the 300 barrier.

Throughout this huzz of activity in the last year, Wall Street's oil analysts have been continually up against the difficult, perhaps imponderable question: have the oils gone too far. Are they, to use the jargon, "overbought"?

Although individual analysts have been from time to time produced a cautious "yes" to this question, sending the market into a flutter according to their influence (there are three oils in the Dow Jones industrial average), there has never been a sustained feeling that the oils were in for a rougher time. That feeling may now be emerging.

Mr. Constantine Flakos, head of Merrill's oil team, has tended towards a neutral position on the oils group in recent weeks, but he believes there is near term weakness for the international oils, whose earnings he predicts to be fairly flat this year, partly because he believes that conditions will change for the worse in the U.S. industry's Saudi connections, but mainly because he agrees that the world is in for a period of oil surplus.

He thinks the domestic oil companies, still in the process of enjoying the country's progress towards uncontrolled oil prices (to be completed by September of next year) will do better.

A more pessimistic analysis has just been produced by Mr. Charles Maxwell, who watches the oil industry for Cyrus J. Lawrence. Mr. Maxwell has just issued his annual report on the oil industry, which he expects the international oils to improve earnings by 5 to 8 per cent this year following their huge, 60 per cent gains last year.

His argument is complex, but the negative case can be sum-

marised as follows: oil demand will drop by 2 per cent in the next two years, there will be an oil surplus which OPEC production cutbacks will fail to prevent leading to a sharp drop in spot oil prices, from \$38 a barrel at the end of last year to \$28 by the end of this year. High stocks of most refined products in the U.S. will reduce profit margins, a process aggravated by higher exploration costs, high interest rates and a recent costly labour settlement in the refining industry in the U.S. Between 1981 and 1983 Mr. Maxwell sees OPEC struggling to increase prices in line with inflation.

The counter argument is that U.S. oil price decontrol will produce a bonanza in earnings, higher dividends and a buoyancy assisted by news of discoveries of reserves. The basic assumption of the optimists is that the value of oil in the ground will continue to appreciate at a rate greater than general inflation and will therefore continue to offer investors in oil stocks a hedge against inflation.

This last question clearly enters the realm of the imponderable, but Mr. Maxwell's judgment is that for the next few years, the negatives are starting to outweigh the positives. If that view becomes prevalent, the near term consequences for stock prices in New York are grave, because record interest rates and inflationary fears are already seriously denting the performance of other industrial blue chips and the Dow has now lost almost 50 points since mid-February.

This alone, Mr. Flakos feels tends to take the edge off any pessimism about oils. The oils may look suspect, but not nearly so suspect as most other sectors, he says.

MONDAY 859.81 -8.5%  
TUESDAY 864.25 -4.4%  
WEDNESDAY 855.12 -9.1%  
THURSDAY 854.44 -0.6%

## MARKET HIGHLIGHTS OF THE WEEK

	Price	Change	1979/80	1979/80
	Y'day	Week	High	Low
F.T. Ind. Ord. Index	467.1	+12.9	558.6	404.3
F.T. Gold Mines Index	377.9	+29.5	377.9	129.9
C.I.v.e. Discount	51	-14	110	50
C.I.v.e. Pacific	37	+14	39	14
Geover Tin	225	+45	225	125
General Accident	242	+18	282	188
GKN	268	+18	308	226
Hoover A	137	+14	222	107
IMI	59 1/2	+ 8 1/2	61 1/2	34 1/2
ICI	398	+10	415	314
Irish Distillers	77	- 7	112 1/2	72
Land Securities	306	+18	323	241
National Carborising	128	+24	148	40
Ransomes Sims	152	+39	193	107
Samuel Props.	129	+17	131	87
Sichens (UK)	930	+144	930	190
Southern Pacific Petroleum	925	+128	1010	145
Vantona	109	+15	145	94
Vickers	140	+14	210	98
Viking Oil	930	+120	980	155
Selective institutional demand				
Bear covering/shorages of stock				
Trading losses & pos. div. cut				
Speculative buying				
Tin price reaches record levels				
Results well received				
Investment demand				
Maintained final div.				
Better-than-expected results				
Satisfactory results & dividend				
Duty increases in Irish budget				
Investment demand				
North Sea oil speculation				
Better-than-expected results				
Oil interests				
Continued speculative demand				
Oil-shale development hopes				
Good preliminary results				
£20m Ransomes Vickers deal				
Agreed bid from Deminex				

## Tax avoidance schemes

A cutting I enclose comes, I think, from an advertisement of a firm and states that UK income tax may be reduced by people holding exempt gilts when returning to the UK, provided action is taken prior to return. Could you give me any information about this?

Since the cutting is from an advertisement, the advertiser is the people to approach if you want more details of the tax avoidance schemes which they are marketing. If you are a

## FINANCE AND THE FAMILY

BY OUR LEGAL STAFF

regular reader of our Finance and the Family columns, no doubt you have seen our warnings from time to time about the pitfalls of do-it-yourself international tax avoidance

schemes, and our recommendations that professional advice be sought. No doubt you have also seen our general advice to prospective residents from time to time on simple precautions to mitigate the potential impact of capital gains tax, for example, by bed-and-breakfasting accumulated gains (not forgetting potential chargeable gains on overseas bank balances), before the beginning of the tax year, arrival, if possible. Without full information there is nothing more helpful which we can say.

Savings Retirement Issue bonds where joint ownership is limited to one half of the aggregate of a husband and a wife's individual permitted maximum holdings. Where neither is not sought because of true joint ownership is the survivor likely to encounter difficulties in dealing with the Inland Revenue, concerning refund of tax or other matters, or with company secretaries regarding re-registration of stocks and shares?

1—The holdings you describe can still be in true joint ownership.  
2—There should be no difficulty, but we cannot answer for officials in the categories which you describe.

## Rates revaluation

Following your reply under Rates revaluation (November 24) I approached my Regional Assessor to challenge a revaluation following installation of central heating and erection of a garage. His reply was that the "special position" referred to in the above quoted letter did not apply to Scotland. Why?

It has now been decided in Scotland on the authority of the Lands Valuation Appeal Court that a central heating installation is an heritable fixture which must be regarded as attaching to the heritage for assessment purposes. The same obviously applies to a garage erected on heritage.

An entirely different position pertains in England as the rules for Land Valuation in Scotland are based on a code of their own.

Grace and favour remission I understand it is now the case that where a taxpayer is undercharged because of Inland Revenue error, the tax due may be remitted. Is this remission compulsory or discretionary?

The remission of tax arrears which have resulted from Inland Revenue errors is, unfortunately, purely on a grace-and-favour basis.

No legal responsibility can be accepted by the Financial Times for the answers given in these columns. All inquiries will be answered by post as soon as possible.

## Capital gains in a flat

I have been employed in Germany by a voluntary organisation for six years and do not therefore pay income tax. I bought a flat in West Sussex for £11,500 in September 1978, which has stood empty since that time, and, therefore, is not yet rated as it was brand new. My contract is now completed and I shall be returning to England in March and will need to sell the flat and move to where a job is available, buying another property. If the three months residence rule applies, I shall have to adjust my plans. Could you advise me as to whether I shall have to pay capital gains tax on my flat?

There are three possibilities, at least: (1) If you sign the contract to sell your flat before you

return to the UK (in March), you should escape CGT, by virtue of extraterritorial concession D2. (2) If you move into the flat upon your return (or subsequent), you should escape a substantial proportion of the potential CGT liability, by virtue of section 102(2) of the Capital Gains Tax Act 1979. For example, if you were to sign the sale contract in September of this year, having moved in for a short time could have your CGT bill. (3) If the UK tax inspector accepts that your present living accommodation is job-related (an expression defined in paragraph 4A of schedule 1 to the Finance Act 1979), you should escape CGT in any event, by virtue of section 101(8) of the Capital Gains Tax Act 1979.

This answer is not as helpful as we should wish, because you have not given us enough precise details of the past and of your plans for the future. On the question of whether your present living accommodation is job-related, so as to entitle you to exemption under section 101(8) of the CGT Act, you could write to the tax inspector for the district where the flat is (or to the Inland Revenue Public Enquiry Room, Somerset House, Strand, London, Great Britain WC2R 1LB). We do not understand your reference to "the three months residence rule", there is no such rule that we can think of in the CGT Act or concessions, in relation to your problem.

## Documentation for house transfer

Further to your recent replies regarding the transfer of shares in a house, would you say what documentation is necessary for each yearly transfer? Is this a matter which I could do for myself without having to employ a lawyer?

The documentation which is appropriate depends on the state of the existing documentary title. We do not advise your setting up a scheme of this kind without consulting a solicitor.

## True joint ownership

On February 10 under Seller's fees for an estate, you stated that where a husband and wife are the joint owners of their house and investments there is no need for the survivor to obtain probate "if there is no property which is not in true joint ownership." 1—Does such property include holding of index-linked National

## Better days lie ahead

## MINING

PAUL CHEESERIGHT

THE FIGURES have really looked very cheerful. One after the other they have come: 1979 profits at record levels, earnings double or triple those of 1974, sometimes even more. Financial recovery and confidence have been in the air as mining industry plans for the new decade have been dusted off, as aspirations crushed in the mid-1970s have seemed to look realistic again.

This week has been no exception as Metal, the French group, predicted 1979 earnings of FFrs 230m (£24.3m) compared with a 1978 loss of FFrs 240m. Consolidated Gold Fields Australia announced net profit for the half year to December of A\$8m (£3.8m) against A\$4.88m in the same period of 1978 and Anglo-Transvaal Consolidated Investment, the South African house, posted earnings for the 1979-80 first half 60 per cent higher than in the comparable period at R16.71m (£8.65m).

If there is a text for the times it probably comes in the cautious prose of Mr. J. Edwin Carter, chairman of Inco, the Canadian nickel group. "The past few years have been difficult for Inco," he said in his annual statement—assuredly they have been difficult for most groups. "Stringent financial constraints have been required to ensure your company's future good health. These constraints have imposed severe strains on employees and shareholders alike, but we have survived with our basic strengths intact and with the feeling that better days lie ahead."

Mr. Carter's remarks were made against the background of an unexpected surge in nickel demand which permitted the group to raise prices by 25 cents to \$3.45 a lb. And certainly metal prices elsewhere have remained moderately firm, although in recent weeks this has seemed to owe more to speculative than industrial demand.

This qualification seems in order because there must be doubts about how real the present prosperity of mining groups actually is.

Of course their coffers have been filled and at the present rate it looks as if they may overflow in the first quarter of this year. But what happens after that is less clear. The movement towards higher interest rates in major consuming countries suggests at the very least a few months of economic tight-

Or, as Mr. Carter put it, "Forecasts of recession, political instability in many areas and continuing high inflation are reasons for caution."

There is another point about this prosperity. While it rebuilds fortunes depleted in the mid-1970s, it has nevertheless to be set against the future cost of new ventures. This problem has to some extent been disguised in recent years because, apart from a few metals, there has not been the demand to expand capacity. Indeed, there has been a deal of unused capacity.

Assuming international economic growth over the next few years, minerals demand is bound to increase. This accounts for Mr. Carter's feeling that better days lie ahead, but it also means that the mining companies will be pushed face to face with the sharp escalation in capital costs.

Seen in this light, the industry is not as prosperous as it might appear at first sight. Current earnings repair the ravages of the past without providing enough funds to safeguard the future. Hence the moves towards mergers and the attraction of using funds from cash-rich oil companies for joint ventures.

The marshalling of financial resources is one reason being advanced by General Mining, the South African mining finance house, for its bid to take over the 48.3 per cent of Union Corporation it does not already own.

"The enhanced financial and technical strength of the group will facilitate the raising of the very large capital sums required to start up new mining and other ventures," Mr. E. Pavitt, the Union Corporation chairman, told his shareholders in the offer documents published this week.

"The merger, we went on, will spread the ever-increasing size of the risk at stake in each project over a substantially greater capital base."

Such arguments, however, do not seem to have stemmed growing concern in both London and Johannesburg that the terms of the offer—80 General Mining shares for every 100 shares in Union Corporation—are not generous enough

to allow the proposals to go through smoothly.

Certainly the two groups have some very expensive projects in the pipeline. The offer documents disclosed that Union Corporation's Beisa uranium-gold mine will cost R250m (£135.5m) by the time it starts production next year. Instead of the originally estimated R200m, the Beisa gold prospect could cost R400m. And General Mining is thinking about an oil-from-coal project which would absorb R11m.

Large scale energy projects of this size need partners. Comrade Rintinto of Australia and Atlantic Richfield, the U.S. oil group, have followed a course which is becoming more popular in the mining industry for their Black Athol coal development in Queensland. They have turned to a major consumer, Electric Power Development of Japan.

The contract is a harbinger for the 1980s. As major power consumers seek to safeguard non-oil supplies of energy, it seems likely that they will become involved in the mining industry at the grassroots level, helping the mining companies to spread their financial risks—risks which even present profit levels cannot prevent from looking more and more forbidding.

## TIN OUTPUTS COMPARED

	Jan. 1980	Dec. 1979	Total 1979	Same period previous year
	tonnes	tonnes	tonnes	tonnes
Amal of Nigeria (tin)	183	172	1,002	1,519
Amal of Nigeria (columbite)	26	26	173	288
Aokam	154	184	1,103	71
Ayer Hitam	109	124	1,085	(7)
Berjuntai	383	344	2,430	1,370
Bisich (Antarctica)	1	292	291	1,548
Bisich (Antarctica) (columbite)	4	22	354	(12)
CRM Sri Lanka	103	53	103	(1)
Ex Lands Nigeria	4	4	102	(4)
Gevoort	92	75	882	107
Gold and Bala (tin)	26	36	26	(1)
Gopeng	155	191	1,091	651
Idris	18	14	404	(10)
Killinghall	35	23	133	(4)
Kinta Kelian	33	35	370	(10)
Kuala Lumpur	23	20	225	(10)
Lower Perak	20	21	199	(9)
Malayan	277	268	2,082	(7)
Pahang	122	116	726	(6)
Pengkalen	164	15	64	(4)
Petaling	151	186	430	(3)
Rahman	85	69	491	(7)
St. Piran—Far East	22	22	144	(10)
St. Piran—UK (South Crofty)	178	150	1,634	(10)
St. Piran—Thailand	90	74	830	(10)
Southern Kinta	97	110	1,262	(10)
Southern Malayan	182	199	1,254	(7)
Sungai Besi	182	187	1,880	(10)
Tanjong	104	14	104	(1)
Tongkah Harbour	37	41	285	(7)
Tromoh	128	164	126	(1)

Figures include low-grade material. † Not yet available. Outputs are shown in metric tonnes of tin concentrates.

## FFI



## YOUR SAVINGS AND INVESTMENTS

Alan Friedman looks at an oil gamble

## The wheel of fortune

ON THE COVER of a recent analysis of independent UK oil exploration companies or stockbrokers Scott, Goff, Hancock there is a sketch of a floating oil rig with its main shaft extending through many layers of the earth's core.

At the bottom of the oil-drill shaft there is a crude, but effective drawing of a roulette wheel. One picture is worth a thousand words. The search for oil and natural gas deposits by Britain's high risk, high reward exploration companies is, in the words of one board director, "a real gamble."

The excitement over small oil companies—already fired by a sharp rise in oil prices—has intensified over the past few weeks. The fun started about a fortnight ago when the price of Tricentral, a company with important North Sea interests, leapt more than 40p in a day on the news of a gas find in Canada which was some 20 miles from Tricentral property.

Then came the news of the takeover of Viking Oil by West German company Deminor last week for a premium price of 300p per share plus royalty units. The deal was largely a gamble on a potentially attractive stake held by Viking in a North Sea block.

At the same time, the offer for sale of 3m ordinary shares of Berkeley Exploration and Production for 50p (partly paid) was oversubscribed 40 times. This enthusiasm was also related to speculation about

North Sea holdings, which in this case had been hived off from another company, KCA International.

When Berkeley dealings started on Thursday the shares opened at 132p and quickly reached 132p at the first day's close.

The scramble for Berkeley followed the news a few days earlier that a £42m rights issue by Premier Consolidated Oilfields had been 97.2 per cent taken up.

Before the ink was even dry on the Premier issue, Cluff Oil, another independent UK operator, made a £32m cash call for further exploration in the North Sea and off the coast of China.

To many in the City, it looked rather as though emotions were carrying the day. Even the director of one small oil group admitted: "The rating on most of these shares, including our own, does look high."

This view is shared by brokers Scott, Goff, Hancock who say that despite long-term potential, most of the small oil company shares are now overpriced.

For the interested investor, choosing among the dozen or so small oil companies must appear a labyrinthine task. Several broking houses are now devoting considerable resources to the field and there seems to have been an upsurge in institutional curiosity of late.

Mr. Michael Newmarch, deputy investment manager at

the Prudential said: "We have been investing in such small oil-orientated companies in the UK for several years. We are happy to take an interest in these groups because the opportunities seem attractive, albeit speculative."

He said that Prudential held a 5.2 per cent stake in Cluff Oil. He attributed institutional interest in these companies in part to anticipation regarding the Seventh Round of bidding for North Sea blocks which will take place in the next few months.

The hope behind every small oil exploration company is that a relatively small-scale investment will be transformed into a major market capitalisation by the discovery of significant oil or gas reserves. The procedure often is to acquire property and then "farm out" drilling costs in exchange for percentage shares in the area. In this way, actual costs are kept down and risks are shared.

But companies do not necessarily expect to manage any find themselves. Mr. Rupert Lascelles, finance director of Premier, explained wistfully: "The history of small oil companies is that they get bought by big oil companies."

Few of these small oil groups pay a dividend. Instead, they plough whatever funds they can lay hands on back into further exploration.

Premier is a typical company with a market capitalisation of

around £65m against just £16.7m a year ago. The group holds a stake in Lasso worth about £1m, now has £4m in cash from its recent rights issue and a further £1m of cash on hand. Its remaining assets are not easy to evaluate precisely.

There is a Piper field interest in the North Sea, a major stake in the Rocky Mountain Overthrust region of the U.S., an Italian natural gas producing field and an oil producing site in Trinidad.

Three other small companies—Charterhall, Cluff and CCR—each have a stake in the Buchanan field in the North Sea, the BP-managed area which should come on-stream by late summer of this year.

Charterhall, which used to be a mining finance group, holds a total 4.86 per cent in Buchanan. The market capitalisation is about £21m.

Mr. Derek Williams, chairman of Charterhall, pointed to the approaching Buchanan production schedule as evidence of tangible net assets.

"We'll soon be in production and that's a more solid position than most. Besides Buchanan we are also exploring for oil and gas in Canada, the States and in the Channel under a Sixth Round arrangement," he said.

Cluff Oil, with a market capitalisation of around £30m, is another company with a worthwhile Buchanan interest. These assets are composed of a 1.55 per cent indirect interest

in Buchanan and an overriding royalty stake on future production.

The company's £324m rights money is to be used for survey work off the coast of China and for an exploration well in the North Sea.

Cluff, like many of its fellow oil exploration companies, has been running at a loss and has not paid dividends.

There are several other UK companies such as Clyde Petroleum (with a market capitalisation of £27.4m), CCR (£22m market capitalisation) and the larger Sibsen group. Sibsen's premium rating has begun to appear more justified of late with solid reports about the Brae field in the North Sea, in which the company has a stake.

But few directors of these companies will deny that their's is a speculative business with fluctuating asset values. As Mr. Lascelles of Premier put it: "We do a great deal of scientific work on the subject, but when the work is finally done, it's in the lap of the gods."

Small oil company shares carry their sometimes inflated premium not just because of the whims of the stock market. The actual rating can be a bizarre cocktail of proven reserves, proposed exploration opportunities, management capabilities and the hopes of a rewarding takeover in the future. For the investor, it can be an enjoyable spin of the wheel.

## There's a strange horse in the garden...

## INSURANCE

JOHN PHILIP

A FEW days ago I had a mid-morning telephone call from a friend: "There's a horse in my back garden and it's doing a lot of damage—what should I do?" The horse had come from an adjoining field, its owners were known and had been telephoned and were already on the way to claim it.

I said: "Tell the owners politely but firmly that you'll want compensation for any damage," and went away to look at the law books and the relevant insurance policies.

Taking legal liability first, seemingly anyone who suffers bodily injury or sustains damage to property from the incursion of another animal, ought to be able to recover compensation; and broadly speaking this is so.

But there are complicated legal rules, and as with so many legal problems a slight alteration of the facts gives rise to a different legal answer. In England and Wales nowadays most of the basic law is contained in the Animals Act 1971, which codified, and in part simplified and modified, the then existing law. There is a clause in the Animals Act which makes it clear that the owner of a trespassing animal is strictly liable to pay compensation for damage done, subject to certain statutory exceptions.

But to generalise is dangerous. There are 30 pages of text and over 200 footnotes on liability for animals in "Charlesworth," one of the major legal reference books on negligence. Sufficient here to say that the victim may need expert legal advice to determine whether or not he has a valid claim, while the animal owner clearly needs liability insurance, so that the necessities of legal argument can be considered by his insurers' claims staff.

Even a pony can cause quite serious injury and hearing of mind modern levels of compensation for the most serious injuries, it is foolish for any horse or pony owner to have liability protection for less than £250,000.

To come back to my friend's particular problem—uninsured damage to shrubs, damage to now growing hmb, holes in the lawn, and so on. How to quantify?

I reminded him that in any

event gardening is 11 months' anticipation and one month's disappointment, and pointed out that, in time, probably in a season or less, all would be rectified by a certain amount of work, and by nature taking its course.

What he was really talking about was the extra time he would have to spend filling and reseeding his lawn, and the loss of pleasure he would suffer not being able to look out upon his expected spring flowers and shrubs.

The cost of the former would be calculable in terms of man hours but the latter was much more imponderable—so might it not be better to agree a small, but reasonable, sum with the horse owners or their insurers and to quickly forget the incident?

Of course, with extensive damage, employment of a gardener or nurseryman, might be justified, in which case the bill for labour and materials would constitute a valid claim. In this kind of situation often the victim seeks to pass the handling of repair to the wrongdoer or his insurers, but in the ordinary course of events liability insurers reckon it is for the victim to give his own instructions, to see the work is done properly, to pay the account, and only then to seek reimbursement.

Even though liability insurers may hold the victim at arm's length, he should nevertheless get any repair estimate to them, to ensure they know what he is doing, and to try to eliminate the chance of argument later on.

If the facts are clear and the estimate reasonable, liability insurers, without specifically admitting liability on the wrongdoer's behalf (this is seldom done, for good legal reasons) may well give an undertaking ultimately to meet a bill based on the estimate.

If they do not, then, depending on the extent of the claim, this may be the point at which the victim should ask his lawyers to take over.

I reminded him that in any

## Now for lesser windfalls

FOR JUST about everybody except Mr. David Preston the prospect of a film cash windfall is the stuff of dreams. And while his spectacular pools win this week will no doubt encourage the hopes of eternal optimists, dreamers we are all likely to remain.

On the other hand, the chances that one day you will be the lucky beneficiary of a few unexpected thousands are a good deal less remote than landing a million—geocentric uncles, long-lost American cousins and even big premium bond prizes appear to be in greater supply than the luck of Mr. Preston.

Mr. Preston will clearly not be short of good (and bad) advice but for those with more modest fortunes we decided to

ask several investment experts how they would advise the recipient of, say, £50,000.

The two UK stockbrokers approached concentrated, as you might expect, on UK equities and gilts. Both emphasised that much would depend on the client's initial meeting with the client and his particular aims and requirements.

But as a general rule Mr. Tony Richards, a private client, partner with Quilter, Hilton Goodson felt that to protect some of the capital £15,000 should be invested in a medium or long dated gilt. About £25,000-£30,000 could then be spread between UK market leaders and more exciting second-line stocks.

Part of the liquidity, he advised, could be reserved for new issues and speculative invest-

ments like Krugerrands. Mr. Richards, however, emphasised the drawbacks of alternative investments like painting and antiques—insurance premiums were likely to be expensive, no income was generated and security would always be a worry.

Mr. David Hopkinson, chairman of the M and G unit trust group, is not best known for individual investment advice. But he admits that he is often asked to help out in this sort of situation.

"For goodness sake enjoy yourself as my first comment," he says. "I strongly urge people to buy a capital asset for their hobby, whether it be a picture, stamp collection or vintage car."

After that I would suggest 40 per cent should at the moment

be invested in gilts with the rest in equities, half of them overseas.

Mr. Hopkinson "sincerely believes" that unit trusts are the best way of investing in overseas markets but he did manage to suppress the temptation specifically to recommend M and G.

Such self-restraint was lacking in Mr. August van Oostveen, investment director of Robeco, the giant Dutch investment fund. Robeco, which is one of the biggest investment vehicles in the world, has built up a wide reputation for its worldwide equity performance over the years.

With its sister funds, Rolinco, Roremo (fixed interest) and Rodanco (property) it covers a vast spectrum so it is perhaps not surprising that Mr. van Oostveen suggested putting £10,000 into each.

Tim Dickson

## Waiting for Howe

MOST CITY commentators would bet a good deal more than their shirts that Sir Geoffrey Howe will announce some reduction in the burden of capital taxation in his Budget. But while this has long been a Tory promise, those trying to guess what is going through the Chancellor's mind remain uncertain about what means he will adopt to achieve his ends.

This week it became clear that two options have been discarded temporarily. They are the proposal to index Capital Gains Tax so that gains resulting from inflation are exempted and that CGT should be tapered so that the liability is reduced the longer the asset is held.

The proposals have been rejected on the grounds that they would be too expensive to administer.

Changes are therefore likely to centre on increasing the limits below which capital gains tax does not become payable. The starting threshold for Capital Transfer Tax (currently £25,000) is also expected to be raised.

In view of these impending alterations to the capital tax structure, investors would be well advised to wait until after the Budget before making major disposals or transfers.

On the other hand there is still plenty of time to take advantage of the 1979-80 CGT and CTT allowances. On £1,000 of gains, you pay no tax, the next £4,000 the liability is only 15 per cent, between £5,000 and £9,500 it rises to 50 per cent, after which the rate is a flat 30 per cent. Those expecting to pay capital gains tax might consider "bed and breakfast" shares showing a loss.

The levels of cover on such policies, however, are calculated on the interest rate at the time the mortgage is taken out. When interest rates subsequently rise, the cover becomes inadequate.

Because the commission on these policies is low the agent who arranged the cover may not bring this shortfall to the attention of housebuyers. Anyone took out their mortgage several years ago could therefore be undercovered by several hundred pounds.

To overcome this problem Guardian Royal Exchange has just launched its "Homeguard" policy. This guarantees to cover the outstanding balance of the mortgage, irrespective of the change in interest rates. With mortgage rates at an all time high, the risk is for GRE, of course, not high, but having introduced the concept, the company is likely to continue it when interest rates move back to lower levels.

The extra monthly premium for this facility is comparatively low. A £20,000 mortgage taken out by a 29-year-old man over 25 years under current interest rate levels takes a monthly premium of £3 for ordinary mortgage protection. With Homeguard the monthly premium is £3.36.

Eric Short



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## BOOKS

## Medawar sets it down

BY C. P. SNOW

Advice to a Young Scientist  
by P. B. Medawar. Harper & Row. £4.95, 108 pages

Sir Peter Medawar, in the course of giving much good-natured and pleasantly tough-minded advice (which would be useful, by the way, not only to young scientists but also to old politicians), talks about the importance of the presentation of scientific work. Never read a paper from a script. The worst spoken speech is better than the best read one. On paper, know what you intend to say and say it. He then suggests models of lucid writing which might be studied by young scientists, some of the models drawn from the philosophers of University College, London, where Sir Peter occupied a Chair for a good many years. He also includes the name of Bertrand Russell. Medawar's list is a good one, but if the young man is in a hurry, he could get all of what he wants in the way of examples from just two writers, C. H. Hardy and Medawar himself.

They have something in common, crystal clear intelligence, wit, extreme generosity. Medawar, whose own contribution to immunology has been outstanding,

ing, doesn't find it easy, any more than Hardy did, to accept human baseness, though their intellects were too strong not to recognise it. Medawar doesn't accept willingly the baseness of fate, though again his mind makes him recognise it. Yes, he says—few men are better qualified to pronounce—the finding of genetics are true and the truth is harsh. Any of us could have been born with Dow's syndrome—that is, we could have been what we must no longer call mongrels. Any of us, if we happened to have forebears in the old Russian pale, could have been born with the genes of muscular dystrophy. Anyone who has seen a child brilliant in the last stages of muscular dystrophy who dies round the age of 15) wishes, like Ivan Karamazov, to resign his ticket to heaven.

All that Medawar knows as well as any man alive, if he had designed the world, it would have been a better place. Even so, his temperament leads him to limit the range of these bitter realisations. He is a benevolent soul, and his vision of life is fundamentally as benevolent as his mind and the sharpness of his humour. He is not severe in his human judgment, except perhaps on scientific crooks, about

whom he produces a certain amount of information. Although benevolent, he is shrewder, and, in a lofty fashion, more worldly than some other great scientists, who wouldn't detect a crook if they saw him in the process.

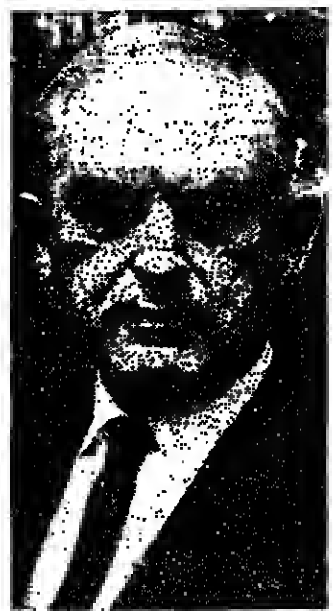
The effect of Medawar's reflections, in this book as in his other writings, is one of a kind of satirical sweetness. That may sound over-indulgent on his part, for we have grown used to a demonstration of human charity, even if tempered by one of the best minds in Europe. It is necessary to know something of the author's personal history to understand how his attitude which isn't in the least affected, is a remarkable testimony to his character.

The character is that of one of our most eminent contemporaries, still active among us. He began with Medawar all over the world was dismayed. He wanted to be a scientist, and had all the gifts necessary for a great one. He was also extremely clever, which isn't, as he rubs in among his testament of advice, strictly necessary for scientific success. (Hardy once said of someone who had won a Nobel prize for work of major importance and originality, that the man was physically and

mentally singularly like a rabbit.) Just to add to the offerings of Medawar's fairy god-mother, he was exceptionally handsome. His scientific work brought him a reputation very early. He was a sign of the harmony and generosity of his nature—happy in research collaborations (another resemblance to Hardy) and he discusses them with feeling in this book. He had, and has, an ideal marriage with a partner of his own quality. All kept coming early—FRS, Nobel prize, world esteem.

He had everything, and in his early fifties it seemed certain that there was more to come. Then, utterly without warning, he was struck down. He mentions in passing in *Advice to a Young Scientist* that he had a grave illness. He was more than that. The scientific community all over the world was dismayed. Medical scientists in the U.S. gave him small chance of surviving and none of getting back into active life. Only a man of abnormal courage and with abnormal support could have done both. He has done so.

No one could go through such an experience without wounds. He has suffered losses and deprivations and years of his creative life. But he has not



Sir Peter Medawar: Nobel prize-winner sums up.

shown either weakness or rancour. He has not wasted his nature in complaints. He has emerged—and this book gives some of the best possible concrete evidence—as clever, amusing, magnanimous, even light-hearted as he ever was. He has done many things that few other men could have done but perhaps even fewer could have done this.

## Fiction

## Blobs at a distance

BY MARTIN SEYMOUR-SMITH

Wrinkles  
by Charles Glimmon. Allison Press/Socker & Warburg. £4.95, 182 pages

Uncle  
by Julia Markus. Macdonald. £3.95, 170 pages

Looking for Work  
by Susan Cheever. Weldonfeld & Nicolson. £5.25, 188 pages

Jazz  
by Patrick Skene Catling. Blond & Briggs. £6.95, 320 pages

Hawks  
by Joseph Amiel. Macmillan. £6.95, 420 pages

The Roses of Picardie  
by Simon Raven. Blond and Briggs. £6.95, 350 pages

Wrinkles is the biography of a man at various stages of his life, from childhood to middle age to anticipation of old age and death, in 40 very short sections. The author's method is pointillist: instead of trying to write a complete narrative, he concentrates, in each of his sections, on various features of his protagonist, which "accrue at a distance"—just as in the paintings of those neo-impressionists (they preferred the term "divisionism") to pointillism) such as Seurat and Signac who worked in small blobs, and deliberately relied on distance to gain a special purity of effect.

Each short chapter has a theme, a regular facet of life—often a regular facet of life—often a regular facet of life—to be brought into focus by the author's eye. The writing is lucid

and deceptively simple, the final result strangely moving.

Julia Markus's *Uncle* is the story of the life of an unmarried Jewish "loner" who is none the less surrounded by friends and relatives to whom he can be "uncle." The novel is sentimental and somewhat weakened by lapses into cliché, but the author's picture of life over three generations is knowledgeable, and her psychological portraits are—as far as they go—authentic. She has intelligence and fluency, and there is no reason why her next novel should not go a little deeper. As it is, this is a good example of the American Jewish family novel; but it fails to take full advantage of its real theme, which is the loneliness of a man whose life is crowded out by people who depend on him rather than love him.

Susan Cheever is the daughter of John Cheever, and like him, writes a bright, well-remembered prose that is so cleverly constructed that it tends to distract the reader's attention from its content, which is frequently trite. *Looking for Work*, a conventional tale of the breakdown of a girl's premature marriage to an ambitious editor, and her subsequent affair with a more creative man, is disappointingly slick and superficial: the author's sharpness about the nature of those men who use women is blunted by her desire to write a novel that looks professional and controlled.

Patrick Skene Catling's *Jazz* is evidently an attempt to outdo E. L. Doctorow's *Ragtime*. It is the story of the friendship between a strong, underprivileged Creole boy and a weak,

privileged white one; it begins in 1913 and continues to the present. Various real life characters such as Louis Armstrong, Duke Ellington, and Patrick Skene Catling know a great deal about jazz. But his attempt to chronicle its development and give coherence to it does not work; it is too self-consciously "knowing," and it is silly about all the well-known sexual connotations. The story underpinning this over-ambitious novel is commonplace and sentimental, though competently handled. There are excellent passages, and one wishes that they were more numerous, and that they fitted better together.

*Hawks* is a straightforward melodramatic thriller on the increasingly popular "ruthless takeover" theme: here Global Airways is fighting against a conglomerate run by a half-mad recluse in the Howard Hughes mould. The hero is Global's brilliant lawyer, Will Nye, who tries to discover if Howard Hughes, who mean the mysterious J. Stephen Girard—master-minded twin crashes damaging to the company. Excellent, exciting, and suitably knowledgeable about its background.

Simon Raven's *The Roses of Picardie* is in the same genre, but has literary overtones, though it does not display all the skill of Raven's clever television scripts. It is a historical adventure tale—the roses of the title form a necklace of rubies which is cursed to bring its wealthy owners "hideous accidents or ailments"—grafted onto a modern novel. The book strongly recalls *Dennis Wheatley*, and deserves the kind of success he achieved. It is very good entertainment.

## When Nehru came to power in India

BY K. NATWAR-SINGH

Jawaharlal Nehru: a Biography—Vol. II—1947-1956  
by Sarvepalli Gopal—Jonathan Cape. £15.00, 346 pages

Jawaharlal Nehru is one of the most attractive characters in Indian or any other history. He was not simply a famous politician, or a distinguished Prime

Minister; he was also a man of letters, of sensitivity and taste, and with a warm heart, enlisted in the service of India. Dr. Gopal rightly says, that "To a large number of Indians he was a measure of all things." He was both hero and legend.

Volume II of this biography covers the first and the most rewarding years of Nehru's Prime Ministership. During this decade Nehru called India and

Indians to greatness; laid the foundations of a democratic, non-aligned and secular India. It was an exciting and noble undertaking and Dr. Gopal does justice to it. He has had access to the private papers of Jawaharlal Nehru for the period after 1947. He has used these wisely.

Nehru became Prime Minister in his 58th year. All his life he had been the most untrusting opponent of the British Indian Government. Once in the seat of authority he learnt his job rapidly. Paper-work—mountains of it—was never in arrears.

The partition of India in August 1947 posed monumental problems. These were months of death and destruction on a vast scale. Millions of refugees had to be rehabilitated, communal passions controlled, and the machinery of government kept going. At the same time the integration of the 500 odd Princely States was being successfully tackled by Sardar Patel, the strong man of the Congress Party but Kashmir and Hyderabad presented peculiar constitutional problems. India referred Kashmir to the UN and

regretted doing so ever after. Kashmir got entangled in a web of international horse-trading. The idealist in Nehru was outraged. But a much greater blow was to fall. On January 30, 1948 Mahatma Gandhi was assassinated.

Dr. Gopal has a fine style. He confesses that Nehru reigned over his youth (over mine too), but he has not allowed his emotions to take precedence over a detached appraisal of the external and internal policies. He critically examines the evolution of India's foreign policy, her helpful role in evolving the new Commonwealth; and her part during the Korean War, the Suez crisis, the Indo-China war and the Hungarian tragedy. India's relations with the U.S., China, Pakistan and the Soviet Union are presented with subtle understanding.

Nehru's cordial relations with Churchill will come as a surprise to many in view of Churchill's Indian record. Both men were big enough to forget and forgive. Churchill admired and valued Nehru as a colleague

in the Commonwealth. One important event is not mentioned—Nehru's meeting with Shaw in 1948. Nehru had taken the initiative and Shaw responded warmly.

Under Nehru the home front was not neglected. Nehru's administrative and executive record during the 1947-1956 decade was astonishingly successful. Scientific institutions were established, Atomic Energy harnessed to peaceful purposes, India was made plan-conscious, dams were constructed, steel plants started. The map of India was recast on linguistic lines. The historic Hindu Code Bill, which for the first time gave Hindu women a better deal was passed.

On the debit side, Dr. Gopal points out the absence of a vigorous campaign for family planning. Also Nehru's inability to come to a working relationship with the Congress Socialists led by J. P. Narayan.

Gopal's work on Nehru's life, when completed—the third and final volume is due soon—will be a major achievement.

## Harmony Jane

BY RACHEL BILLINGTON

The Innocent Diversion:  
Music in the life and  
writings of Jane Austen  
by Patrick Pigott. Douglas  
Cleverdon. Corgi Hill Editions.  
£6.90, 184 pages.

There is a conundrum at the heart of Patrick Pigott's enjoyable book on Jane Austen's music. Why did someone who practised regularly every morning—as recalled by her niece, Caroline—and spent long hours copying out manuscripts, bring to her writing such a generally derogatory attitude to the musically gifted? And why, in her life, did she declare that she did not really care for music?

Mr. Pigott sees the problem clearly enough and does his best to answer it. What she disliked, he claims, was "excess" and music is most likely to induce "excess." It may even arouse the passions to dangerously emotional levels.

As the opposite of "excess" and as such fully approved by Miss Austen, was "taste." In an interesting discussion of the meaning of the word in this context, Mr. Pigott shows how girls like Emma Woodhouse who were technically average pianists could nevertheless shine by virtue of "taste."

"Taste" had nothing to do with great or even good music. If that was the case Jane Austen would have failed her own test. In the last two chapters of the book Mr. Pigott examines the music that Jane Austen herself played. Although there are some exceptions, essentially they are light, pretty pieces which do little to advance the case for the author as a musician. This clearly makes Mr. Pigott unhappy. However, making the best of a bad job, he supports the theory that Jane Austen's hours at the piano playing undemanding melodies "acted as some kind of 'trigger' for her imagination, helping her to organise and plan her material before committing it to paper."

If this is true, it might throw further light on her apparent disapproval of the excessively witty. For the creative process is one of the most intense emotional experiences lived by a human being. Certainly it must have been so in the life of the spinster, Jane Austen. Its intensity, its lack of "taste" or decorum may well have frightened the author herself. Moreover being secretive about her inspiration she would need a cover to hide what she was experiencing from her family. What could be more effective than playing the piano, that



Beethoven in frock coat, a drawing by Lyser. It is reproduced in *The Music Lover's Handbook*, edited by Elie Siegmeister (A. & C. Black, £9.95), a comprehensive work of reference covering all aspects of music.

most conventional of occupations? However, if this were the case, the piano would be linked in her mind, probably unconsciously, with her own "excess."

Mr. Pigott writes as Jane Austen's "passionate devotee." This makes his book a joyful force through the novels. He has the gift of bringing to life the characters with a line or two or a well-chosen quotation so that anyone who knows the novels at all will be stimulated to recall whole scenes. Perhaps it's like reading a good book rather than visiting the country. On the other hand, like a good guide book, it encourages new attitudes, even disagreement.

For it seems to me that a study of Jane Austen's attitude to music shows up very clearly a flaw in the novels which comes from a flaw, or at least a conflict in her character. In a way I have already discussed it. Put crudely, she likes knocking people down more than she likes building them up. Her characters are only allowed to survive if they are fundamentally sensible like Elizabeth Bennet or fundamentally silly like Emma Woodhouse. Anything more passionate must be lanced forthwith by the famous rapier wit. This is interesting as she was anything but destructive in her personal life. Indeed she was a thoroughly supportive sister, cousin, aunt. On the other hand it is always a great mistake to think the author and the human being use the same moral structure for their judgments.

Jane Austen is a cruel writer. That she was particularly cruel about musicians shows, unsurprisingly, that she was a very complicated woman. Man kills what he loves most.

## BRIDGE

E. P. C. COTTER

TWO "first trick" hands came my way recently, which I hope you will find worthy of study. We start with rubber bridge:

N  
S  
W  
E  
K J 7 3  
Q J 10 5 2  
7 4  
7 6 3  
A 10 9 8 6  
Q 6 3  
K 10 8 6  
A 5  
S  
A Q 5  
A Q 7 4  
Q J 2  
K 10 4

With both sides vulnerable, South dealt and bid one heart. North replied with two clubs, and South's three no trumps brought the auction to a close. Unwilling to lead from his spade tenace, and warned off

## "First trick" hands

hearts and clubs by the bidding. West started with the diamond seven, and South, thinking it was a fourth best lead, played low from the table. East, however, who could see that it was a short suit lead, took with his King, and switched to the 10 of spades. The declarer played his Ace and led the club King, hoping that West had the Ace. Unfortunately, East had that card, won at once, and returned a spade to defeat the contract.

If South had paused to count his tricks, he would have seen that he could make sure of his contract by winning the first trick with dummy's diamond Ace, and then knocking out the club Ace. In this way, no matter how the cards lie, he must make one spade, three hearts, one diamond, and four clubs.

Misplays such as this, occur daily at the bridge table, and they continue to be made, because on many occasions the cards happen to be favourably and the stinner is not punished

for his sin. On other occasions the defence makes an equally bad blunder, and again the mis-play goes unpunished.

We turn to a pairs event in which I was playing:

N  
S  
W  
E  
K J 8 6  
Q K 9  
S 7 6 3  
A 10 4 2  
A Q 7 2  
A 8 6  
Q 2  
K J 9 8 7  
S  
K 9 5  
Q J 7  
A Q J 9 4  
K 5

At a love score my partner dealt in the North seat, and after two passes I opened the bidding with one diamond. This was doubled by West, my partner bid a pre-emptive three diamonds—with a good raise to three diamonds she would announce this by bidding two

no trumps—and this became the final contract.

West led the club Knave, which was presumably a Roman lead from a suit headed by Queen Knave, nine. By running this to the King, a finesse position can be established, but this may not be the right course of action.

It is best to win with dummy's Ace, lead a diamond and finesse the Queen. When this succeeds, a heart is returned, and the King wins, either immediately or later. If West ducks, we enter dummy with the King, take a second diamond finesse, and draw East's King.

Our contract is safe, and we play for an overtrick by leading a spade. West may well have both Ace and Queen. As this is the case, we make 10 tricks without, relying on the 10 of clubs. The point is that to set up and enjoy the extra club would have been very difficult, and would have wrecked the entire timing of the hand.

## CHESS

LEONARD BARDEN

One of the strongest chess tournaments ever staged in Britain takes place next month when the Phillips and Drew Kings, co-sponsored by stockbrokers Phillips and Drew and the Greater London Council, opens at County Hall on April 10. It continues daily until April 25 with main sessions each afternoon, adjournments in the evenings, and rest days on April 14 and 19.

The prize fund will be a British record £10,000 with the winner receiving £3,000 and the bottom, 14th player £200. All but two of the expected competitors are grandmasters. The likely starters are Korchnoi (Switzerland), Browne (U.S.), Andersson (Sweden), Sosonko and Timman (Netherlands), Hort (Czechoslovakia), Sax (Hungary), Larsen (Denmark), Ljubojevic (Yugoslavia), Miles, Nunn, Stean, Speelman and Short (all England). The average grade of the players is 244 (2353 on the international scale), making a World Chess Federation category 13 event.

Spectators will be welcome at the main playing session, and there will be daily game analysis by William Hartston, who is currently commenting the BBC2 Master Game series. Even with the absence of Karpov and the top Russians (who declined the invitation before Korchnoi was asked), this should be an extremely strong event, probably the best in all-round quality in Britain since Nottingham 1936 when five world champions competed.

For a comparable tournament in the capital one has to go back at least to London 1922 when the list was headed by Capablanca and Alekhine but also included a number of weaker players.

One major difference between the Phillips and Drew Kings and the two earlier great events is likely to be the English results. At Nottingham the four home representatives finished in the bottom four places, while at London 1922 although there were isolated successes such as Atkins's win from Rubinstein

the overseas masters also dominated. But in next month's tournament, despite the elite field, Miles and Nunn cannot be ruled out as possible winners while the centre of interest for the public, which in 1922 was Capablanca, may well be Nigel Short.

In his 1977 form Korchnoi would have been a hot favourite but his recent results have been inconsistent. Maybe he will recapture his old form during his candidates match with Petrosian which starts in Austria next week (with Korchnoi demanding bullet-proof glass and a choice of six hotel rooms to escape the KGB), maybe at 48 the years are catching up on him recently finished third at Wijk aan Zee but won this elegant victory.

White: V. Korchnoi. Black: V. Kovacevic. Opening: Catalan (Wijk aan Zee 1980).

1 P-QB4, P-K3; 2 P-KN3, P-Q4; 3 B-N2, N-KB3; 4 N-KB3, B-K3; 5 P-Q4, Q-Q7; 6 Q-NQ2, P-B3; 7 Q-O, P-QN4. A rare and dubious choice.

The move is known in a similar situation where White has played P-QN3, but here White's pawn front is more flexible. Normal is 7... Q-NQ2.

8 P-B5, N-KB3? (also weak—Black heads for a Dutch defence type position where he has too many pawns restricting his own N-K5, P-B3; 10 N-Q3, P-B4? (N-K5 was essential to keep some freedom of movement); 11 N-B3.

Black is already strategically lost with no compensation for White's K5 outpost and dark square control. The middle game is easy to follow and it is instructive to see how Korchnoi uses the centre grip to prepare an attack down the K-N file.

11... B-Q2; 12 K-N5, B-K1; 13 P-QB4, P-QR4; 14 P-B3, N-N4; 15 P-KN4, P-N3; 16 K-R1, B-B3; 17 B-K3, R-R2; 18 K-RN1, K-R1; 19 Q-K1, N-B2; 20 P-P3, P-P3; 21 B-R2, N-N3; 22 P-N3, B-B3; 23 Q-Q2, N-R3; 24 N-B4, N-B3; 25 Q-Q3, Q-B1; 26 Q-Q4, Q-Q1; 27 Q-Q1, B-Q2? (losing by force, but otherwise White progresses by doubling rooks on the K-N file and/or preparing P-K4); 28 R-P1; K-R1; 29 P-K6 dis ch, B-B3; 30 R-N1 ch, K-R1; 31 P-B1.

A neat, if obvious, tactic. If BxQ; 32 BxP ch, B-B3; 33 N-R5; 34 Q-P3; 35 Q-P3, N-K3; 36 B-B3, N-N3; 37 B-R6, K-R2; 38 B-B4, Q-K3; 39 B-K1, R-B1; 37 R-N5, R-KN1; 38 R-P, R-B3.

For 18 R-N5, 39 R-N, Q-KB6; 40 R-R(N6) ch and mates.

POSITION No. 309  
BLACK (13 min)

WHITE (13 min)

E. Lobron (West Germany) v. H. J. Plaskett (England), European junior championship, Groningen 1979-80. White (to move) thought for an hour, played 1 R-RP, and later lost. He discarded the sacrifice 1 R-QP because of 1... N-R3; 2 N-N3, B-K2. Was he right?

PROBLEM No. 310  
BLACK (3 min)

WHITE (10 min)

White mates in two moves, against any defence (by C. Mansfield, 1st prize, Skakbladet 1982)—an elegant construction by Britain's grandmaster composer.

Solutions Page 10







## ARTS

## One more river

Listening to Saturday Night Theatre (Radio 4 UK, February 23) which was a radio version of Donald McWhinnie's Paul Scott's novel *The Mark of the Warrior* I found myself wondering why it had not long ago been made into a movie. The setting is India during the second world war, the action traces the relations between a Major Craig and the ablest of the cadets in the training school of which he is the commanding officer. It cried out for John Mills trekking through the jungle with David Lean in charge of the direction.

The prologue is a natural to precede the credits. Craig is leading the remnants of an Indian rifle company across a river in the retreat to Imphal during the Burma campaign in 1942. It is a somewhat tricky operation involving the con-

Craig recognises in young Ramsey, "the mark of the warrior," someone with an innate, lethal sense of leadership on whose command and judgment others can rely in terms of crisis. This Kipling-like notion is worked out over a series of training sessions during which Ramsey soon emerges as the natural leader of the group. He takes the mock-battle as earnestly as his brother took the real one, but it is too much of a good thing when he meets his death in exactly the same way. The director felt he had to introduce a disembodied voice (John Church) to interrogate the two principals which must have puzzled anyone who had not read the book. Apart from that Tydemann and McWhinnie gave us a pretty smooth, exciting ride.

Radio drama listeners are required to be alert these days to the technical tricks of the trade, to judge by this week's Monday Play, *The Barley Sugar* (Radio 4 UK, February 25) dodged about between past and present with the rapidity of a demented Proust. You needed to be concentrating hard, not just vaguely listening, to keep hold of the thread. Nothing wrong about that, I suppose.

Eventually the thread guided us to a truly impossible woman (Francesca Jester) whom Sean Barrett (the hero, though that's not quite the word for him) had met first when she was a student and whom he had almost but not quite married. Instead of disappearing for good she had an unhappy knack of bobbing up everywhere and thus destroying the stability of his marriage. The play rather cleverly traced her irritations not in a linear way but by hitting the past in all manner of the present. Ian Couterrell, the producer, took some calculated risks and I thought he got away with it. You can hear a repeat at 2.30 on Sunday. The moral of the piece was clear: never try to make a friend of an ex-girlfriend.

It was followed by the first in a new series on *Three Women Gardeners* which should capture a huge audience. This one was all about the formidable but kindly Miss Jekyll with Betty Hardy as the green-fingered lady, and several recollections from people who visited her in her garden. Next Monday it is the turn of V. Sackville-West with Rosalie Crutchley to read her words. Should be well worth hearing.

## Onegin/Poppea

BY RONALD CRICHTON

Welsh National Opera's remarkable new *Eugene Onegin* is the first production of a classical opera by the Romanian Alexei Serban, celebrated for his theatre work in New York and elsewhere. Michael Yeargan, the designer, also works in New York. Mark Ermler, the conductor, is a Leningrad musician from the Bolshoi Theatre in Moscow. The diversity, nothing in itself if it did not work, has produced a keenly conceived, precisely executed *Onegin*, with direction, design and musical performance reaching a level of polish and distinction not invariably achieved nowadays by London opera houses, who are again at their best. WNO are the most enterprising outward-looking and generally intelligent of our companies.

What is remarkable is general excellence, not novelty. Mr. Serban's approach is through text and music, with treatment fresh but not eccentric or dogmatic. He even has the courage to be a little old-fashioned when it suits him, preferring to freeze characters rather than all the stage with unnecessary movement. When occasionally he leans heavily on symbolism, Mr. Yeargan's designs with their strong architectural feel, clear shapes, scrupulously positioned and simple beauty of detail, are there to correct the balance—for example when the producer emphasises the slap in the face Tatiana receives from Onegin's reflection by making the open country setting of waving corn close in on her with a confining trellis screen.

The cornfield as background to Tatiana's nocturnal letter-writing disconcerts at first (the scene is often bungled by poor design) yet when the half-nude dreamer glides surrealistically between bedrooom and open air, producer and designer's treatment of space seems more cavalier than composer's foreboding of time. There is much gauze and scrim, too much for some tastes, but used purposefully, not merely as a substitute for well-mannered, always direction and design work closely together and with them, the singers.

Thomas Allen's Onegin, a white-faced ramrod stiff with the inner tensions usually lavished on Tatiana, screws up the tension in the Petersburg scenes until his collapse seems far more than the conventional re-into shame and ignominy. The Tatiana of Josephine Bar-

stow is not a gawky hoyden, but a slim, straight-backed, distinguished young lady with long, serious features, shy and searching glances and a secret quizzical humour covering her sudden impulses and the misery they bring her.

Both Onegin and Tatiana sang admirably. Miss Barstow's faultless diction (new and welcome weapon in her armoury) helped her to spin out some plianissimo phrases that held the ruffling of a silken curtain in a ruffling Cardiff. In this she was joined by Anthony Rolfe Johnson, whose Lenky is much finer than the sketch he gave at Edinburgh last year. Cynthia Buchanan's bouncing, black-eyed Olga, the Larina of Helen Watts and the Filippovna of Menat Davies, the kindly Gremmy of David Gwynne, the incisive Zerkov of Julian Moore, Neville Ackerman's Triquet, each add something distinctive. The chorus, singing or dancing or doing both together, display individual and corporate commitment of a kind seldom reached in London.

If there is such a thing as a real Chalkovsky tradition, must surely include wide variations. Mr. Ermler conducted with less rapture and delight than Rostropovich at Aldeburgh last summer. His clearly demarcated speeds did not prevent the orchestra from playing with intense expressiveness. Sometimes, as in his pointed-up accelerando (one of them in the latter scene, another in the very vivid quarrel ensemble), one had a slightly mechanical feeling of "this is how we do it." By contrast with the vigorous dances, Triquet's song was filled with deliberately nostalgic sentiment, and once was touching as well as silly. Much more to mention, like the divine Lenky's gleed walk towards Onegin to crumble at his feet. Further performances in Cardiff today and March 5 and 7, subsequently at Oxford, Bristol and Birmingham.

On Tuesday, the previous evening, Michael Geliot's production of *Poppea* in an edition prepared and conducted by Wyn Davies, reached Cardiff after a preliminary showing at Mold. *Poppea*, the opera, however, is a masterpiece of vulgar luxury and art-crafty austerity. What is more, the separate pendulum for pro-



Thomas Allen and Josephine Barstow as Onegin and Tatiana

ducers and conductors do not always keep time. On the musical side the range runs from upbeating Leppard to lean, sparse Norrington. Somewhere in between comes Barstow, with authentic instruments, but no skimping on number or colour.

Ranunculus's producer for the much-travelled Zurich stagings, was Ponnelle, notoriously averse from reticence, economy or holding-back, right at the far end of the producers' range. Geliot-Davies are more lean than fat. They match pretty well, yet the sum is disappointing. Wrong, no doubt, to judge from this performance, visibly and audibly thrown off-balance by the proximity of the following night's premiere of *Eugene Onegin*. The light continuo (cello, bass, harpsichord organ) seemed at first to favour the words of the Dunn-Davies translation and spare the voices, but it soon became clear that in this theatre there was insufficient support to conceal patches of tired singing.

Mr. Geliot and his designer, Anthony Stubbins, is an under-populated, improbably clean and well-ordered place, more like modern Finland than the sink of Imperial corruption. These dancers were used to link the scenes. At first decorative, they became monotonous, finally tedious. The two girls were topless. For a breathless moment, we even saw Poppea topless, but as breasts are now about as shocking as Victorian ankles one wasn't automatically transported to the orgiastic

capital. The dramatic pace was slow. Nero's drinking bout with Lucano and the unravelling of the attempted murder of Poppea were two episodes where time hung heavy.

Of the singers, only the Seneca of Stafford Dean was a fully-rounded, completely fulfilled portrait. Eiddwen Barry, one of our outstanding young sopranos, does not have the sensual timbre that have made some *Poppeas* memorable. Yet with Poppea's sensuality was a means to an ambitious end, and Miss Barry's clear, confident, well-poised tones made their own kind of sense, and the gleam of triumph in her eyes in the final scene will linger in the memory. At future performances Mr. Geliot will surely contrive that if Nero places Poppea's crown on askew, the courts ladies will put it straight.

Nero is Arthur Davies, a promising young tenor far too likeable for the monstrous emperor, cast right against the grain and once the role has been heard adequately sung at the proper soprano pitch, any tenor becomes unacceptable. Catherine Sator, another promising artist, showed that a young Otavia can be more touching than a mature one. Nicholas Follwell bravely tackled Otone at short notice. The Drusilla of Mary Davies had a glitter that seemed to belong to a different, more captivating era. The other parts (there are no unrequiring roles in this opera, but they need some dignity) suffered from lack of ripeness.

## The Liberty Suit

BY MICHAEL COVENEY

The second contribution of the excellent Projects Arts Centre of Dublin to the "Sense of Ireland" festival is a revival of Peter Sheridan's *The Liberty Suit* at the Royal Court. First seen at the Dublin Festival of 1977, it is an engaging but muddled prison play set among the scaffolded interior of a Dublin juvenile prison where two strongly contrasted villains have been sent for two years. Kava (Peter Carey) is an habitual criminal occupying familiar territory; while Curley (Gabriel Byrne) is a more mysterious arsonist pleading the privileges of a political prisoner, apparently, being entitled to them.

This is the play's central confusion. For although it progresses to document Curley's politicisation and hint at his independence of official IRA policy, we are never clearly informed as to why he has been turned down a department store or whether in fact he was acting on orders.

Through the virile bonhomie of the prison set pieces, the best of which is a Christmas talent show for the inmates in which Curley wins a prize with his critical song of the prison

system in preference to the Johnny Cash performance of the Centre of Dublin to the "Sense of Ireland" festival is a revival of Peter Sheridan's *The Liberty Suit* at the Royal Court. First seen at the Dublin Festival of 1977, it is an engaging but muddled prison play set among the scaffolded interior of a Dublin juvenile prison where two strongly contrasted villains have been sent for two years. Kava (Peter Carey) is an habitual criminal occupying familiar territory; while Curley (Gabriel Byrne) is a more mysterious arsonist pleading the privileges of a political prisoner, apparently, being entitled to them.

Not only is the political education theme sketched outlined, but the characterisation of attitudes among the prison officers never takes off. What remains is a series of powerful and very well performed group scenes that could belong to any prison play ever written. The director is Jim Sheridan and, in addition to the grinning hazyboy Peter Carey, there are beautifully detailed performances from Vincent McCabe as the strong-arm officer and Annie Kilmartin as a teacher whose discussion of "The Ballad of Reading Gaol" starts Curley on the road to self-discovery.

## Ronald Smith

When heart, mind and fingers are in accord, Ronald Smith can present a recital with refreshing directness. Technical problems then do not obtrude, whether or not they are successfully negotiated. At his best, Mr. Smith has an enviable detachment, an ability to pursue his thesis beyond or in spite of the notes themselves. Fascination with the mechanics of playing 19th-century piano music not only affects his programming—there are usually studies, by one composer or another, in his concerts—but also his approach to the musical text. Few pianists make one so aware of the work and its keyboard figuration, or allow subsidiary lines so much prominence. The effect is not always comfortable, but it does provoke thought.

Also, there is usually a novelty in his programmes. In Thursday evening's all-Chopin recital in the Elizabeth Hall, it was a group of four mazurkas, none of them from the edition published in the composer's lifetime, three of them familiar. The fourth, too, was familiar in outline as the F minor, Op. 68, No. 4, but played here with a

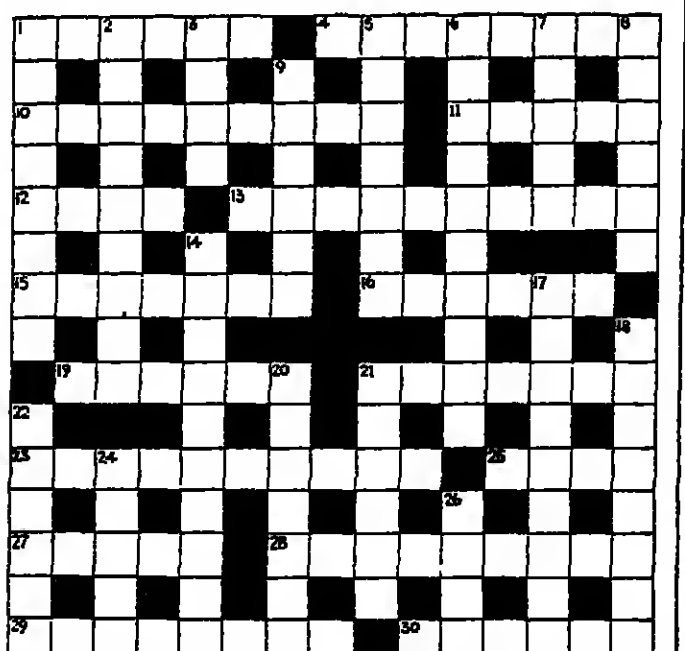
second interlude sketched in the autograph and realised by Mr. Smith—harmonically ambiguous, prophetic perhaps of the direction Chopin's music might have taken, had he lived. The group was played much as one would expect, with straightforward, unvarnished tone, and no attempt to milk extra pathos out of the music. Otherwise, there were exasperation and charm in equal quantities. A Polonaise, Op. 30, worried and hurried until all pulse was lost, the studies Op. 25 began in similar haste and inaccuracy. Thereafter, however, balance was regained. The E minor study, extracted full weight from its crushed dissonances, the C sharp minor shaped nobly, austere and crisply voiced. Mr. Smith went on to the D minor sonata, the first movement's teeming energy was not always suggested and loose ends in the development section were left lifted away, but simplicity of approach in the rest of the work gave straightforward pleasure to his faithful band of admirers.

ANDREW CLEMENTS

## F.T. CROSSWORD PUZZLE No. 4.214

A prize of £5 will be given to each of the senders of the first three correct solutions. Solutions must be received by next Thursday, marked Crossword in the top left-hand corner of the envelope, and addressed to the Financial Times, 10 Cannon Street, London, EC4A 3DF. Winners and solution will be given next Saturday.

Name: \_\_\_\_\_  
Address: \_\_\_\_\_



- ACROSS**
- 1 Pay to behold boxing match (3, 3)
  - 4 Gambic with individual soldiers for example (5-4)
  - 5 Pitch saint into covering up sheet (9)
  - 11 Runner between 12 and 13 stones by the way (5)
  - 12 May I ask sound of quarry (4)
  - 13 Dish for party attracting attention (2, 2, 3, 3)
  - 15 Exhibition dismissed lead from place (4, 1)
  - 16 Temp ten ingredients with hard water (6)
  - 19 Stuck on western horder with daughter (6)
  - 21 Mark with squares gets money order right (7)
  - 23 Fastening on to series of games with musicians (6, 4)
  - 25 Check way to work (4)
  - 27 Motorway twice goes round a resort in U.S. (5)
  - 28 Part of prison with a Paddy in wine store (6)
  - 30 Holiday when things don't go right (3-3)
- DOWN**
- 1 Accepts as adequate suggestion that we should go by (4, 4)
  - 2 Bump into European lighter-gamer's father (5-4)
  - 3 State of America disclosed in Honolulu Tahiti etc (4)
  - 5 Mortification of writer over broken cane (7)
  - 6 Flirtatious invitation to elutriate female (4-6)
  - 7 First person taking shelter from a squall (5)
  - 8 State-fright gives courage (6)
  - 9 Getting on for a Liberal majority (6)
  - 14 Language bound to be speechless (6-4)
  - 17 Pay attention to eccentric queen for instance (5, 4)
  - 18 Support male over Sally's first and last forecast (8)
  - 20 Girl presented to airman before the French collapse (7)
  - 21 Source of light for beginner in new dance (6)
  - 22 A beast is emerging as a musketeer (6)
  - 24 Red Indian the railways welcome (5)
  - 26 Part of fishing tackle sounds like a blunder (4)

**CROSSWORD PUZZLE NO. 4.214**

ACROSS  
1. PAY TO BEHOLD BOXING MATCH (3, 3)  
4. GAMBIT WITH INDIVIDUAL SOLDIERS FOR EXAMPLE (5-4)  
5. PITCH SAINT INTO COVERING UP SHEET (9)  
11. RUNNER BETWEEN 12 AND 13 STONES BY THE WAY (5)  
12. MAY I ASK SOUND OF QUARRY (4)  
13. DISH FOR PARTY ATTRACTING ATTENTION (2, 2, 3, 3)  
15. EXHIBITION DISMISSED LEAD FROM PLACE (4, 1)  
16. TEMP TEN INGREDIENTS WITH HARD WATER (6)  
19. STUCK ON WESTERN HORDER WITH DAUGHTER (6)  
21. MARK WITH SQUARES GETS MONEY ORDER RIGHT (7)  
23. FASTENING ON TO SERIES OF GAMES WITH MUSICIANS (6, 4)  
25. CHECK WAY TO WORK (4)  
27. MOTORWAY TWICE GOES ROUND A RESORT IN U.S. (5)  
28. PART OF PRISON WITH A PADDY IN WINE STORE (6)  
30. HOLIDAY WHEN THINGS DON'T GO RIGHT (3-3)

DOWN  
1. ACCEPTS AS ADEQUATE SUGGESTION THAT WE SHOULD GO BY (4, 4)  
2. BUMP INTO EUROPEAN LIGHTER-GAMER'S FATHER (5-4)  
3. STATE OF AMERICA DISCLOSED IN HONOLULU TAHITI ETC (4)  
5. MORTIFICATION OF WRITER OVER BROKEN CANE (7)  
6. FLIRTATIOUS INVITATION TO ELUTRIATE FEMALE (4-6)  
7. FIRST PERSON TAKING SHELTER FROM A SQUALL (5)  
8. STATE-FRIGHT GIVES COURAGE (6)  
9. GETTING ON FOR A LIBERAL MAJORITY (6)  
14. LANGUAGE BOUND TO BE SPEECHLESS (6-4)  
17. PAY ATTENTION TO ECCENTRIC QUEEN FOR INSTANCE (5, 4)  
18. SUPPORT MALE OVER SALLY'S FIRST AND LAST FORECAST (8)  
20. GIRL PRESENTED TO AIRMAN BEFORE THE FRENCH COLLAPSE (7)  
21. SOURCE OF LIGHT FOR BEGINNER IN NEW DANCE (6)  
22. A BEAST IS EMERGING AS A MUSKETEER (6)  
24. RED INDIAN THE RAILWAYS WELCOME (5)  
26. PART OF FISHING TACKLE SOUNDS LIKE A BLUNDER (4)

## TV Radio

BBC 1

\* Indicates programme in black and white

7.40-8.30 am Open University (Ultra high frequency only). 9.03 Gymnast. 9.30 Multi-coloured Soap Shop. 12.12 pm Weather. 12.15 Grandstand: Football Focus (12.20); Racing from Newbury (12.50, 1.25, 1.55); Badminton (1.10); The Debenhams Challenge: Raclog from Haydock (1.40, 2.10); Rugby Union (2.25) Wales v Scotland, and 4.00 France v Ireland; Athletics (4.20) European Indoor Championships; 4.40 Final Score. 5.15 The Pink Panther Show. 5.35 News. 5.50 Wonder Woman. 6.35 Jim'll Fix It. 7.10 All Creatures Great and Small. 8.05 The Little and Large Show. 8.40 Dallas. 9.30 News. 9.40 Match of the Day. 10.40 News with guests. 11.40 Phil Silvers as Sergeant Bilko.

All Regions as BBC1 except as follows:  
Wales: 5.45 pm Sports News Wales. 6.00-6.35 Rhodri Ifor Gwynfor. 8.05-8.40 The Day of the Match. Special St. David's Day Interviews by Vincent Kane. Scotland: 4.55-5.15 pm Scoreboard. 5.45-5.50 pm Scoreboard. 8.40-9.00 Sportsweek.  
Northern Ireland: Between 1.55-3.30 pm (Grandstand) Rugby Union: France v Ireland; 5.05-5.15 Scoreboard. 5.45-5.50 Northern Ireland News. 5.50-5.55 pm (South West only) Spotlight Sport.

BBC 2

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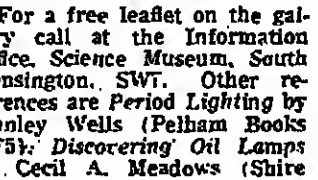
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## Lighting our darkness

This year the electric lighting industry is celebrating the centenary of the ordinary commercial filament lamp. The idea of producing light by electrically heating a filament in a glass bulb was an old one when, about 1873, several independent inventors solved the main technical problems. They had to find a suitable filament material, obtain an adequate vacuum, and seal the filament in the bulb without the glass cracking when it became hot. The contributions of Joseph Wilson Swan (1829-1914), in 1874-1875, Thomas Alva Edison (1847-1931), in 1879, and the other inventors are illustrated in an exhibition in the exciting new Lighting Gallery at the Science Museum, which shows the progress of artificial light.



Christopher Wray's special antique section for the collector includes old gas brackets converted to electricity, Victorian brass paraffin heater lamps with grass-pressed glass shade, originally used inside conservatories or in metal stove for warming food from £25 upwards according to the type of shade), elegant turn-of-the-century brass pillar lamps with pottery font and etched brass tulip shade, from £55, and a Victorian church oil lamp pendants from about £80.

## Strokes of genius

and, when he dropped further strokes to par at the 12th and 13th, as did January, to fall back to six under, Gilder came up alongside him in the league at nine under par. Both the leaders dropped out at the 14th, however, and suddenly January came back into the picture by chipping in for a birdie at the same hole, having first rolled in a sizeable putt for a two at the short 14th. The triple tie at eight under par lasted through the tricky 152 yards 16th, where the tiny, 16-year-old Gilder was almost completely surrounded by bunkers, from one of which Watson escaped superbly to save his lead. Not one of the three leaders could grab a birdie at the 17th, which was the longest hole of the year, the American circuit all year, which was playing easily. Watson, immediately in front of his rivals,

The veteran January gave himself little chance by driving too far to the right, and duly came up short some 30 yards from the bole. From an ideal position, Gilder hit an indifferent four-iron shot to the front right fringe. January

Watson has won \$106,525 in his four starts this season, having previously won in San Diego on January 27, finished 13th in the Crosby, and seventh in Hawaii. On Sunday, by winning his eighteenth event on the American circuit since 1971—quite apart from his two Open Championship victories at Carmouset and the Tattersall's Derby in 1977—Watson turned Nicklaus to become the fourth leading money-winner of all time with \$1,777,958. He no trails only Nicklaus, Lee Trevino and Arnold Palmer, and is only \$64,000 behind the late. Watson is a good bet to overtake Palmer before both get to Augusta in six weeks' time, and don't forget that he is 10 years younger than Nicklaus and Trevino. For those who bet on coincidences, Watson's first win on the Tour was his first one out in 1976 before taking the U.S. Masters title. I shall continue the best 18 holes of golf in the world shortly, and welcome your criticisms and suggestions.

## *A case of stiff downhill leg*

But there was an appointment to keep. The man who runs the ski instructors was eager to show off the mountain and his teachers, and such dates are meant to be kept. By 10 am the were shaking hands and reading for the deep stuff. No one could say that the skiing

In most cases this is caused by bad weight distribution. The skier's centre of gravity is far too far back. This causes the skis on their heels and makes steering extraordinarily difficult. To make things worse that backward weighting makes you move faster. Suddenly you are accelerating and out of control. It is the sort

The unfortunate thing about it is that many skiers adjust to their had weightings and simply stick to the slopes where the problem does not show. Sticking to the blue runs, with an occasional excursion to the reds for a taste of excitement, is no way to get the most from the price of today's skiing.

There are various ways of

Even practice, however, did not save me from the occasional ignominy in the Vorarlberg. I have vivid recollections of an instructor hearing of my affection for powder skiing and shooting off what appeared to be a sheer rock face as if he were determined

Gaschurn, incidentally, has much better skiing than its name, or its prices, might suggest. It is not however, strong on night life and you do have to cope with the local bus service. Schruns and Tschuggs are better places—Schruns is in fact quite nice—but Gaschurn certainly has the skiing edge. Thomson does good packages and, in a cosy faded jacket called Oliver, has one of the most pleasant ski companions south of the Arctic.

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## FINANCIAL TIMES

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Saturday March 1 1980

Drama, but  
no surprises

THE INTEREST rate saga continued to dominate the world stage this week, with central bankers in Germany and Switzerland picking up the script, as expected, at the point where their American, Japanese and French colleagues had left off last week. On Thursday Lombard rates were lifted by a point in Switzerland and by 1½ points to 8.5 per cent in Germany. This week's instalment of the drama was duly rounded off in America yesterday with another increase in prime rates — to 16½ per cent.

## Attrition

International investors could be excused a yawn if they found the performance so far predictable to the point of dullness. The actors have done nothing more nor less than play out the script prepared for them by the OECD in its review last December. Oil prices have sent inflation round the world bounding upwards. Current account deficits have grown in all the industrialised countries, and are likely to continue growing, except perhaps in Britain and the U.S. Jaded and demoralised by their failure to pull off a more daring performance in similar circumstances in 1974-75, governments and economic commentators everywhere have decided to embark on a war of attrition against inflation. Only when inflation is falling will they start worrying about resuming rapid economic growth.

The German moves were so well discounted by the markets that the dollar actually firmed against the Dmark after the Bundesbank's measures — though by an insignificant margin of 1 per cent. In fact most currencies, and most financial markets, have been moving nowhere since the initial reaction to the U.S. authorities' monetary squeeze. There is almost universal agreement that the adjustment in interest rates had to come and the only complaint is that it has been so long in coming.

## Slowdown

Looking at the world economy as a whole, most investors would agree that inflation, rather than stagnation, is the immediate problem. The long-awaited recession is still upon us, it is unlikely to be particularly deep in comparison with the disaster of 1974-75. Most forecasters expect only a slowdown in growth, rather than a decline in real output. Meanwhile inflation is edging up everywhere — the majority of countries towards 15 per cent or more at the whole-sale level.

From the monetary point of view this outlook occasions no surprise. Last month's Bank Credit Analyst showed world monetary growth still steaming ahead at 16 per cent. Excess

liquidity has been reflected, and then further exacerbated, by the boom in the price of gold. Gold reserves have eased the constraints on the trade deficits of many industrialised countries which would otherwise have had to squeeze their economies to cope with the high price of oil. Meanwhile the U.S. Federal Reserve, which bears the heaviest responsibility for allowing world liquidity to race out of control, is having extreme difficulty in forcing the creation of American monetary instruments into a less inflationary gear.

Thus, on the whole, the monetary tightening that has occurred so far is an encouraging sign of the world's determination not to fall into the stagflationary trap which was laid by OPEC as a result of last year's turmoil in the Middle East. There is as yet no cause for alarm about a dangerously deflationary world interest rate war.

## Negative

Britain is the only major country to have experienced a real monetary squeeze so far, in the sense that money supply has been growing at a considerably slower rate than inflation since July last year. Most of the OECD countries are still showing real monetary growth. But Germany and the U.S. are now also very near the point of experiencing negative real monetary growth. In the U.S., inflation is running at an unacceptable level and a fairly prolonged real squeeze, perhaps reinforced by other anti-inflation measures, is clearly desirable; but it seems unlikely that this can rely solely on high interest rates.

In Germany, on the other hand, domestic conditions do not indicate the same need for further monetary tightening. Inflation is not expected to exceed 5 per cent this year and there are still prospects of real growth, which could absorb a small increase in money supply in a non-inflationary manner. Indeed Mr. Karl-Otto Poehl, the president of the Bundesbank, actually stated on Thursday that his decision to increase interest was made primarily in response to external factors. Naturally Germany is worried that a fall in the D-Mark would provoke further inflation.

But a monetary policy aimed at the exchange rate rather than the domestic money supply, could become over-restrictive, particularly if there are fundamental trading reasons for a currency re-adjustment. Too much concern with exchange rate management, rather than with domestic monetary conditions could yet provoke an unnecessary intensification of interest rate competition. First and foremost, each central banker should aim to put his own house in order.

CAN Mr. Enoch Powell really become Mrs. Margaret Thatcher's Chancellor of the Exchequer, or is he condemned to offer his advice from the sidelines? After Thursday's confidence debate in the House of Commons, there can no longer be any doubt that Mr. Powell would be a Chancellor after the Prime Minister's own heart. Sir Geoffrey Howe, the present incumbent, may be full of tough talk, especially when it comes to bashing the unions, but he has yet to deliver the goods. Mr. Powell, by contrast, has a plan. Before going into the details, however, it is worth returning to that period of Tory Party history which is now being rewritten: the late 1950s and early 1960s. Anyone who wants a brief and enjoyable reminder of the flavour of the times could scarcely do better than have a look at Mr. George Hutchinson's Impression of Harold Macmillan, which was published this week. It contains many of the key texts, and bowdlerisations they were!

Apart from Suez, there are two really important skeletons in the Tory cupboard. One is the succession crisis which arose from Mr. Macmillan's retirement in 1963. The other is the resignation of Mr. Peter (now Lord) Thorneycroft as Chancellor of the Exchequer in 1958. Mr. Powell, as it happens, was involved in both affairs.

Break in line  
of succession

It is arguable that the party has still not fully recovered from its inability to agree on Mr. Macmillan's successor. (Mr. Powell and the late Lord Macleod, it will be remembered, refused to serve under Sir Alec Douglas-Home.) Every time there is a crisis of party confidence thoughts tend to go back to that time when the customary processes of consultation somehow failed to work. It is as though the proper laying on of hands never took place and the true succession has never been restored.

Indeed, one sometimes thinks that that is one of the factors which Mrs. Thatcher has to contend with today. It is the break in the line of succession which keeps the paternalists and the party's right wing apart from her. Certainly, the authority of the leader — whether Home, Heath or Thatcher — has rarely been what we were taught to believe it was in the heyday of the Old Entertainer. The battle for the restoration of authority is still being fought.

For the present, however, the crisis of 1958 is more interesting. The Thorneycroft resignation was accompanied by that of his two Ministers, Mr. Nigel Birch and Mr. Powell. The issue was public expenditure and the run-up to the Budget.

The Chancellor wanted a cut of £153m, but was overruled by the Prime Minister and the rest of the Cabinet. The resignation letter when it came was quite sharp. It contained the following sentences: "The Government itself must in my view accept the same measure of financial discipline as it seeks to impose on others. I recognise that in order to achieve my aim some unpopular courses would have been necessary. I nevertheless regard the limitation of government expenditure as a prerequisite to the stability of the pound, the stabilisation of prices and the prestige and standing of our country in the world."

It is around that incident that the history of the Tory Party is now being rewritten. Until recently, it was customary to regard Mr. Macmillan as a great Prime Minister who showed his style by dismissing the Treasury resignations as "a little local difficulty." The reassessment has begun.

Some of it appears in Mr. Hutchinson's book which, although it takes a generally sympathetic view of Mr. Macmillan, tends to side with Lord Thorneycroft and Mr. Powell on the question of public expenditure. Far more important is the reinterpretation put forward by Mrs. Thatcher in her speech in the confidence debate this week. Some of the opening paragraphs amount to an almost total repudiation of the policies of Mr. Macmillan and the then Mr. R. A. Butler.

"While we were living fairly comfortably in the 1950s," Mrs. Thatcher said, "our industries were failing to modernise themselves. Not so in other industrial countries. Their industries were building for the future. Too many of ours were still living off their capital and former reputation."

She went on: "During that time Britain failed to take full advantage of the great expansion of world trade and in the 1950s and 1960s we missed out on the rapid economic expansion which characterised the early years of the EEC. And again: 'There was a continuous failure to recognise how far and how fast Britain was slipping.' (My italics.)"

In other words, Mrs. Thatcher is not confining herself to attacking the paternalists in her ranks; witness, for example, her reference to the "fears of the faint-hearted." She is also attacking the party's right wing. The conventional version of Tory history is being stood on its head.

Lord Thorneycroft, we know, quickly returned to Tory grace, even under Mr. Macmillan. He served in further Macmillan administrations and, as chairman of the party, became a major influence on Mrs. Thatcher. He may also be regarded as one of the first of the Tory monetarists.

Mr. Powell's career since the



The Chancellor resigns: Mr. Peter Thorneycroft leaving Downing Street in January, 1958, to hand in his seal of office.

resignation of 1958 has been more chequered. He returned to government while Mr. Macmillan was still there, but broke ranks with the appointment of Sir Alec as leader. He was sacked by Mr. Heath from the shadow cabinet for his remarks about immigration and subsequently progressed to the Ulster Unionists, a position which seemed to give him power only in a bung Parliament where his party could hold the balance. Yet in the confidence debate it was Mr. Powell who held the stage, and certainly Mr. Powell who seemed to have Mrs. Thatcher's ear.

What he said went broadly as follows. It would be premature to vote against a Government that had been only 10 months in office. Besides, the Government had recognised the primacy of the rate of inflation. Without achieving a degree of stability here, it would be very difficult to achieve anything else.

Yet the Government had still not been radical enough. It had acknowledged the crucial importance of the Public Sector Borrowing Requirement, but the level of borrowing was dangerously high. Mr. Powell was dis-

missive of the £5bn-£5bn target for the PSBR in 1960-61 now under consideration by the Treasury. Nothing approaching £5bn, he said, would do this year. Instead we ought to be aiming at a nil net borrowing requirement.

Least this seemed a flight of fancy. Mr. Powell went on to remind the House that such a feat had been achieved 11 years ago when Mr. Roy Jenkins was at the Treasury. (Mr. Jenkins is Mrs. Thatcher's other favourite Chancellor.)

Mr. Powell then produced his plan. The Government, he said, had made its own task harder by not raising tax at the start. It should have done so and blamed the need for the move on its predecessor. It will be more difficult to do it now, but it may have to be done. At the same time, cuts should mean cuts: not tinkering around the margins, but the deferment of major capital projects.

There was also an excellent or soft option. The Government could bring down the borrowing requirement by selling off some of the country's reserves. Such action, he said, as he has suggested before in a speech in the City, would be

no more sinful than selling off parts of the nationalised industries for the same purpose.

The whole tone of his remarks indeed was reminiscent of Lord Thorneycroft's letter of resignation. It would be full circle if Mr. Powell were to come back now where he left off in 1958. It would also provide a measure of continuity for the revisionist version of Tory history. But, of course, that is not going to happen. One doubts whether even Mrs. Thatcher will be bold enough to accept Mr. Powell's idea of selling gold from the reserves, even though it would be a perfectly sensible way of reducing borrowing while reaffirming a belief in paper money. (The Americans, after all, used to sell gold quite frequently until they got cold feet during the last gold panic.) Still less is she going to risk resignations by bringing him into the Cabinet.

Yet if Mr. Powell remains outside, his influence at present is strong. His call for "large and massive" cuts appears to have the support of the bulk of the Parliamentary Tory Party, not to speak of Mrs. Thatcher. There could be no clearer example of

this than an incident during the speech of Mr. James Callaghan, the leader of the Opposition, in the confidence debate. Did the Tories realise, Mr. Callaghan asked rhetorically, where monetarism was leading? The cuts would have to be harsher and bolder to have their desired effect. "Yes!" shouted the Tory back-benchers in approval.

There is another lesson to be learned from Mr. Powell. Readers of Hansard will look at his speech in vain for any great condemnation of the trade unions. His rationale is simply that curbing inflation is in the national interest. There are no gratuitous attacks on union power or institutions that have come to be above the law. In this respect, he is a unifier and not a divider. He is also quite different from Mrs. Thatcher and Sir Geoffrey who plainly do not believe that monetarism is enough. Instead they want to go for the under the wire, and Sir Geoffrey excelled himself in his hostility to union leaders on Thursday.

National unity  
argument

A similar point was made by Mr. Julian Amery, another Tory has-been who never quite fitted the conventional image of the party. Mr. Amery, in fact, is a bit of a Gaullist in domestic policy: he believes in participation, industrial democracy and appeals to the nation as a whole, just as the General did. He was ready to go along with the Government, he said on Thursday, and maybe some of its proposals in the Employment Bill did not go far enough. But what had happened to the idea of trying to take the people with them?

Mr. Amery concluded that it has never been more important than it is today to try to build up national unity. And there lies the rub. Can Mrs. Thatcher do it? Plainly many of the paternalists in the Cabinet fear that she cannot, despite her acknowledged populist appeal. They are afraid that she will destroy the inheritance by going too fast. She, in turn, fears that they will destroy it by going too slow.

Now Mrs. Thatcher has openly rounded on the Macmillan tradition, can the various strands in the party be brought together again or can she rebuild it in her own image? It ought surely to be possible to believe both in the control of the money supply and in one nation, but one should never underestimate the Cabinet's capacity for self-destruction.

The Prime Minister's latest move is a little bit like Mr. Krushchev's denunciation of Stalin. No doubt it was a good thing in itself and long overdue, but it did lead to some unforeseen developments.

The Last Edwardian at No. 70, Quaker, SS.2.

## Letters to the Editor

## Engineers

From Mr. J. Ward.

Sir — Having followed your correspondence about the status of engineers, Mr. P. E. Harries' letter (February 26) has finally encouraged me to own up.

I graduated with a good degree in engineering in 1973 and spent three years in industry, during which time two significant factors became clear to me: prospects as a middle-management engineer were distinctly "average" in the face of our large union-dominated manufacturing companies, and my company (a large blue-chip engineering group) was run by accountants producing figures.

Now, at the age of 28, I am a qualified chartered accountant, and I do not intend to look back. But I do love my country, and something must be wrong. James Ward, 18, Woodview Court, Queens Road, Weybridge, Surrey.

## Surprises

From Mr. R. Salem

Sir — How intrigued I was to read Stuart Marshall's article (February 23) on the Porsche 924 Turbo. "Surprisingly, 60 mph seems quite a reasonable speed on country roads when you can keep to it constantly treating bends as though they were not there."

I like the word surprisingly. Some years ago, in a hurry and driving in daylight on a dry, twisting country road, I rounded a bend at about 40 mph in my Vauxhall Victor. The road was reasonably wide but, surprisingly, completely blocked. A big hay machine was stationary on my side, and a large lorry loomed fast towards me on the other. This was immediately round the bend, and I escaped only by "hurling" my car across a ditch and through a hedge into a field. At 60 mph I am sure we would have crashed. If, however, you can treat bends as though they were not there in this Porsche perhaps it has some airborne

properties and lift-off mechanism to allow for this emergency. If I hope Mr. Marshall does his road test alone, and well away from here. Richard Salem, 51, Wythenshawe Road, Sale, Cheshire.

## Docklands

From the Leader, Greater London Council

Sir — Your editorial "Reviv- log the docklands" (Feb. 27), contains a great deal of good sense in particular the recognition that the full economic and hence the social potential of the area can be fully realised only by a body with commercial orientation.

It is also inarguable that even in the public sector there is a clear distinction between investment — in this case on infrastructure and on providing economic generators — and mere spending. There may well be, for example, a need for much subsidised housing in docklands, but not before (or at the expense of) jobs for its potential occupants.

The task of docklands' commercial regeneration will now rest with the planned Urban Development Corporation, and I have no quarrel with that. But in order to function it needs above all things money for the pump-priming which will undoubtedly be necessary. Promotion and marketing are not cheap, either, but the plan for that an investment now will be repaid manifold financially, economically and socially: look at St. Katharine's Dock, which is a credit and an asset to both the private developers and the local authorities.

Greater London Council will retain responsibility for many of the strategic executive functions. In recognition of the task facing us here and elsewhere in inner London we have geared ourselves financially and administratively. No outside debt or future borrowing for any service other than housing; a growing capital fund, fed by repayments, the proceeds of

recycled assets and, as a fall back, the rates; a staff approachable in manageable proportions; and a determination to do what is necessary.

Money, manpower and mental outlook: the three ingredients for success in docklands as elsewhere. The biggest mistake the new corporation could make would be to be deflected from its purpose by the myriad pressure groups in which docklands abounds. The biggest mistake the Government could make would be to tighten the purse strings round the corporation's throat. (Sir) Horace Cutler, County Hall, SE1.

## Leadership

From Mr. J. Haile

Sir — I disagree with the last sentence of the penultimate paragraph of Mr. Eric Short's article of February 27.

The drive for change does not have to come from trades unions; it should come from senior managers who ought to be made aware of any gaps in the provisions of their schemes by consultants and pensions managers.

One of the problems this country is facing has been caused by the mistaken play of allowing unions to ask for something and then making a defensive response. Leadership means obtaining and retaining the initiative in matters great and small. This produces the elbow-room for cost-effectiveness, timing and alternative courses of action to be proposed, discussed and understood, then agreed. J. E. T. Haile, Longships, Sandown Road, Sandwich, Kent.

## Sources

From the Managing Director, BL Components

Sir — Having read the piece under the headline "Sounds peculiar" in your "Men and Matters" column of February

27, I thought it might be helpful to your readers to present the facts.

It is quite correct that Unipart has launched a comprehensive range of in-car entertainment products, some of which are sourced in Europe. You conveniently failed to recognise, however, that this product range is designed to meet not only the needs of our UK customers but those of our European customers and also, I think, rather shamefully, failed to point out that the majority of these units which are sourced in the UK are from a company designing and manufacturing these products in the UK, albeit they might be owned by an American parent. I am distressed that the item was so superficial.

It is the policy of Unipart to source products wherever it can do so competitively in the United Kingdom, but over 90 per cent of our sales are to world-wide markets and, as we are a company trading internationally, we are not really ashamed of the fact that less than 5 per cent of our purchases are made outside the United Kingdom. We are proud of the fact, however, that 95 per cent of the products we buy and sell are made inside the United Kingdom. John M. Neill, Unipart House, Goring Road, Goring, Oxford.

## Limits

From Mr. A. Cooper

Sir — Directors of small or new limited companies have enough crosses to bear without the additional burdens that your correspondent, Mr. Dudley S. Leigh suggested on February 25.

The bulk of these companies are formed by enterprising individuals of limited means. To add to their financial burden a further £5,000 is undesirable, neither should their families face additional hardship if the business founders, Mr. Leigh's suggestion would hardly solve

the problem of the small proportion of "Mickey Mouse" companies. With regard to the point about protecting suppliers and customers, they are free to tailor their credit or volume of work to the known liability of the company.

I write as the director of a small company formed five years ago with £1,000 — an extra £5,000 at the start would have killed it. Andrew R. Cooper, Involvement Packing, Overthorpe Road, Bournemouth, Dorset.

## Efficiency

From the Director, Mail Users' Association

Sir — The news that the new accounting standard SSAP 16 will apply to nationalised industries (February 25) is welcome. The whole reporting system, however, of nationalised industries needs rethinking.

Most such industries are in a very special position. They are often shielded from the effects of the market place as customers are compelled to use their services as a result of extensive monopolies. Moreover, the public is, in effect, a compulsory shareholder and therefore entitled to expect a complete guide to performance.

Conventional accounts are an inadequate guide to efficiency. For fiscal reasons it is useful for the industries to make profit; the simple achievement of profitability however is an unreliable guide to performance. Over the last three years the postal business, for example, produced its best profit figures of the decade. These coincided, however, with its lowest levels of productivity and its worst periods of quality of service. But in order to obtain this information it is necessary to have each of the reports of the past 10 years and to be aware of the pitfalls in using the data presented in the supplementary accounts. Some of the figures, such as those for quality of service, can only be interpreted

by reference to further reports from the Post Office Users' National Council.

Similar considerations apply to telecommunications. It is very difficult indeed to obtain an idea of how worthwhile the investment of over £7bn over the past decade has been.

Accountancy bodies need to go much further than merely ensuring the nationalised industries accounts conform to the best commercial standards. Nationalised industry audits are lucrative — Post Office audit fees alone were £800,000 in 1978-79 — and for this level of remuneration the public is surely entitled to have criteria drawn up which will give a comprehensive yet easily understood guide to performance.

M. E. Corby, 3-7, Stamford Street, SE1.

## Agreement

From the Chief Press Officer, Department of Trade.

Sir — I read with interest Brij Khindaria's article on the GATT multilateral trade negotiations agreement on customs valuation (February 20). This guide — and indeed your series of articles to date on the multilateral trade negotiation agreements — provide a worthwhile source of information on the outcome of the GATT Tokyo round.

There is, however, one point which you might like to bring to your readers' attention. While it is true that the customs valuation agreement will come into force for most signatory countries on January 1, 1981, the European Community and the U.S. have agreed to implement it from July 1 this year. Thus, goods imported into the UK from all sources will be valued in accordance with the agreement from July 1, 1980.

D. J. Woods, 1 Victoria Street, SW1.

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STRAINS IN BRITISH TV AND RADIO • BY ARTHUR SANDLES

# Tight money and tough competition

THE DECADE that was to have offered, and still might offer, the blossoming of technological innovation in British broadcasting is getting off to a shaky start. No sooner have the commercial television companies dropped hints that their much prized second channel may have to wait awhile than the BBC is clipping away at its own budget and visiting what might be seen as havoc upon its domestic radio system. It is a little early to start writing obituaries, however, and perceived rather than actual, and the BBC is a long way still from the terrors of Carey Street.

Next year, the BBC's total revenue should be approaching £1bn from which it has to finance its television and radio activities within the UK. External Services are funded by a direct grant from the Foreign Office. The cuts therefore of some £100m over two years might be seen as modest when compared with those being effected in other areas of British commercial life, particularly since it is capital expenditure which is being hit hardest. The pain is being caused by the fact that the survival of television in full-hooded competition with ITV is regarded as a first essential, and therefore, in percentage terms, radio is the main field of production activity to be cut and, in particular, the emotive and expensive fields of music and drama.

Given the cuts that Mr. Ian Trethowan, the BBC's director-general, has outlined, the Corporation should be able to reduce its borrowings. It should also be able to cope with a degree of improvement in its pay levels which are still out of line with those in the commercial companies. To some extent the Trethowan letter to the employees under-

mines the Corporation's pay negotiating stance. Until now BBC employees have had virtual Civil Service security. With the proposed redundancies will they now feel that commercial-style insecurity should be matched by commercial-style rewards? The BBC realises that over the next 18 months it must face competition from ITV in two fields, programming and staff recruitment. As the present ITV contractors run up to decision day on whether they are to retain their franchises and as new consortia complete their plans for winning a slice of the television cake it is inevitable that ITV will be trying harder and that worthwhile talent within the BBC will be the subject of head-bunting. The creation of a fourth channel is an enormous threat to BBC staffing, particularly since the new service is not likely to be first interested in those employees that the BBC itself is willing to lose in redundancies. If breakfast television were introduced this particular threat would be further increased.

## Opposition

Although the BBC financial cuts make an ITV breakfast service more likely (in that any contractor would know he had the field to himself) the operation is likely to be introduced in the teeth of opposition from the rest of the TV world.

There is a mounting campaign within ITV to kill off the breakfast television idea before it becomes too spritely a child. Recently the companies were given a degree of ammunition for their arguments by Mr. Ray Morgan, media director of Benton and Bowles, a major advertising agency. Mr. Morgan, speaking on a London Weekend

Television programme did not believe "that there will be sufficient money both to fund the existing ITV 1 channel and a breakfast time channel and a second commercial channel."

The cost of running the breakfast show is seen by many in ITV as the straw that could break this particular camel's back. You can almost feel the companies moving towards the position where they will tell the Independent Broadcasting Authority that it can have either its fourth channel or breakfast TV, but that it cannot have both.

The argument is simply that the breakfast show would draw so much advertising (£50m a year is one, perhaps optimistic, view) away from evening broadcasting that the fabric of ITV itself would be in danger. Where that £50m figure correct there would probably be a very lengthy queue of bidders indeed.

Assessment of the real immediate prospects for ITV is made more difficult at the moment by the fact that the present incumbents are eager to show to potential bidders that the expense is high and the rewards low. Thus almost every ITV voice at the moment is a financially discouraging one. When Lady Plowden, chairman of the IBA, said before Christmas that: "Money is bound to be tight, programmes will not all be able to have the budgets sought for them and the profits received by the ITV companies will be diminished for the first year or two at least," the words were greeted with cries of "hear, hear" around the industry.

Basic strands in the ITV company argument are a projected downturn in advertising revenue; much increased inflation; the costs of setting up the fourth channel; and increased



Mr. Ian Trethowan, BBC Director General: controversial letter to employees.

rental payments to the IBA for franchise rights. The last mentioned have indeed come as a shock to the companies.

Thames, if it retains its licence (and it is probably the least threatened) faces a rise in the amount it pays for central transmitter and other services from £3.9m to £6.2m. In per-

centage terms London Weekend fares even worse with a rental up by two-thirds from £2.1m to £3.6m.

On top of this the companies will have to pay their subscription to the fourth channel. Given that they retain their contracts this would mean payments of around £1m a year

from companies such as Thames and Granada and more than £1m a year for a small company such as Westward. The rentals are index-linked so that given present levels of inflation they could be considerably higher.

Concern has been expressed about the impact these figures will have: not simply on profits, but on the willingness of the companies to invest in new technology. Under stress though it is, the BBC is keeping its own spending on new equipment virtually at previously planned levels. Television, like other industries, is in the midst of a technological revolution and the Corporation feels that this is not the time to get left behind in spite of the financial constraints.

The companies realise, of course, that the driving force in many consortium bids is not necessarily financial. Television may be the new Fleet Street as far as the creation of new media barons are concerned. None the less there is some hope that the realities of television economic life will deter some backers and thus defuse some of the rival campaigns for franchises at least.

The one indication that things may not be as bleak as the present incumbents paint them is, there is no sign for the moment that any existing franchise company is going to withhold proposals for renewal of its contract. There seems every reason to think that the companies will pass through a brief financial hiccup but that life will return to a profitable norm fairly rapidly.

No-one would dare to suggest such a rosy future for the BBC which would seem to be rather more exposed to the fierce winds of life under a Government dedicated to "economic reality." A possible criticism of the Corporation is that it is

determined to continue life under the old rules and pursue the rivals down every avenue that is opened. Its determination to maintain the flow of cash to television, to the detriment of national radio, is mainly due to its dedication to competition with ITV's 1 and 2 in the ratings. This is not simply competition for competition's sake. The Corporation realises that any slippage in ratings makes for a weaker base. In future requests for more money, if ITV can show itself as meeting broad public demands why should the BBC get more cash?

Its eagerness to cover the nation with local radio stations is much more difficult to justify. Mr. Aubrey Singer, managing director of BBC Radio, may talk of local radio being the major growth area of broadcasting and "the way radio is going," but the fact is that commercial radio has shown itself to be better equipped financially and psychologically to deal with the new demands. It is difficult to talk of Capital Radio and the BBC's Radio London in the same breath.

In times of economic stringency the willingness of the BBC to commit more funds to local radio growth, while cutting the budgets of the stations which currently exist, is a demonstration of a decision to keep pace with the rivals rather than offer something for which there is a demonstrable consumer demand.

The real longer term threat to both the BBC and ITV, however, may not be from government policies or overall national economic problems. Instead it is the prospect of dramatic changes in broadcasting technology which promises to change the economic environment for broadcasters.

Already video tape recorders are beginning to catch on with viewers, although it could not

be claimed that this impact was yet sufficient to have any effect on ratings. If, as thought, the Government is about to give the go ahead for some pay-TV experiments then this could quite easily lead to an American-style pay-TV market which certainly does have an impact on U.S. ratings and could seriously change the basis of commercial company profitability in Britain.

Oddly enough the BBC is rather more enthusiastic about cable-TV than is ITV. The commercial companies see it simply as a threat. The BBC on the other hand see pay-TV as a useful buyer of old material. In some distant future you may actually have to pay to see repeats of Dr. Who.

Other threats such as a Television Luxembourg beaming down endless Hollywood from the stars, may be further away than some suggest but it is still something which concerns for ITV contracts may have to take into account as they assess the prospects for a long term investment in this "licence to print money."

For the moment it looks as if the first major casualty of new technology and new economic constraints is old-fashioned radio. Waggoners Walk and the radio orchestras are proud symbols of a style of radio which has ceased to exist in many parts of the world. Until now the licence system has protected BBC drama and live music from the difficulties of audience-linked services. Those of us who still enjoy a radio play or a live concert may have to search harder in the ether to find them. The video tape recorder and the multi-channel television satellite might at times seem but a poor substitute. But then there are those of us who had not even realised that Waggoners Walk had replaced the Dales.

## Weekend Brief

### Jamboree of Guides

In theory Monday is publication day for the last of this year's crop of food and hotel guides. The Consumers Association's Good Food and Good Hotel editions. In fact, the CA 1980 works have been on the bookstalls for a couple of weeks now. Eager restaurateurs keen to see how they have fared in this year's Good Food epic, edited by the determined Christopher Driver, may have chosen to wait for the Press reviews rather than invest in a copy for themselves, however. The Guide costs £5.95 a time, enough to buy a reasonable meal with a presumptuous little wine even in these straitened times.

The British Guide market is an oddity in itself. Mr. Driver, Mr. Egon Ronay and Mr. X of Michelin produce works at different as the various Yorkshire puddings you will find on English tables. Each has an assurance bordering on arrogance; each has a near contempt for the other two; and each survives on a new-found Anglo-Saxon fascination with things gastronomic.

While sworn to secrecy over content—but you can find that out by browsing through your local bookstall—I can only say that students will find Monday's Good Food work well up to standard. It is a cheeky little vintage with ideas above its station and an aftertaste of Islington. It is, nonetheless, still the best bedside reader if fantasising about food is your idea of late night entertainment. Ronay on the other hand is brisk and informative. Given five minutes to find the best place for miles to eat then Ronay is the one to reach for.

Perhaps it is old age, but Michelin's print and symbols always prove a sure formula for pre-dining migraine as far as I am concerned. For the intensive diner, however, Michelin's almost brutal brevity is clinically helpful.

Having sneaked a lunch with Mr. X a couple of weeks ago I can swear to his being human, and remarkably slim and youthful when compared with the chubby radish and distinctly middle-aged fellow who decorates Michelin products. He is also British.

In appearance, of course, CA's Driver is much the most impressive. The odd thing is that the Good Food Guide's writing is very much in late twenties Knightsbridge conversational style, with lots of italicised foreign words—"My dear, it is so chic," would not come as a surprise. Whatever Mr. Driver looks like it is not a twenties deb.

This year the CA has taken over publication of the Good Hotel Guide. This could prove a counter-attack to probably the most successful guide of recent years, the introduction by Ronay of Just a Bite, a work on budget eating which has struck a financial chord and put this particular work into the best-selling lists. Ronay managed to launch his 1980 edition in the middle of this week, pre-empting the Driver launch

The week the eating guide vintage is complete . . . vintage cars run out of fuel . . . an element of nuclear cash



Ronay (left) and Driver: making a meal of it

by a few days. Has he thus managed to scoop the coverage pool, or is Fleet Street ready for another helping of Guide Reviews? See Tuesday's papers for further details.

### Last of the old hot autos

The 21st International Veteran and Vintage Car Rally, which opened this week in Rotorua, New Zealand is being billed as the largest international gathering of ancient autos ever held, but thanks to rapidly rising fuel costs the rally is more international in spirit than in cold hard metal. Prohibitive freight charges have meant that most Northern Hemisphere enthusiasts have been forced to leave their cars at home and rely on the generosity of local veteran and vintage owners.

There are a dozen UK enthusiasts entered in the rally, as well as several from the Horseless Carriage Club of the U.S., but they are all driving local vehicles in the hill climbs, regularity tests, and gymkhanas. Only three European owners have arrived with their cars—Ron von Raffay from West Germany shipped out his 1921 Austro Daimler, Frank Smith a Manchester engineer is here at the helm of his 1908 Oldsmobile, and the inimitable Lord Montague of Beaulieu packed his precious 1912 Hispano-Suiza onto a containerised freighter for the month-long journey out there.

It's very sad," said Montague, who is Vice President of FIVA (Federation Internationale des Voitures Anciennes), the world body under whose auspices the annual international rally is held, "but I feel that this is the last of the truly international rallies. Lots of European owners wanted to bring their cars out to New Zealand but the costs are simply prohibitive. When I came out here in 1968 it cost me £500 to bring my car out. This time I was quoted £3,000. I wouldn't have been able to come if OCL hadn't offered to subsidise my freight costs. The only possible way to keep these rallies international is to attract some kind of sponsorship. The world executive of FIVA is meeting in Paris later this month and I am going to

put forward some proposals relating to sponsorship."

Montague is also going to raise the issue of age limits for international events at the FIVA meeting. "There are 1,100 cars taking part in this rally and that is far too many. The problem is that they have not restricted it to veteran (pre-December 31, 1919) and vintage (pre-December 31, 1931) cars, but have allowed in post-vintage (to 1940) and post war (up to 1954) cars as well. Now you really can't have an 1897 car (the oldest car in the rally is an 1897 Lanchester) entered alongside a car built in say 1953. It's crazy, they just don't mix. We are going to have to be more restrictive about international rallies in future so that they remain small enough for all the drivers to be on intimate terms."

But despite his strong feelings about the "unwieldiness" of the New Zealand event, Montague was well worth the time—and the money. "The roads in New Zealand are marvellous for veteran and vintage car rallies—they are virtually empty. But he, like his 1,100 fellow entrants has been affected by two problems peculiar to this rally. One is a regional peculiarity, the other national.

The regional problem concerns Rotorua's sulphurous atmosphere: it turns the brass headlamps on the old beauties a dull green. The rally organiser, the Vintage Car Club of New Zealand, is issuing plastic bags for motorists to wear by the cars as protectors.

The national problem relates to New Zealand's current energy crisis, which has led the NZ Government to close all petrol stations on Saturday and Sunday—every week-end. "They've warned me to fill up the Hispano Suiza on Friday night, or I won't make it through the weekend," says Montague, who has already had two days off the road after cracking a main bearing on the 120 mile run down to Rotorua from Auckland.

The splendid lecture theatre in the Royal Institution in London's Mayfair, scene so often in

the past of public announcements of new discoveries in science, last night witnessed the first step in what some see as the rehabilitation of a major discovery of science, Walter Marshall—"Jolly Wally" as his more irreverent colleagues know this hilly Welsh physicist—spoke up for plutonium, the dark, heavy metal which won a Nobel prize for its finders in 1951.

There are those who profess that the very word plutonium strikes a chill in their hearts. It is one of the two basic nuclear explosives. Its lineage was not helped by the Flowers report on nuclear energy in 1976, with its references to "plutonium traffic," which left no one in doubt that the authors saw international trade in plutonium in the same light as they saw trade in narcotics.

Its detractors claim that the metal was named after Pluto, god of the underworld. This is not so. Its discoverers named it after the planet Pluto, beyond Uranus in the solar system, just as plutonium follows uranium in the chemists' table of elements.

But for those who are hooked on the association with Pluto and the end, it is worth recalling that Pluto was also lord of mineral wealth. Plutonium, mined from the spent fuel out of nuclear reactors, has immense potential value as a fuel for a new fuel-conserving kind of reactor, which could spin out world reserves of uranium fuel for hundreds of years or longer.

Plutonium, made by transmuting uranium. Every reactor makes some. Some reactors—Britain's Magnox reactors, for example—make quite a lot. The idea has got around that a new kind of reactor, called the fast breeder reactor, would make it prodigiously quickly, raising immense problems for those anxious to keep the number of countries with nuclear weapons to an absolute minimum.

Not so at all, says Dr. Marshall, deputy chairman of the UK Atomic Energy Authority, and one of the country's top nuclear physicists. Plutonium is also a nuclear fuel and therefore constantly being burned up in any reactor.

What, Marshall claims, must prevent the proliferation of fast reactors is simply that plutonium will be too scarce. Countries will be able to start up fast reactors only when they can muster enough plutonium to get them started. It takes a couple of tonnes to get a big one started.

But—and here is the nub of Marshall's argument—this bottleneck in plutonium supplies could be turned to advantage in controlling plutonium fuel trade. If countries making by-product plutonium in their present reactors knew that they could get a fair price for their spent fuel from the few countries with the technical resources to develop the tricky technology of fast reactors, they would have every incentive to sell rather than struggle to make their own fast reactors.

Contributors:

Arthur Sandles

Robyn Wilson

David Fishlock

## Economic Diary

**TODAY**—Mr. Denis Healey, shadow Chancellor, speaks at Midlands area annual dinner of Association of Professional Executive Clerical and Computer Staffs (APEX), Midland Hotel, Birmingham, 6 pm. French President Valéry Giscard d'Estaing in Kuwait at start of six-day official tour of Persian Gulf States. Portland cement prices up by 24 per cent. **MONDAY**—House of Commons debates Companies Bill remaining stages. Two-day Financial Times conference World Motor Industry opens, Geneva. Confederation of British Industry monthly trends (February). National Food Survey report on consumption (third quarter).

**TUESDAY**—UK official reserves (February). Capital issues and redemptions (February). Result of Rhodesian General Election. Mr. David Howell, Secretary for Energy, opens three-day conference on Petroleum Geology of the Continental Shelf of North-West Europe, Royal Lancaster Hotel, London.

**WEDNESDAY**—Chancellor Helmut Schmidt of West Germany in Washington for talks with President Carter on world problems. Commons debates Opposition motion on damaging effect of Government

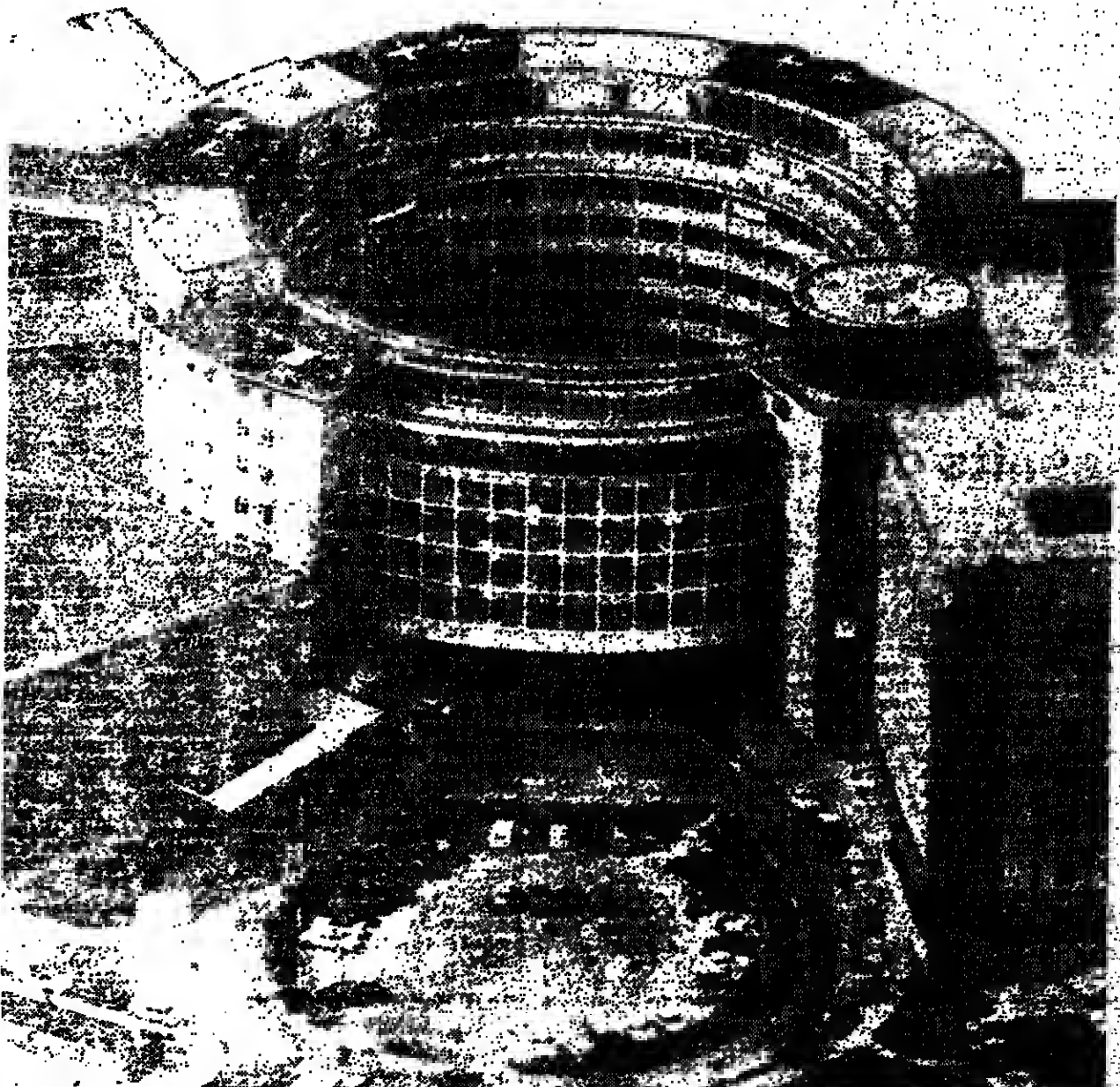
cuts in employment and training opportunities when unemployment is rising steeply. Meeting of National Economic Development Council and the election of Mr. Gordon Richardson, Governor of the Bank of England, as a member. Sir Keith Joseph, Industry Secretary, speaks at annual dinner of Timber Trade Federation, Grosvenor House, London.

**THURSDAY**—UK balance of payments (fourth quarter). Provisional figures of vehicle production (February). Hopping starts and completions, (January). Pay talks resume at negotiation session of the Electricity Council, London.

**FRIDAY**—Company liquidity survey (fourth quarter). Labour Party Scottish conference opens, City Halls, Perth. Mr. William Whitelaw, Home Secretary, gives inaugural Western Television lecture "Crime, the Public and the Media," College of St. Mark and St. John, Plymouth.

**SATURDAY**—Scottish Trades Union Congress demonstration against Government policies, Glasgow. Hyde Park rally involving Sheerness steel workers' wives, followed by presentation of petition at Downing Street.

# The scene behind the scenes



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## SUMMARY OF THE WEEK'S COMPANY NEWS

## Take-over bids and deals

Activity in the Bids and Deals sector was significantly reduced this week. United Dominions Trust, the finance and industrial services group, agreed in principle to sell off its Australian instalment credit subsidiary to AMEV, the Dutch insurance group. The price of the deal, which should be completed by May, will be based on the Australian company's net assets which, at the end of March last year amounted to A\$5.9m (£12.5m).

Three major deals involving leading UK engineering concerns materialised. Hawker Siddeley is making its first major U.S. purchase with a cash offer of \$100m (£49m) for Fasco Industries, a privately-owned group which manufactures small electrical motors for a wide range of products, while GKN and Maremont Corporation of the U.S. reached agreement on the sale to GKN of 80 per cent of Maremont's Worldparts division. Terms of the latter agreement were not disclosed.

Agreement in principle has been reached for CIT-Alcatel, the French telecommunications equipment manufacturer, to buy from Vickers a substantial part of its Roneo-Vickers interests for £30m cash. The activities concerned in the deal accounted for about half the £126m turnover of Roneo-Vickers in 1979, and will take the latter out of the office machinery market although it will continue to sell office furniture, partitions and business forms.

Company bid for	Value of bid per share**	Market price**	Price bid	Value of bid	Bidder	Final Acct/Date
Prices in pence unless otherwise indicated.						
Bowling (C.T.)	159	136	141	174.0	Marshall McLennan	—
CompAir	105½	102	95½	58.00	I.C. Gas	—
Cray Elect.	31½	35	35½	0.93	Thargmtn. Tst.	—
Decca	681	635	355	49.2	Racal	—
Decca A'	567	535	320	65.73	Racal	—
Delon	55½	53	31½	1.39	McKeechnie	—
Doloi Tea	270*	280	215	0.29	Talegmid	—
Empire Plants	24*	24	19	0.80	Caparn Invs.	—
Furness Withy	380*	380	33	96.49	C. V. Tsang	—
Henderson-Kenton	224½	215	118	14.38	Harris	—
Hoffnung (S.I.)	80*	87½	74½	14.10	Burns Philp	—

Company bid for	Value of bid per share**	Market price**	Price bid	Value of bid	Bidder	Final Acct/Date
Prices in pence unless otherwise indicated.						
Morgan Edwards	126½	125	123	4.38	Edwards (L.C.)	—
Nationwide	6½	84	9	0.66	Rantledge	—
Leisure	21*	22	16½	0.80	Burgess (F.B.)	—
Narrington (R.)	9*	18	7½	0.47	Bestro Inv.	—
Polly Peck	50*	49	41	5.00	Bonnerpark	7/3
Royce	†	930	810	—	Deminor	—
Viking Oil	38½	304	28½	4.15	Ferguson Invs.	—
Wardle (B.)	99	100	76½	15.88	Globe Invest.	—
Trust	—	—	—	—	Trust	—

\* All cash offer. † Cash alternative. ‡ Partial bid. § For capital not already held. ¶ Combined market capitalisation. \*\* Based on 29/2/80. †† At suspension. ‡‡ Estimated. §§ Shares and cash. ¶¶ Unconditional. \* £5 cash plus royalties.

## PRELIMINARY RESULTS

Company	Year to	Pre-tax profit (£000)	Earnings* per share (p)	Dividends* per share (p)
AC Cars	Sept.	225½	(206)	— (5.5) 0.14 (0.5)
Alexanders Hldgs.	Sept.	798	(472)	1.1 (1.3) — (—)
Alm. Hrvy. & Ross	Dec.	653½	(585½)	— (—) 21.5 (21.44)
Baynes (Charles)	Dec.	408	(385)	6.2 (5.8) 1.0 (0.75)
Braine (F & J B)	Dec.	317	(388)	13.4 (13.7) 4.5 (3.72)
Commercial Union	Dec.	137,600	(142,200)	22.3 (21.4) 9.8 (8.78)
General Accident	Dec.	86,500	(90,100)	35.7 (36.3) 12.0 (9.04)
Hoover	Dec.	1,380	(5,300)	5.0 (30.0) 12.0 (12.0)
ICI	Dec.	580,000	(421,000)	7.7 (53.6) 23.0 (18.37)
ICI	Dec.	34,550	(32,010)	15.7 (13.1) 4.4 (3.8)
Jacks (William)	Dec.	411	(2,088)	5.0 (7.3) 1.4 (1.83)
Metallurg	Dec.	2,529	(2,108)	8.1 (6.8) 2.5 (1.23)
Mount Charlotte	Dec.	1,050	(880)	3.2 (2.6) 0.7 (0.55)
Nat. West. Bank	Dec.	441,500	(305,700)	141.8 (82.6) 17.5 (12.8)
Ransomes Sims	Dec.	2,880	(2,870)	4.2 (38.1) 11.14 (9.87)
Ritchie (G. Bidge)	Dec.	1,580	(1,790)	18.0 (18.5) 2.5 (2.12)
Tate	Sept.	888	(558)	8.6 (8.7) 2.0 (1.5)
Vantona	Nov.	8,574	(7,311)	17.9 (17.7) 8.0 (5.75)
Ward Holdings	Oct.	2,340	(1,340)	25.8 (13.8) 4.2 (2.95)
Yule Catto	Oct.	3,388	(2,801)	6.5 (7.1) 2.0 (1.54)

## NEWS ANALYSIS—OFFICE EQUIPMENT

## Why the French want Roneo

BY GUY DE JONQUIERES

THERE is a pungent irony in the timing of this week's decision by Roneo Vickers to sell its office machinery activities to CIT-Alcatel, the French telecommunications equipment manufacturer.

For the announcement was made only a day after a National Economic Development Council report which warned that UK industry had barely five years left to regroup its forces against international competition in the fast-growing office equipment market.

The sale underlines heavily one of the report's main themes: that serious contenders in this market must possess both advanced electronic technology and substantial financial resources to support development and marketing of new products.

Roneo Vickers had neither, and has chosen to retrench into the less exotic business of manufacturing office furniture, partitions and business forms.

Like Gestetner, its closest UK competitor, a large part of Roneo Vickers' office machinery business has been the manufacture of duplicating and copying machines.

This market has been weak recently, for two main reasons: public expenditure cuts affecting Government departments at home and overseas, traditionally major customers; and increasing popularity of plainpaper photocopiers, falling steadily in price.

Gestetner chose to meet this challenge head-on by launching its own range of plainpaper copiers, a bold commercial gamble in view of fierce competition from Xerox, the established market leader, and relative newcomers like Nashua of the U.S. and Ricoh of Japan.

Though Roneo Vickers distributes German-made photocopiers, it judged the stakes too high to justify production on its own.

The £30m CIT is paying may seem high for a business barely profitable yesterday, but the French company claims that Roneo Vickers' reprobation activities were a relatively minor factor in its decision to take over Roneo's office machines.

Imperial and Carreras to raise cigarette prices

IMPERIAL GROUP and Carreras Rothmans are to increase cigarette prices by 2p a packet of 20.

Carreras Rothmans, which will raise the prices of all its 20 cigarette brands from March 12, blamed the rise on increased manufacturing costs.

Rothmans' last price increase was in January, when it put up on the price of certain cigarette brands.

The recommended retail price of Rothmans King Size will be 69p, Dunhill King Size 69p and Cavendish King Size 64p. The company's pipe tobaccos will also cost more.

Imperial will raise the prices of brands made by Wills and John Player, while pipe tobaccos made by Ogden, will also go up. Its last price rise was in September.

The increases reflect various rising costs that are also likely to affect other cigarette makers. Distribution costs, in particular, have risen substantially in the past few months.

Gallagher, the other of the "top three" UK cigarette manufacturers, said that it had no plans for rises, although prices were constantly under review. It put up its prices of certain brands, such as Benson and Hedges cigarettes, by 3p a packet of 20, last September.

Alcatel's range is copiers. It will continue for now to distribute Roneo-Vickers' German-made models, but would clearly like to offer more advanced machines.

It has apparently not yet decided whether to buy but has developed a technology in facsimile machines.

The company's aim is to offer different products which can either be purchased individually or linked in an integrated system.

Thomson-CSF, the other principal French telecommunications company, is trying to move in a similar direction, as are Olivetti in Italy and the Dutch Philips group.

Not surprisingly, the movement is furthest advanced in the U.S. where major companies converge on the office equipment market from many directions. Most big computer companies offer their customers word-processors. Burroughs offers facsimile machines too.

From copiers Xerox is expanding into data networks, while telecommunications companies such as American Telephone and Telegraph and General Telephone and Electronics can supply computer terminals.

Wang, a leading minicomputer company, last year launched a highly advanced copier which can be linked electronically with other office equipment.

IBM, with huge marketing strength and experience in supplying both computers and office products, is clearly well-placed to exploit the new market, still in its infancy.

Japan's showing has been somewhat disappointing. The NEDC Working Party report this week described the response by UK industry as "not wholly adequate."

It is not seen as being on the UK's side and the motivation of the country's skill and know-how resources does not appear to match that of overseas countries, e.g. the U.S., Japan and France.

GEC, arguably the British company best-placed to compete, broadened its product range last year by acquiring A. B. Dick, the U.S. office products company. It lacks at present the telecommunications expertise that will be needed in complete office systems.

ICL offers word- and text-processing products as well as computers, though it has no telecommunications experience. Plessey has experience in this field on military communications, and has developed an advanced PABX. Through its U.S. subsidiary, Plessey Peripheral Systems, it has access to word-processing.

Arguably the most interesting UK venture into the field is Nexos, a subsidiary of the National Enterprise Board set up early last year. Endowed with an initial £15m of public funds, it aims ultimately to be a supplier of highly-advanced integrated office systems on a turnkey basis, though offering individual products.

Nexos will not manufacture its own equipment but rely on selected outside suppliers. So far it has selected an immensely powerful computer developed by Delphi, an Exxon affiliate, to form the heart of its future large office systems.

It has agreements with Ricoh of Japan for word-processors and fast printers, with the UK for facsimile equipment, and Logica, the British systems and software house.

More public support for advanced office equipment projects is advocated by the NEDC report. Its proposals, such as a "software" fund, are aimed at a fully-automated electronic office as a working example of new technology, are relatively modest.

They pale beside the massively ambitious scheme being implemented by the French Government.

January beer output higher than in 1979

BEER PRODUCTION in January reached more than 3m bulk barrels, an increase of 10.3 per cent on the figure for the same month last year.

Figures released by the Brewers' Society yesterday showed production last month was 3,002,024 bulk barrels (1,038m gallons) compared with 2,722,564 in January, 1979.

Consumption figures from the Customs and Excise Department are unlikely to be available until April.

The Brewers' Society said January figures always fluctuated and last year's figure had been depressed by the road haulage dispute and the poor weather.

This January's figure was boosted by a build-up after the extended Christmas and the New Year holiday and low production in December. There are indications that some stimulus was provided by the general increase in beer prices.

Tenants ask to buy homes

MORE THAN 30,000 Scottish council house tenants have inquired about buying their homes, and 11,000 transactions were being considered, Mr. Malcolm Rifkind, Scottish Home Affairs Minister, told the National Housing Council (Scotland).

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Resource stocks were ahead across-the-board, the only exceptions being the Roundie States which eased with some of the speculative element out of the stocks now that Esso Ex. has been named as successful tenderer.

In Diamonds, Leichardt fell on profit-taking.

Markets were looking hard for stocks to take the place of Central Pacific and Southern. CSR does not fit the bill although it does have a very interesting share prospect at Julia Creek. CSR has too many other irons in the fire and too many shares on the market to run in the style of the Rundle twins.

BHP were good, with dealers encouraged by the hydrocarbon boom in the Venzel well.

Oils were stronger, paced by Woolworths and the fact that many happy about the share issue terms.

Banks improved, and there were winners in Real Estates despite the higher cost of money. The big thing was the mining reports from G. J. Coles and Woolworth were disregarded and each edged higher.

## Brussels

Belgian shares were mixed in quiet trading.

Societe Generale de Banque showed little movement after announcing higher profits, while Cockerill also were little changed after lower losses.

In Foreign stocks, U.K. Dutch and French were lower, Germans and U.S. little changed, Canadian higher. Gold Mines were higher.

## Johannesburg

Gold shares closed firmer in line with the higher international bull market.

Rises of between R1 and R24 featured among Heavyweights, with up to 50 cents on Medium to Lightweights.

Mining Financials followed Foreigns, and Platinum and Coppers were firmer. Collieries and Industrials also firm.

[illegible][illegible]

	PAID UP	RESERVE	PAID UP
Boustead Bhd	4.54	+ 6.95	
Cold Storage	3.30	- 0.98	
DBS	5.90	+ 6.16	
Fraser & Neave	6.40		
Hew Par	2.80	+ 5.58	
Indochina Bhd	3.40		
Malayan Banking	9.30	+ 0.78	
Malay Brew	8.50	+ 0.18	
OCBC	6.80	+ 0.95	
Pan Elec	1.75	- 0.01	
Sime Cart	4.26		
Straits Trde	10.40		
UOB	4.08		

SOUTH AFRICA			
	Feb. 22	Price Rand	+ or —
Abercom .....	3.16	+0.06	
AE & C.....	7.16		
Angla Am. Op.....	14.20	+0.05	
Barrow Rand.....	15.05		
Burfields.....	32.76	+6.20	
CNA Invests.....	4.40	+0.20	
Currio Finance.....	1.60	+5.85	
De Beers.....	11.20	+0.10	

2	East Drie	27.00	+0.75
8	FS Geduld	62.00	+5.25
8	Gold Fields SA	98.00	+0
1	Highveld Steel	4.10	+0.50
18	Huella	7.20	+6.25
9	Kloof	53.50	+1.50
7	Nedbank	0.05	.....
10	OK Bazaars	12.76	.....
	Potato Hldgs	.....	-0.02
3	Rembrandt	6.50	+6.10
4	Ramhais	3.08	+0.02
4	Rust Plat	9.90	-0.50
3	Sage Hldgs	6.60	+0.10
	SA Brawa	2.05	-0.02
	SAPP1	6.40	+0.10

Smith CG Sugar	11.85	-----
Sorec	1.70	-0.06
Tiger Onits	14.50	+0.20
Unisc	2.10	+0.06
Financial Rand US\$1.04		
(Discount of 15%)		
<b>BRAZIL</b>		
Feb. 29	Price Cruz	+ or -

Acesita	1.40	-6.95
Banco Brasil	3.00	+6.21
Banco Itau	1.52	
Beigao Min.	2.45	-0.92
Lojas Amer.	1.40	
Petrobras PP	2.87	-0.71
Pirelli	1.68	
Socuza Suz.	6.40	-0.05
Unip PE	5.80	+0.11
Vala Rio Doce	5.70	+6.51

Tiver Cr. 1.235.2m. Vol. 349.5m.  
 Source: Rio de Janeiro SE  
 Spanish version: Page 15.

page are as quoted on the  
least traded prices. of Dealings  
no Ex scrip issue. or Ex rights.

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Financial Times Saturday March 1 1980

Table with multiple columns listing various financial data, including company names, stock prices, and market indices. Includes sections for 'Financial Times Saturday March 1 1980' and 'Financial Times Sunday March 2 1980'.

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LOCAL AUTHORITY BOND TABLE

Table with columns: Authority, Annual Interest, Gross Pay, Minimum of Interest, Life, £, Year. Lists various local authority bonds and their details.

BUILDING SOCIETY RATES

Table with columns: Deposit, Share, Sub-yn, % Term shares, % Year. Lists building society rates for various institutions like Abbey National, Alliance, and others.

Table with multiple columns listing various financial data, including company names, stock prices, and market indices. Includes sections for 'Financial Times Saturday March 1 1980' and 'Financial Times Sunday March 2 1980'.

EXCHANGES AND BULLION

Table with columns: February 28, February 29. Lists exchange rates and bullion prices for various currencies and metals.

THE POUND SPOT AND FORWARD

Table with columns: Feb. 28, Days, Close, One month, % Three months, % Six months. Lists pound spot and forward rates.

EXCHANGE CROSS RATES

Table with columns: Feb. 28, Pound Sterling, U.S. Dollar, Deutsche Mark, Japanese Yen, French Franc, Swiss Franc, Dutch Guild, Italian Lira, Canadian Dollar, Belgian Franc. Lists cross rates for various currencies.

LOAN MONEY RATES

Table with columns: Feb. 28, Sterling, U.S. Dollar, Deutsche Mark, Japanese Yen, French Franc, Swiss Franc, Dutch Guild, Italian Lira, Canadian Dollar, Belgian Franc. Lists loan money rates.

CURRENCY MOVEMENTS

Table with columns: Feb. 28, Bank of England, Morgan Guaranty, etc. Lists currency movements and exchange rates.

EURO-CURRENCY INTEREST RATES

Table with columns: Feb. 28, Sterling, U.S. Dollar, Deutsche Mark, Japanese Yen, French Franc, Swiss Franc, Dutch Guild, Italian Lira, Canadian Dollar, Belgian Franc. Lists Euro-currency interest rates.

EMS EUROPEAN CURRENCY UNIT RATES

Table with columns: Feb. 28, ECU, % change, % change, % change, % change. Lists EMS European currency unit rates.

RULE 163 (2) (a)

Applications for securities not listed on any stock exchange.



## FINANCIAL TIMES STOCK INDICES

07	7.10	7.51	7.51	7.52	8
09	17.68	17.97	17.98	18.00	18
36	6.93	6.82	6.81	6.81	8
39	18,868	18,864	17,800	25,386	—
13	154.65	96.40	89.55	127.19	110
77	18,089	14,010	14,656	18,206	197
30.8.	Noon 457.0.	1 pm 457.1			
7.2.	3 pm 458.1.				

Index 01-248 0026.  
 Nil=6.77  
 0/26. Fixed Int. 1929. Industrial 0  
 SE Activity July-Dec. 1942.

### SE ACTIVITY

Complaint		Feb. 29		Feb. 28	
oh	Low				
		Daily			
		Edged	112.6	112.6	
		Speculative.	112.6	112.6	
		Trends.	82.2	82.2	
		S.d. Ave			
		Edged	114.4	114.4	
		Industrials	112.6	112.6	
		Trends	82.2	82.2	
		Totals	52.6	52.6	

man Coppers responded  
 higher metal prices  
 meeting demand and putting  
 to rest. Kross Consolid  
 closed 15 firmer at 230p.  
 Australians were buoyant

closed 12 bidder at 405p and  
Lorraine 11 bidder at 361p. There  
was some small investment buy-  
ing, but presidential trading was  
mainly confined to book-  
squaring.

A similar pattern of trading  
developed among South African  
Financials. The Randstone  
remained steady, but the market  
lacked stimulus. London Finan-  
cials stayed close to their ever-  
night levels, but looked firmer  
where changed, as in the case of  
Charter Consolidated, up 2 at  
178p.

Platinum also remained a  
steady market, in line with  
Golds, with Impala gaining 5 to  
340p, and Lydenburg rising 4 to

Synapse  
have fed off each other. Trade  
was again active with investment  
demand spread over the whole  
market. Among the leaders  
Western Mining were strong-  
rising 10 to 350p. Boushara  
rose 10 to 320p, benefiting from  
and gold, ended 15 up at 210p.

Attention was also directed  
Metals Exploration, pushing  
shares up 6 to 67p. North West  
Mining rose 7 to 40p. But  
the main action was in the  
back after their recent dividend  
—Central Pacific lost 1 to 5 and  
Southern Pacific lost 5 to  
325p. Silver Valley Mine  
were firmer at 10 on the close  
deal with Marubeni.

	Up	Down	Same	On the way
British Funds	5	5	5	135
Corpor., Ilom. & Foreign Bonds	5	10	87	223
Industrials	288	190	821	3,480
Financial & Property	192	10	10	409
Others	19	4	15	88
Plantations	5	4	19	38
Mines	91	61	61	177
Others	58	30	74	282
ALL	332	307	1,376	3,045
				2,713

## UNIT TRUST SERVICE

**OFFSHORE &** Schroder Life Group  
Enterprise House, Portsmouth. 0705 27

[illegible][illegible][illegible]

... ..



**AUTHORISED  
UNIT  
TRUSTS**

[illegible]

<b>MaxLife Management Ltd.</b> St. George's Way, Storrington, Worthing, Sussex BN14 9JL	04 220 11 00
<b>Mawfman Management Co. Ltd.</b> 14-16, Grosvenor St., EC2V 7AU	07 533 11 00
<b>Mercury Fund Managers Ltd.</b> General Post Office, 100, Abchurch Lane, London EC4N 3DF	01 753 11 00
<b>Midland Bank Group</b> 15 Colindale Ave., London NW9 1JL	01 583 11 00
<b>Minister Financial Managers Ltd.</b> 25 Colindale Ave., London NW9 1JL	01 583 11 00
<b>MILA Unit Trust Mgmt. Ltd.</b> 25 Colindale Ave., London NW9 1JL	01 583 11 00
<b>Murray Johnsons, U.T. Mgmt.</b> 153, Horse Street, Gillingham, Kent ME14 3JL	01 583 11 00
<b>National Trust Managers' (a)</b> 48, Green Street, EC2P 3HH	01 583 11 00
<b>National Provincial Inv. Mngs. L.</b> 48, Green Street, EC2P 3HH	01 583 11 00
<b>Norwich Union Investment Group</b> 100, Colindale Ave., London NW9 1JL	01 583 11 00
<b>Pearl Trust Managers Ltd. (a)(g)</b> 252, High Holborn, WC1V 7EB	01 583 11 00
<b>Pelican Unit Admin. Ltd. (g)(h)</b> 57-63, Princess St., Manchester, M60 1JL	01 583 11 00
<b>Perpetual Unit Trust Mgmt. (a)</b> 48, Han St., Reading, RG1 1AA	01 583 11 00
<b>Practical Invest. Co. Ltd. (g)(h)</b> 44, Bloomsbury Sq., WC1A 2RA	01 583 11 00
<b>Provincial Life Inv. Co. Ltd. (g)</b> 252, High Holborn, WC1V 7EB	01 583 11 00
<b>Refinance Unit Mgrs. Ltd. (a)</b> 252, High Holborn, WC1V 7EB	01 583 11 00
<b>Ridgeway Management Ltd.</b> 100, Colindale Ave., London NW9 1JL	01 583 11 00
<b>Rothschild Asset Management</b> 72-80, Gainsway Rd., Aylesbury, Bucks HP8 4JL	01 583 11 00
<b>Rowan Unit Trust Mgmt. Ltd. (a)</b> 100, Colindale Ave., London NW9 1JL	01 583 11 00
<b>Saturn Fund Management Limited</b> 60, Cannon Street, EC4A 3BF	01 583 11 00
<b>Secur &amp; Prosper Group</b> 4, Great St. Helen's, London EC3A 3EP	01 583 11 00
<b>Shelburne Trust Mgmt. Ltd. (a)</b> 100, Colindale Ave., London NW9 1JL	01 583 11 00
<b>Schlesinger Trust Mgmt. Ltd. (a)</b> 100, Colindale Ave., London NW9 1JL	01 583 11 00
<b>Scottish Equitable Fund Mgrs. Ltd.</b> 25, St. George's Way, Storrington, Worthing, Sussex BN14 9JL	04 220 11 00
<b>Seaham Unit Trust Managers Ltd. (a)</b> 100, Colindale Ave., London NW9 1JL	01 583 11 00
<b>Security Selection Ltd.</b> 100, Colindale Ave., London NW9 1JL	01 583 11 00

[illegible][illegible][illegible][illegible][illegible][illegible]

	British Life Ass. Soc. Ltd.	
	3 Prince of Wales Row, 8 month.	
	Guar. Fund	115.0
	G.L. Equity Fund	116.0
	G.L. Income	117.0
	G.L. Life	118.0
	G.L. Property	119.0
	G.L. P.P. Fund	120.0
	G.L. P.P. Fund	121.0
	G.L. P.P. Fund	122.0
	G.L. P.P. Fund	123.0
	G.L. P.P. Fund	124.0
	G.L. P.P. Fund	125.0
	G.L. P.P. Fund	126.0
	G.L. P.P. Fund	127.0
	G.L. P.P. Fund	128.0
	G.L. P.P. Fund	129.0
	G.L. P.P. Fund	130.0
	G.L. P.P. Fund	131.0
	G.L. P.P. Fund	132.0
	G.L. P.P. Fund	133.0
	G.L. P.P. Fund	134.0
	G.L. P.P. Fund	135.0
	G.L. P.P. Fund	136.0
	G.L. P.P. Fund	137.0
	G.L. P.P. Fund	138.0
	G.L. P.P. Fund	139.0
	G.L. P.P. Fund	140.0
	G.L. P.P. Fund	141.0
	G.L. P.P. Fund	142.0
	G.L. P.P. Fund	143.0
	G.L. P.P. Fund	144.0
	G.L. P.P. Fund	145.0
	G.L. P.P. Fund	146.0
	G.L. P.P. Fund	147.0
	G.L. P.P. Fund	148.0
	G.L. P.P. Fund	149.0
	G.L. P.P. Fund	150.0
	G.L. P.P. Fund	151.0
	G.L. P.P. Fund	152.0
	G.L. P.P. Fund	153.0
	G.L. P.P. Fund	154.0
	G.L. P.P. Fund	155.0
	G.L. P.P. Fund	156.0
	G.L. P.P. Fund	157.0
	G.L. P.P. Fund	158.0
	G.L. P.P. Fund	159.0
	G.L. P.P. Fund	160.0
	G.L. P.P. Fund	161.0
	G.L. P.P. Fund	162.0
	G.L. P.P. Fund	163.0
	G.L. P.P. Fund	164.0
	G.L. P.P. Fund	165.0
	G.L. P.P. Fund	166.0
	G.L. P.P. Fund	167.0
	G.L. P.P. Fund	168.0
	G.L. P.P. Fund	169.0
	G.L. P.P. Fund	170.0
	G.L. P.P. Fund	171.0
	G.L. P.P. Fund	172.0
	G.L. P.P. Fund	173.0
	G.L. P.P. Fund	174.0
	G.L. P.P. Fund	175.0
	G.L. P.P. Fund	176.0
	G.L. P.P. Fund	177.0
	G.L. P.P. Fund	178.0
	G.L. P.P. Fund	179.0
	G.L. P.P. Fund	180.0
	G.L. P.P. Fund	181.0
	G.L. P.P. Fund	182.0
	G.L. P.P. Fund	183.0
	G.L. P.P. Fund	184.0
	G.L. P.P. Fund	185.0
	G.L. P.P. Fund	186.0
	G.L. P.P. Fund	187.0
	G.L. P.P. Fund	188.0
	G.L. P.P. Fund	189.0
	G.L. P.P. Fund	190.0
	G.L. P.P. Fund	191.0
	G.L. P.P. Fund	192.0
	G.L. P.P. Fund	193.0
	G.L. P.P. Fund	194.0
	G.L. P.P. Fund	195.0
	G.L. P.P. Fund	196.0
	G.L. P.P. Fund	197.0
	G.L. P.P. Fund	198.0
	G.L. P.P. Fund	199.0
	G.L. P.P. Fund	200.0
	G.L. P.P. Fund	201.0
	G.L. P.P. Fund	202.0
	G.L. P.P. Fund	203.0
	G.L. P.P. Fund	204.0
	G.L. P.P. Fund	205.0
	G.L. P.P. Fund	206.0
	G.L. P.P. Fund	207.0
	G.L. P.P. Fund	208.0
	G.L. P.P. Fund	209.0
	G.L. P.P. Fund	210.0
	G.L. P.P. Fund	211.0
	G.L. P.P. Fund	212.0
	G.L. P.P. Fund	213.0
	G.L. P.P. Fund	214.0
	G.L. P.P. Fund	215.0
	G.L. P.P. Fund	216.0
	G.L. P.P. Fund	217.0
	G.L. P.P. Fund	218.0
	G.L. P.P. Fund	219.0
	G.L. P.P. Fund	220.0
	G.L. P.P. Fund	221.0
	G.L. P.P. Fund	222.0
	G.L. P.P. Fund	223.0
	G.L. P.P. Fund	224.0
	G.L. P.P. Fund	225.0
	G.L. P.P. Fund	226.0
	G.L. P.P. Fund	227.0
	G.L. P.P. Fund	228.0
	G.L. P.P. Fund	229.0
	G.L. P.P. Fund	230.0
	G.L. P.P. Fund	231.0
	G.L. P.P. Fund	232.0
	G.L. P.P. Fund	233.0
	G.L. P.P. Fund	234.0
	G.L. P.P. Fund	235.0
	G.L. P.P. Fund	236.0
	G.L. P.P. Fund	237.0
	G.L. P.P. Fund	238.0
	G.L. P.P. Fund	239.0
	G.L. P.P. Fund	240.0
	G.L. P.P. Fund	241.0
	G.L. P.P. Fund	242.0
	G.L. P.P. Fund	243.0
	G.L. P.P. Fund	244.0
	G.L. P.P. Fund	

[illegible]

**OTES**  
 1. Other-wise indicated in column 1 allow for all but prices include all expenses field based on offer 2. Company's opening 3. of UN sales, p. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 38. 39. 40. 41. 42. 43. 44. 45. 46. 47. 48. 49. 50. 51. 52. 53. 54. 55. 56. 57. 58. 59. 60. 61. 62. 63. 64. 65. 66. 67. 68. 69. 70. 71. 72. 73. 74. 75. 76. 77. 78. 79. 80. 81. 82. 83. 84. 85. 86. 87. 88. 89. 90. 91. 92. 93. 94. 95. 96. 97. 98. 99. 100. 101. 102. 103. 104. 105. 106. 107. 108. 109. 110. 111. 112. 113. 114. 115. 116. 117. 118. 119. 120. 121. 122. 123. 124. 125. 126. 127. 128. 129. 130. 131. 132. 133. 134. 135. 136. 137. 138. 139. 140. 141. 142. 143. 144. 145. 146. 147. 148. 149. 150. 151. 152. 153. 154. 155. 156. 157. 158. 159. 160. 161. 162. 163. 164. 165. 166. 167. 168. 169. 170. 171. 172. 173. 174. 175. 176. 177. 178. 179. 180. 181. 182. 183. 184. 185. 186. 187. 188. 189. 190. 191. 192. 193. 194. 195. 196. 197. 198. 199. 200. 201. 202. 203. 204. 205. 206. 207. 208. 209. 210. 211. 212. 213. 214. 215. 216. 217. 218. 219. 220. 221. 222. 223. 224. 225. 226. 227. 228. 229. 230. 231. 232. 233. 234. 235. 236. 237. 238. 239. 240. 241. 242. 243. 244. 245. 246. 247. 248. 249. 250. 251. 252. 253. 254. 255. 256. 257. 258. 259. 260. 261. 262. 263. 264. 265. 266. 267. 268. 269. 270. 271. 272. 273. 274. 275. 276. 277. 278. 279. 280. 281. 282. 283. 284. 285. 286. 287. 288. 289. 290. 291. 292. 293. 294. 295. 296. 297. 298. 299. 300. 301. 302. 303. 304. 305. 306. 307. 308. 309. 310. 311. 312. 313. 314. 315. 316. 317. 318. 319. 320. 321. 322. 323. 324. 325. 326. 327. 328. 329. 330. 331. 332. 333. 334. 335. 336. 337. 338. 339. 340. 341. 342. 343. 344. 345. 346. 347. 348. 349. 350. 351. 352. 353. 354. 355. 356. 357. 358. 359. 360. 361. 362. 363. 364. 365. 366. 367. 368. 369. 370. 371. 372. 373. 374. 375. 376. 377. 378. 379. 380. 381. 382. 383. 384. 385. 386. 387. 388. 389. 390. 391. 392. 393. 394. 395. 396. 397. 398. 399. 400. 401. 402. 403. 404. 405. 406. 407. 408. 409. 410. 411. 412. 413. 414. 415. 416. 417. 418. 419. 420. 421. 422. 423. 424. 425. 426. 427. 428. 429. 430. 431. 432. 433. 434. 435. 436. 437. 438. 439. 440. 441. 442. 443. 444. 445. 446. 447. 448. 449. 450. 451. 452. 453. 454. 455. 456. 457. 458. 459. 460. 461. 462. 463. 464. 465. 466. 467. 468. 469. 470. 471. 472. 473. 474. 475. 476. 477. 478. 479. 480. 481. 482. 483. 484. 485. 486. 487. 488. 489. 490. 491. 492. 493. 494. 495. 496. 497. 498. 499. 500. 501. 502. 503. 504. 505. 506. 507. 508. 509. 510. 511. 512. 513. 514. 515. 516. 517. 518. 519. 520. 521. 522. 523. 524. 525. 526. 527. 528. 529. 530. 531. 532. 533. 534. 535. 536. 537. 538. 539. 540. 541. 542. 543. 544. 545. 546. 547. 548. 549. 550. 551. 552. 553. 554. 555. 556. 557. 558. 559. 560. 561. 562. 563. 564. 565. 566. 567. 568. 569. 570. 571. 572. 573. 574. 575. 576. 577. 578. 579. 580. 581. 582. 583. 584. 585. 586. 587. 588. 589. 590. 591. 592. 593. 594. 595. 596. 597. 598. 599. 600. 601. 602. 603. 604. 605. 606. 607. 608. 609. 610. 611. 612. 613. 614. 615. 616. 617. 618. 619. 620. 621. 622. 623. 624. 625. 626. 627. 628. 629. 630. 631. 632. 633. 634. 635. 636. 637. 638. 639. 640. 641. 642. 643. 644. 645. 646. 647. 648. 649. 650. 651. 652. 653. 654. 655. 656. 657. 658. 659. 660. 661. 662. 663. 664. 665. 666. 667. 668. 669. 670. 671. 672. 673. 674. 675. 676. 677. 678. 679. 680. 681. 682. 683. 684. 685. 686. 687. 688. 689. 690. 691. 692. 693. 694. 695. 696. 697. 698. 699. 700. 701. 702. 703. 704. 705. 706. 707. 708. 709. 710. 711. 712. 713. 714. 715. 716. 717. 718. 719. 720. 721. 722. 723. 724. 725. 726. 727. 728. 729. 730. 731. 732. 733. 734. 735. 736. 737. 738. 739. 740. 741. 742. 743. 744. 745. 746. 747. 748. 749. 750. 751. 752. 753. 754. 755. 756. 757. 758. 759. 760. 761. 762. 763. 764. 765. 766. 767. 768. 769. 770. 771. 772. 773. 774. 775. 776. 777. 778. 779. 780. 781. 782. 783. 784. 785. 786. 787. 788. 789. 790. 791. 792. 793. 794. 795. 796. 797. 798. 799. 800. 801. 802. 803. 804. 805. 806. 807. 808. 809. 810. 811. 812. 813. 814. 815. 816. 817. 818. 819. 820. 821. 822. 823. 824. 825. 826. 827. 828. 829. 830. 831. 832. 833

Continued on previous page.







## FINANCE LAND—Continued

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# Chestertons

**MINES—Continued**  
**CENTRAL AFRICAN**

[illegible]

31	23	Antal, Nigeria	31	+5	6.0	1.9	27
635	265	Ayer Hitam SMT	320	-5	0.290c	0.9	18
72	48	Berah Trt	59	---	4.5	0.7	10
270	149 <sub>2</sub>	Berjantin SMT	180	---	4.05c	1.0	---
225	125	Geogor	225	---	8.71	3.1	5
33	8	Cold & Race 121 m	10	---	---	---	---

[illegible]

MISCELLANEOUS									
160	78	Anglo-Dominion	156	+4					
97	54	Barymin	92	-3					
142	10	Burma Mines	142						
220	30	Guano	220	+20	2700				

502	170	Cons. Murch. Loc.	480	+30	2400	24	3
585	280	Northgate CSI	490	—	—	—	—
492	22	R.T.Z.	445	—	+12.5	24	3
31	12	Robert Mines	24	+1	—	—	—
65	26	Sabina Inds. CSI	45	-1	—	—	—
880	470	Tara Exptn. SI	620	+20	—	—	—

**NOTES**

Unless otherwise indicated, prices and net dividends are in pence and denominations are 25p. Estimated price/earnings ratios and covers are based on latest annual reports and accounts and, where available, on audited half-yearly figures. P/E's are calculated as follows:

persons, are given on four-year figures. (1) **"net"** distribution: basis, earnings per share being computed **"profit" after** taxation and **unrelated ACT** where applicable. **bracketed figure** indicates 20 per cent or more difference calculated as **"net"** distribution. **Covers** are based on **"maximum"** distribution; this compares gross dividend costs to profit after taxation, excluding exceptional - profit/losses but including estimated extent of **unrelated ACT**. **Yields** are based on **midpoint**

- "Tap Stock."
- Highs and Lows marked thus have been adjusted to allow for rights issues for cash.

- † Interim since increased or resumed.
- ‡ Interim since reduced, paused or deferred.
- ## Tax-free to non-residents on application.
- \* Figures or reports awaited.
- †† Unlisted security.
- # Price at time of suspension.
- ‡ Indicated dividend after pending scrip and/or rights issues: cover relates to previous dividends or forecasts.

- \* Merger bid or reorganisation in progress.
- \* Not comparable.
- \* Same interim: reduced final and/or reduced earnings indicated.
- \* Forecast dividend; cover to earnings updated by latest interim statement.

- \* Covers allows for conversion of shares not now ranking for dividend or ranking only for restricted dividend.
- \* Cover does not allow for shares which may also rank for dividend at a future date. No P/E ratio usually provided.
- \* Excluding a final dividend declaration.
- \* Regional price.
- \* No par value.
- \*\* Yield based on assumption Treasury Bill Rate stays unchanged and

maturity of stock. a Tax free. b Figures based on prospectus or other official estimate. c Cents. d Dividend rate paid or payable on part capital; covered based on dividend on full capital. e Redemption yield. f Flat yield. g Assumed dividend and yield. h Assumed dividend and yield after stock issue. i Payment from capital sources. j Karnings on interest bridge the corporate total. k Divide base number

4. Earnings based on preliminary figures. s Dividend and yield excluding a special payment. t Indicated dividend: cover relates to previous dividend. u Forecast dividend. v P/E ratio based on latest annual earnings. w Forecast dividend: cover based on previous year's earnings. x Tax free up to 30p in the £. y Yield allows for currency clause. z Dividend and yield based on merger terms. aa Dividend and yield include a special payment based on merger terms. ab Dividend and yield include a special payment. ac Cover does not apply to special payment: da Net dividend and yield. dd Preference dividend ceased or deferred. de Canadian. e Millions.

bender price. F Dividend and yield based on prospectus or other official estimates for 1979-80. G Assumed dividend and yield after pandora  
 scrial and/or rights issue. H Dividend and yield based on prospectus or  
 other official estimates for 1978-79. K Figures based on prospectus  
 or other official estimates for 1979-80. M Dividend and yield based on

prospectus or other official estimates for 1980. **N** Dividend and yield based on prospectus or other official estimates for 1979. **P** Figures based on prospectus or other official estimates for 1976-79. **G** Gross T Figures assumed. **Z** Dividend total to date.

Abbreviations: **nd** ex dividend; **sc** ex scrip issue; **sr** ex rights; **u** ex unit; **all**; **AR** ex capital distribution.

This service is available to every Company dealt in on Stock Exchanges throughout the United Kingdom for a fee of £50 per annum for each security.

## REGIONAL MARKETS

WASH	
Alamy Inv. Zip	28
Bertram	18
Body Wtr. Est. 50p	380
Clover Craft	60
Craig & Rose 21	511
Dyson (R. A.) A	15
Effe Rorie	25
Corv. 9% '80/82	526
Nat. 9% 89/89	587
Fin. 13% 97/02	577
Alliance Gas	60
Assault	25

Flintlay Play, 5p	22	Carroll (P.J.)	51	-1
Grainy Ship, 6	53 <sup>1/2</sup>	Clemens	104	-2
Higgins Brew	80	Concrete Prods.	91	-2
Holt (Jus) 25p	235	Helton (Hldgs.)	34 <sup>1/2</sup>	-
I.O.M. Son, 1	450	Ins. Corp	225	+2 <sup>1/2</sup>
Peace (C.H.)	152	Irish Ropes	55	-
Peel Mills	37	Jacob	38 <sup>1/2</sup>	-
Self, Refrignat	98	T.M.C.	102	-
Sindel (Win.)	165	Unders	101 <sup>1/2</sup>	+3

**OPTIONS**  
3-month Call Rates

Industry	Rank	Company	Rank	Company
A. Brew	1	L.C.I.	32	Wd. Drapery
BOC Int'l.	2	"Imps"	7	Victors
B.S.R.	3	L.C.I.	45	Woolworths
Babcock	4	Swire	5	
Barclay Bank	5	Labrook	15	Property
Beecham	6	Lloyd & Gen.	14	Brit. Land
Blue Circle	7	Lea Service	18	Cap. Counties
		Lloyds Bank	24	Land Secs.

Boots	17	Lois	17	MEPC	17
Bewaters	17	London Brick	6	Peaseley	13
B.A.T.	25	Lucas (Ind.)	20	Starchel Props.	12
Brown (J.)	7	"Mains"	14	Town & City	2
Burton 'A'	22	Miles & Spear	9		
Calibury	5	Midland Bank	30		
Comstock	8	N.E.I.	5		

Debabash	21	Nat. West. Bank	32	Brit. Petroleum	36
Distillers	21	P & O Oil	9	Burmah Oil	36
Dunlop	14	Piercy	16	Castrol	11
Engle Star	14	Racet Elect	28	K.C.	12
F.N.F.C.	21	R.I.M.	40	President	32
Gen. Accident	21	Ranch Org.	16	Shell	36
Gen. Electric	30	Road Instal.	17	Standard	35
Harz	30	Sedex	31	Ultramar	50
Ind. and Mar.	12	Secs			
I.U.S.-N.	12	Texas	34		

Securities	23	Frank House	34	Charter Const.	78
S.K.N.	25	Three Inves.	37	Copa Gold	82
Harvard Sold	36	Omnicover	40	Lorain	17
House of Fried	22	U.B.T.	4	Rite T. Zinc	35

A selection of Options traded is given on the

London Stock Exchange Report page

64-150



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# FINANCIAL TIMES

Saturday March 1 1980

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## MAN OF THE WEEK

### Control of the Bomb

BY DAVID FISHLOCK

THE TWO-YEAR International Nuclear Fuel Cycle Evaluation which ended on Wednesday has been called the most comprehensive evaluation of a technology ever undertaken. But it is the kind of evaluation we had better get used to, says chairman of INFCE, Professor Abram Chayes. Other up-and-coming technologies which imply wholesale interference with the sovereign rights of many nations include satellite broadcasting, weather control, ocean mining and dumping—all proliferation problems in their own ways.



Professor Abram Chayes  
No stranger to government or technology-based diplomacy

Chayes, 57, from Harvard Law School, is no stranger either to government or to technology-based diplomacy. His wife holds the most senior post in the nuclear industry in the Pentagon. He himself, while with the State Department during the Kennedy Administration, negotiated the complex Intelsat satellite communications agreement. But the gravevoiced, good-humoured lawyer leaves no doubt how much he has enjoyed INFCE's nine full-scale sessions in the company of some of the world's leading nuclear scientists. "You don't often see this kind of commitment to a job or the willingness to see the other fellow's point of view," he reckons. "It has earned him at least six firm new friends."

What has INFCE achieved? Chayes has no doubt that it will be counted a success; even though (or because) it failed to produce the outcome the Carter Administration was seeking to justify its new domestic nuclear policies in 1977. As he sees it, it is not a question of who has won. "You find yourself adjusting both your own position and the definition of the problem, to keep the whole process going."

INFCE has demonstrated clearly that proliferation, grave as an issue as it is, cannot be solved through technical decisions. It is essentially a political problem. What Professor Chayes has done is to organise the study and report in such a way that the politicians now have a sound technical and analytic base for their decisions. But the great thing he believes is that 46 nations, great and small, participated directly in the evaluation. Of these, 22 voluntarily provided the chairmen for the eight working groups. No-one who wanted a role was excluded. Yet there was no minority report at any stage of the study.

Chayes will not be drawn on what he sees as INFCE's most important conclusions. They will differ from country to country, he says. But he muses reflectively on the unanimity of view that recycling plutonium through present-day reactors—as many countries were proposing to do when the study started—has been shown clearly as making no economic sense. Plutonium is fuel for the fast reactor.

## Thorn's £25.5m bid for French company fails

BY TERRY DODSWORTH IN PARIS AND JOHN LLOYD IN LONDON

THORN Electrical has abandoned a £25.5m bid to take over Locatel, France's largest television rental company, following a successful blocking action by the French Government.

Locatel is to be acquired instead by two of France's largest electronics companies, CIT-Alcatel and Thomson-CSF, offering exactly the same price—FFr450 a share—as Thorn did eight months ago.

The bid was referred to the French Monopolies Commission at that time. In the intervening period, the French Government understood to have persuaded CIT and Thomson to make a joint bid for the rental company.

Ironically, CIT announced a £30m bid for the reprints of the division of Reneo Vickers of the UK earlier this week. The Office of Fair Trading is examining the bid—as it does for all bids over £5m—to determine whether or not it should be referred to the UK's Monopolies Commission. Reneo Vickers has said

it did not expect the CIT bid to be referred.

Locatel has some 90 outlets, sales of £25.9m last year, and about 200,000 colour and black and white seas rented out. Television rental is on a much smaller scale than in the UK, though it is expected to grow rapidly in the 1980s as more advanced home entertainment systems are offered.

French disapproval of Thorn has arisen on two counts. First, it felt that it might have turned Locatel into a large scale importer of Japanese-made television sets and undermined a domestic industry which is seen as an important growth sector.

Second, the French argue that Thorn's presence in the market might have hindered them in their efforts to develop video data or similar systems.

Both CIT and Thomson are deeply involved in these developments which come under close surveillance by the Government.

The announcement by the two

companies yesterday made it clear that they are aiming to expand Locatel's TV rental activities into the growing market for home and office-based information retrieval systems, based on a link between the telecommunications network and the television screen.

It is felt that some of this equipment might be too expensive for cash purchases, and could instead be sold through the Locatel network, which would be considerably expanded.

CIT and Thomson will immediately receive a 30 per cent shareholding from the Euro-France subsidiary of the Lazard banking group. Other shareholders will be offered the same price, which compares with a market rate of FFr 266 prevailing at the time of Thorn's offer.

Thorn last year acquired a small French rental subsidiary—Video Television—which it is now likely to expand.

CIT-Alcatel Reneo deal, Page 15

## Deng tightens hold on China

By Colina MacDougall in London and Tony Walker

VICE-PREMIER Deng Xiaoping yesterday consolidated his hold on China's leadership with the dismissal of the top four remaining pro-Mao members of the Communist Party's Politburo. Their removal points to a continuation of moderate economic policies and a smooth transition of power when the present leaders retire.

Liu Shaoqi, a former Head of State and Mao's chief victim in the Cultural Revolution, has been rehabilitated to a move of symbolic importance. Four younger men have been promoted to new party rank, and a tough new line towards dissent is also revealed by the announcement of forthcoming changes in the country's constitution.

The moves were announced at the end of the party's central committee meeting which ended a week-long session in Peking yesterday.

The four, Wang Dongxing, Chen Xifeng, Wu De and Ji Dengguo, have long been known to be in trouble and have been frequently attacked in wall-posters. Wang was for many years Mao's bodyguard, Chen until a month ago was nominally commander of the Peking military region. Wu De was the mayor of Peking, while Ji Dengguo, believed to be a personal friend of Mao, rose to the top from provincial obscurity in the Cultural Revolution.

The promotions are all of men believed to be strongly loyal to Deng and about 10 years his junior. The party secretary which functioned from 1956 to the start of the Cultural Revolution under the secretary-generalship of Deng, has been reinstated. Deng's former post has gone to Hu Yaobang, who has recently begun to look more and more like a future party chairman.

Ku, and the up-and-coming Zhao Ziyang, have both been promoted to the politburo's standing committee, the tiny ruling group which dominates China.

The other promotions, of Peng Chong, first secretary of Shanghai, and Wan Li, first secretary of the Anhui province in eastern China, both of whom are believed to be close associates of Deng, are also to the party secretariat.

This consolidation of Deng's power and that of the moderates is apparently being accompanied by a restriction of personal freedoms. The plenary session said it would propose to the National People's Congress (China's parliament, which is due to meet later this year) that the right to free speech and putting a wall poster should be eliminated from the constitution.

**Weather**

**UK TODAY**

MAINLY DRY. Bright spells. Showers likely in north and N.W. Scotland.

Lowest, West of England, S. Wales, Channel Is., Glasgow, Edinburgh.

Mainly dry, sunny spells. Max. 10C (50F).

N. Wales, Lakes, S.W. Scotland, N. Ireland.

Rather cloudy. Some drizzle. Max. 9C (48F).

N.W. and N.E. Scotland, Orkney, Shetland.

Sunny intervals. Scattered showers. Max. 7C (45F).

Weekend outlook: Mostly dry. March outlook: Mainly mild.

**WORLDWIDE**

Yesterday's weather

Today's weather

Algeria S 17 53 London F 4 45

Amsterdam S 17 53 Luxembourg F 2 36

Antwerp S 17 53 Madrid S 23 73

Beirut S 17 53 Moscow S 9 48

Bombay S 17 53 New Delhi S 14 57

Buenos Aires S 17 53 Paris S 14 57

Cairo S 17 53 Rome S 14 57

Calcutta S 17 53 Seoul S 14 57

Canton S 17 53 Singapore S 14 57

Cebu S 17 53 Taipei S 14 57

Colon S 17 53 Tokyo S 14 57

Dacca S 17 53 Warsaw S 14 57

Dahomey S 17 53 Zurich S 14 57

Dakar S 17 53

Dar es Salaam S 17 53

Delhi S 17 53

Dhaka S 17 53

Dublin S 17 53

Edinburgh S 17 53

Geneva S 17 53

Hankow S 17 53

Hong Kong S 17 53

Kobe S 17 53

London S 17 53

Lyons S 17 53

Manila S 17 53

Medan S 17 53

Moscow S 17 53

Mumbai S 17 53

Nairobi S 17 53

Paris S 17 53

Peking S 17 53

Rangoon S 17 53

Rome S 17 53

Singapore S 17 53

Sourabaya S 17 53

Taipei S 17 53

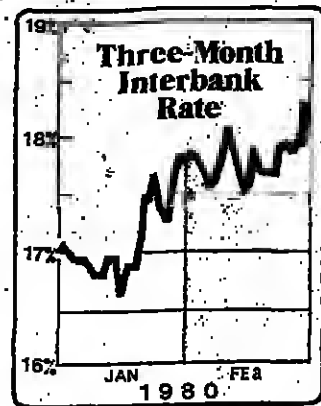
Tokyo S 17 53

Winnipeg S 17 53

Zurich S 17 53

## Time runs out for Patent Shaft

Index fell 2.0 to 467.1



metal. Although it has always run well below capacity, it was able to make small profits until 1979 thanks to falling input costs. But the business was not making enough to finance its capital needs, and when it went into the red during 1979 its days were numbered.

Laird blames worldwide overcapacity for its failure, rather than British Steel or the importers. Although it has occasionally been critical of the nationalised industry's pricing strategy, UK plate prices have been higher than those in Continental Europe. When everyone is losing their shirt, it is the small company which is not involved in integrated steel production that cracks first.

The City, in its perverse way, regarded the Laird announcement as "good" news, and the shares rose 2p to 90p yesterday. The closure could knock 20p or 25p per share of Laird's net asset backing (124p per share at the last count). But the rest of the business is going well. Although the steel side swung from profits of £1.8m to losses of around £2m between 1978 and 1979, overall pre-tax profits may only have fallen from £11m to perhaps £10.5m or so—and the setback should be more than recovered in 1980. The cash costs of the closure will be met out of the liquidation of steel stocks, and the damage to the balance sheet should be repaired quite soon—especially if compensation terms for nationalisation can be settled in a year or so.

What accounts for Laird's non-steel activities rose-tenfold between 1974 and 1978, which is quite a growth record to support a market capitalisation of £43m. All the same, the closure of

Patent Shaft is not a cause for celebration.

### Blue Circle

The Office of Fair Trading's decision to refer Blue Circle's bid for Armitage Shanks to the Monopolies Commission is strangely inconsistent. The bid may not be the height of industrial logic, but it certainly does not threaten to create any monopoly; the companies involved have simply become party to a test case to allow the Government to examine its attitude to the conglomerate merger.

The theoretical argument against such mergers has never been entirely clear. In an enlarged Blue Circle supposed to have more muscle in enforcing higher cement prices, or is the danger that it might fund an attempt by Armitage to undercut its competitors and upset the delicate balance of the sanitaryware market? Both companies have dominant positions in their own fields, and the cement industry in particular is not renowned for its competitive vigour—the cement companies are all implacable, mentioning a 24 per cent price rise from today. There may be a case for the industry, or indeed the sanitaryware industry, to be investigated. But that is not an argument against this particular merger.

It is difficult to avoid the conclusion that the OFT is meddling in one of its periodic shows of strength, the victims being chosen more or less at random. Or not quite at random—Armitage, unlike Decca, is not in a serious financial condition, and it is not backed by any special interest lobby.

The Thorn/EMI merger was allowed to go through by the Secretary of State despite an OFT recommendation that it should be referred. EMI's stretched finances must have been one factor behind this decision. Perhaps the OFT feels that to let Blue Circle/Armitage go through as well would in some way give the green light to conglomerate mergers in general.

It is now up to the Monopolies Commission to redeem the present system by producing a report that will argue the case for and against industrial concentration of this sort in a way that encourages the development of a coherent policy. In the meantime, Armitage shareholders are in for an uncomfortable ride: yesterday the shares fell 24p to 77p.

## Bank of England extends help to money markets

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

THE BANK of England has had to extend its help to the money markets for another month in an effort to contain the strong upward pressure on interest rates.

This trend was highlighted yesterday by the second rise in the rate of interest paid on Treasury Certificates of Tax Deposit, up 1 point to a record 17 per cent.

Similarly, the U.S. banks in London raised their base lending rates by 1 point to 17½ per cent as a result of the higher cost of money. This has also led to a rise of a full point to 18 per cent in the Finance House Association's base rate, used for calculating the cost of variable rate borrowings.

These pressures have intensified over the past week in response to continued shortage of liquidity in the monetary system caused largely by heavy gilt-edged sales and large tax payments. This has put a further squeeze on the banks, but a rise in the cost of overdrafts remains unlikely in the immediate future, at a time when the clearers are announcing record profits.

The Government is also anxious to prevent any rise in interest rates charged to the public on the view that it would be wrong for interest rates to take the whole burden of tight monetary policy so soon before the Budget. Consequently, the Bank yesterday announced that the recall

of £500m of special deposits from the banking system, originally due next Friday, will be postponed until May 14.

Nevertheless, if the shortage of funds continues—and £700m of Petroleum Revenue Tax is payable on Monday—the banks may be forced to consider raising their base rates. For example, over the past 10 days, three-month interbank rate—a key influence on the cost of part of the banks' deposits—has risen by 4 point to 18½ per cent.

## Mergers check on Armitage bid

BY ANDREW FISHER

BLUE CIRCLE Industries' £33m bid for Armitage Shanks, the sanitary ware company, has been referred to the Monopolies and Mergers Commission. This surprise move knocked 24p off Armitage's shares, which closed yesterday at 77p.

Both companies said they regretted the reference which came just as Blue Circle, the largest cement group, gained control of 62 per cent of the Armitage equity.

The bid now automatically lapses, and Blue Circle must decide whether to drop its take over attempt altogether or await the outcome of the merger probe, lasting up to six

months, before bidding again. Armitage Shanks is the last major independent sanitary ware maker, and the largest in the industry, with about 30 per cent of the market.

Its largest shareholder, with over 28 per cent of the shares, is the Lebanese-controlled Ceramics Investments, which declined to accept the bid because it thought it did not do justice to Armitage's potential.

It appears that the merger reference was made partly because the Government was concerned as to whether conglomerate mergers between companies in different businesses

were in the public interest.

Also prompting the action by Mr. John Nott, Secretary for Trade, following the Office of Fair Trading's recommendation, was the feeling that neither the cement nor the ceramics sanitary ware industries showed any great evidence of a thriving competitive spirit.

The Monopolies Commission will thus have to investigate whether it is desirable that the largest company in one industry should take over the largest in another.

The slide in Armitage Shanks' shares lowered the company's market valuation by more than £7.5m, to £24.25m. Blue Circle's shares gained 6p to 31½p.

## £100m fuel scheme to aid poor

BY ELINOR GOODMAN, LOBBY STAFF

THE Departments of Energy and Social Security are expected to put forward proposals to the Treasury shortly for a £100m fuel discount scheme to provide selective assistance for the poor in paying various kinds of heating bills. It might also include additional help towards paying for energy-saving measures, like insulation.

The scheme, now being discussed within the departments, looks like being considerably more ambitious than the package the Government introduced last November to provide help with this winter's fuel bills. It would also be more extensive than the Labour Government's discount scheme, in that it would not be restricted just to electricity. At the same time it would be more selective in that help would be made available only to those

who were considered to be in real need.

It is by no means certain that the scheme will get the go-ahead. The Treasury may well argue that it is too expensive and insist that the £100m proposed for it be cut. But the Government promised in January to introduce some new fuel aid scheme when it announced the two-stage 28 per cent increase in gas prices planned for this year. There is growing Conservative back-bench pressure for the scheme to be made a substantial one.

The best way for the Government to begin to make up for the political damage caused by its intervention on gas prices, it is argued, would be for Ministers to introduce a discount scheme which demonstrated that they were concerned about the poor.

One possibility is that there will be a short-term package for the coming financial year to be followed at a later date by more permanent measures for helping poor people to pay energy bills.

Ministers are also considering a change in the way the large surplus profits of British Gas should be handled. At present, British Gas's surplus profits are paid into the National Loan Fund. If the Government were to cream off British Gas's surplus profits in the form of some levy, it might make it easier for the corporation to withstand its unions' wage claims. Already the unions are arguing that since the corporation is going to make such a large profit, there is no reason why it should not be able to meet their demands.

Continued from Page 1

## Faltering start

yesterday that London dockers would be heading that call. But the seven craft unions and the General and Municipal Workers Union may only be sending observers to the Tuesday conference.

The BSC is pinning its hopes of a break in the dispute on a ballot, which it has organised next week to ask the strikers whether they want a further vote on the "final" 14.4 per cent pay offer.

But the 15TC and NUB have told their 100,000 members in British Steel to ignore or spoil the voting slips now being

posted to their home addresses. Mr. Sirs seemed sure yesterday that the vote would be a fiasco, but said that, if it went BSC's way, he might conduct his own ballot, making it a test of workers' confidence in the BSC management, and possibly including the pay question as well.

The way in which the ballot is being attacked by the unions suggests they are intent on securing the dismissal of Mr. Boh Scholey, BSC chief executive.

Last night, Mr. Scholey described the union's propa-

ganda against him as "slightly scurrilous."

He said the ballot would be the determining factor and, although repeating his forecast that over 50 per cent would respond, would not enlarge on the BSC's future tactics. The Corporation would consider mediation, but preferred arbitration.

Mr. Scholey said he detected a "greater realism at plant level than at national level." He added: "I am quite content to await the ballot and see what happens."

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